Week of March 13, 2023

ADA American Dental Association®

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Results for the questions below are reported in two sections:

- All Respondents Combined includes overall results for all respondents.
- Select Breakout of Results includes results by ownership status, DSO affiliation, practice size, geography, sex, years experience, age, & race/ethnicity.

	All Respondents Combined	Select Breakouts of Results
Looking ahead to the next six months, how confident are you in the recovery of: (Your particular dental practice, The dental care sector in general, The U.S. economy)	3	7
How full was you dental practice's appointment schedule last week?	3	15
Which of the following factors prevented your dental practice's appointment schedule from reaching 100% last week? (Patient cancellations, Not enough patients making appointments, Trouble filling vacant staff positions, COVID safety protocols, Other)	4	15
[Owners only] Currently, how many business days does the average <i>patient of record</i> have to wait for an appointment (excluding emergencies)?	5	31
[Owners only] Currently, how many business days deos the average <i>new patient</i> have to wait for an initial appointment (excluding emergencies)?	5	31
Have you recently or are you currently recruiting any of the following positions in your dental practice? (Dental hygienists, Dental assistants, Dentists, Administrative staff)	6	38
How challenging has it been to recruit the position(s) below? (Dental hygienists, Dental assistants, Dentists, Administrative staff)	6	38

Number of Responses by Wave/by Group	52

Economic Outlook and Emerging Issues in Dentistry Week of March 13, 2023

ADA American Dental Association®

About This Study

To better understand the economic and operational conditions in dental practices and public health clinics over time, and to measure the impact of the COVID-19 pandemic and other emerging issues in dentistry, the ADA Health Policy Institute launched a tracking poll in January 2022. For the initial wave over the week of January 17, 2022, we invited nearly 80,000 dentists from across the U.S. to join a panel in which they will complete a survey once a month; over 3,000 have opted to participate. The number of respondents in each wave, along with the number of responses in each reporting category in the current wave, can be found at the end of this report.

Below are the results from the latest wave of this study, the week of March 13, 2023 for dentists working in private dental practices. The report includes breakouts by ownership status, DSO affiliation, practice size, geographic location, sex, years experience, age group, and race/ethnicity. Unless noted otherwise, charts reflect the results from the latest wave of data collection. **Please note that we only include graphics representing at least 30 responses.** Because of this, we were not able to include results for respondents in the following categories: under age 35, large group (10+ dentists) and Black. The number of respondents by demographics can be found at the end of this report.

This report was published in March 2023 by the American Dental Association's Health Policy Institute.

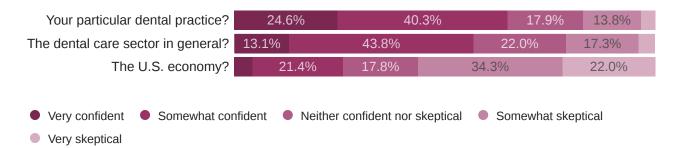
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All Respondents

Looking ahead to the next six months, how confident are you in the recovery of: 1049 Responses



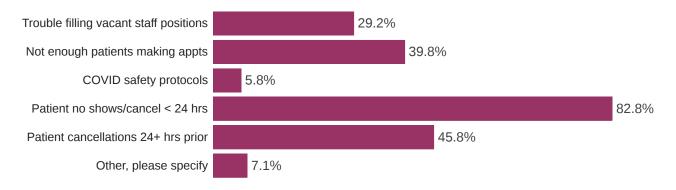
How full was your dental practice's appointment schedule last week?



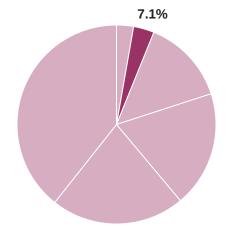
Mean % of appointment schedule filled

Which of the following factors prevented your dental practice's appointment schedule from reaching 100% last week? (Select all that apply.)

860 Responses



61 respondents (7.1%) selected "other, please specify." Their responses are categorized below.



Other, please specify:	Responses
INCLEMENT WEATHER	27.9%
STAFF OUT ON VACATION / LEAVE	14.8%
DROPPED DENTAL PLAN / LOW REIMBURSEMENT / INSURANCE ISSUES	11.5%
STAFF OUT WITH COVID/QUARANTINE/OTHER ILLNESS	8.2%
BAD ECONOMIC CONDITIONS	8.2%
PATIENTS POSTPONING TREATMENT DUE TO COST	6.6%
PATIENTS AWAY / OFFICE CLOSED FOR BREAK OR HOLIDAY	6.6%
STAFF SHORTAGES	4.9%
INCREASING COSTS TO RUN PRACTICE / HIGH SALARY OR WAGE DEMANDS	3.3%
COMPETITION WITH OTHER DENTISTS IN THE AREA	3.3%
SURGE IN COVID CASES	1.6%
PATIENT NO SHOWS	1.6%
INEXPERIENCED / INEFFICIENT STAFF	1.6%
HAPPY WITH CURRENT VOLUME	1.6%
MISCELLANEOUS	1.6%

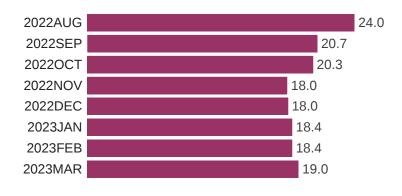
Percentage of

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?



Mean number of days

[Owners only] Currently, how many business days does the average *new* patient have to wait for an initial appointment (excluding emergencies)?



Mean number of days

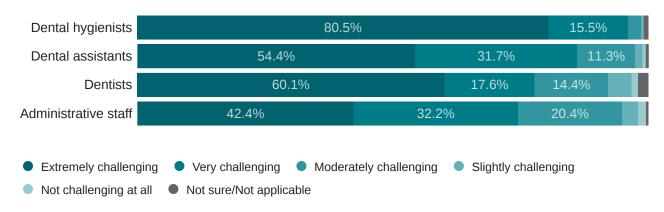
Have you recently or are you currently recruiting any of the following positions in your dental practice?

1049 Responses



How challenging has it been to recruit the position(s) below?

618 Responses



BY OWNERSHIP STATUS

Looking ahead to the next six months, how confident are you in the recovery of:

Owner

Your particular dental practice?	24.6%	40	.3%	18.2%	13.6%	
The dental care sector in general?	13.1%	43.7% 22.1%		17.3%		
The U.S. economy?	21.0%	18.0% 35.0%		21.5%		
 Very confident Somewhat confident Neither confident nor skeptical Somewhat skeptical 						

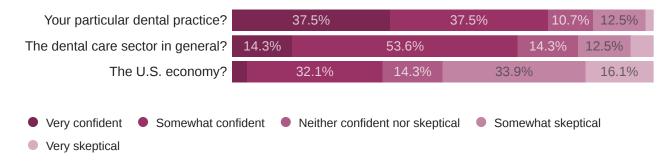
Non-owner

Your particular dental practice?	24.7%	40.2%		15.5%	16.5%	
The dental care sector in general?	12.4%	% 44.3%		1.6%	16.5%	
The U.S. economy?	25.8%	16.5%	27.8%		26.8%	

BY DSO AFFILIATION

Looking ahead to the next six months, how confident are you in the recovery of:

DSO



Non-DSO

Your particular dental practice?	23.9%	40.5%		18.3%	13.9%	
The dental care sector in general?	13.0%	43.2%		2.5%	17.5%	
The U.S. economy?	20.8%	18.0%	34.3%		22.4%	

BY PRACTICE SIZE

Looking ahead to the next six months, how confident are you in the recovery of:

Solo dentists

Your particular dental practice?	19.7%	39.3%		20.8%	16.2%
The dental care sector in general?	9.9%	41.5%		23.7%	20.2%
The U.S. economy?	18.3%	17.5%	36.2	2%	23.7%
Very confidentSomewhat conVery skeptical	nfident • Nei	ther confident no	or skeptical (Somewhat	: skeptical

2 to 9 dentists

Your particular dental practice?	31.2%	42.6%		14.0%		9.7%
The dental care sector in general?	17.7%	47.0%		19.6%	1	.3.1%
The U.S. economy?	26.2%	17.9%	32.0	0%	1	9.6%

BY GEOGRAPHY

Looking ahead to the next six months, how confident are you in the recovery of:

Top 20 cities

Your particular dental practice?	20.0%	44.3%	12.9%	22.9%
The dental care sector in general?	17.1%	40.0%	20.0%	21.4%
The U.S. economy?	18.6%	22.9% 34.3%		18.6%
Very confidentSomewhat conVery skeptical	fident • Neithe	r confident nor ske	ptical • Somewhat	skeptical

Other urban

Your particular dental practice?	23.5%	41.8%	17.6%	13.6%
The dental care sector in general?	12.8%	44.7%	20.9%	17.1%
The U.S. economy?	22.0%	17.1%	35.1%	21.7%

Suburban

Your particular dental practice?	30	.0%		40.0%	, D	10.0%	14.0%	
The dental care sector in general?	14.0%	4	40.0%		20.0%	1	.8.0%	8.0%
The U.S. economy?	2	6.0%	14.0%		28.0%		28.0%	

Rural

Your particular dental practice?	30.6%	31.2%	24.29	% 10.8%
The dental care sector in general?	12.1%	41.4%	29.3%	15.9%
The U.S. economy?	18.5%	19.7%	32.5%	23.6%

BY SEX

Looking ahead to the next six months, how confident are you in the recovery of:

Male

Your particular dental practice?	25.4%	39.5%		18.7%	12.9%
The dental care sector in general?	12.5%	43.2%	43.2% 23.1%		17.4%
The U.S. economy?	20.0%	17.7% 34.6%			23.0%
Very confidentSomewhat corVery skeptical	nfident • Neither	confident nor	skeptical • So	omewhat sk	ceptical

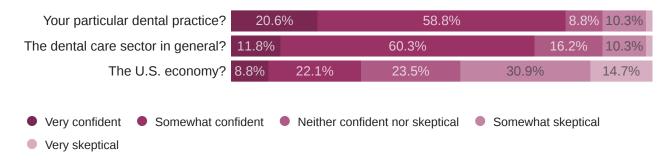
Female

Your particular dental practice?	23.0% 41.8%		16.5%	15.6%
The dental care sector in general?	14.2%	.2% 44.6%		17.0%
The U.S. economy?	24.4%	18.2%	33.5%	20.2%

BY YEARS EXPERIENCE

Looking ahead to the next six months, how confident are you in the recovery of:

New dentists (graduated 2013 - 2022)



Established dentists (graduated before 2013)

Your particular dental practice?	24.9%	1.9% 39.0%		14.1%
The dental care sector in general?	13.1% 42.6% 22.4%		17.7%	
The U.S. economy?	21.4%	17.4%	34.6%	22.5%

BY AGE GROUP

Looking ahead to the next six months, how confident are you in the recovery of:

35 to 44

Your particular dental practice?	19.9%	50.6%		15.4% 13.5%
The dental care sector in general?	11.5%	46.2%	22.4%	18.6%
The U.S. economy?	The U.S. economy? 23.7% 1			25.6%
Very confidentSomewhat confidentVery skentical	dent • Neith	er confident nor skep	itical Somewha	ıt skeptical

45 to 54

Your particular dental practice?	27.0%	37.2%	20.4	12.4%	
The dental care sector in general?	14.6%	38.9%	22.6%	18.6%	
The U.S. economy?	22.6%	16.4%	33.2%	24.3%	

55 to 64

Your particular dental practice?	25.8% 39.1%		25.8% 39.1%		17.7%	12.7%	
The dental care sector in general?	15.5%	40.4%		40.4% 22.2%		2.2%	17.5%
The U.S. economy?	20.	.2%	18.0%	35.2%	0	21.1%	

65 or older

Your particular dental practice?	24.1% 36.4%		36.4% 18.9%		17.5%	
The dental care sector in general?	9.4%	48.6%		22.0%	16.4%	
The U.S. economy?	19.9%	17.8%	38	.1%	19.9%	

BY RACE/ETHNICITY

Looking ahead to the next six months, how confident are you in the recovery of:

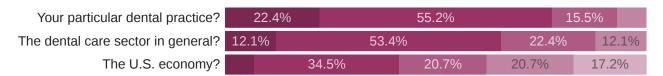
White

Your particular dental practice?	27.1%	27.1% 38.6%		38.6%		17.0%	13.5%
The dental care sector in general?	14.5%	44.1%		20.2%	17.2%		
The U.S. economy? 20.8% 16			35	.9%	22.1%		
Very confidentSomewhat corVery skeptical	nfident • Neither o	confident nor	skeptical	Somewhat sl	keptical		

Asian

Your particular dental practice?	9.8%	51.2%			1	.5.9%
The dental care sector in general?	4	43.9%		31.7%		.6%
The U.S. economy?	23.2%	23.2% 29.3%		32.9%		13.4%

Hispanic



Appointment Schedule

ADA American Dental Association®

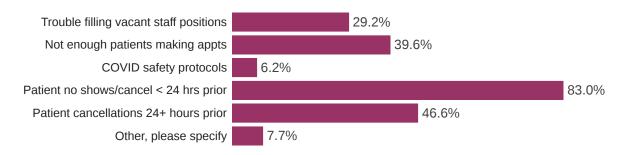
BY OWNERSHIP STATUS

Owner

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



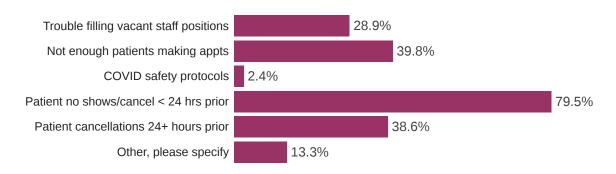
BY OWNERSHIP STATUS (continued)

Non-owner

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



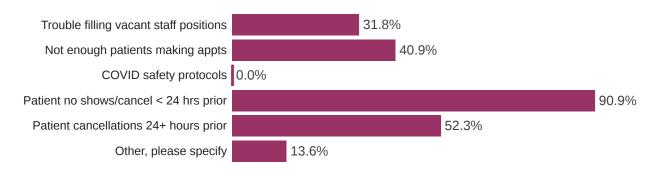
BY DSO AFFILIATION

DSO

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



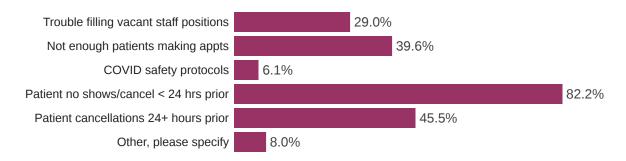
BY DSO AFFILIATION (continued)

Non-DSO

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



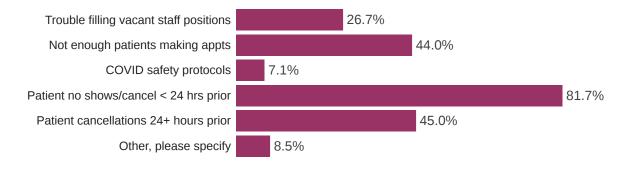
BY PRACTICE SIZE

Solo dentists

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



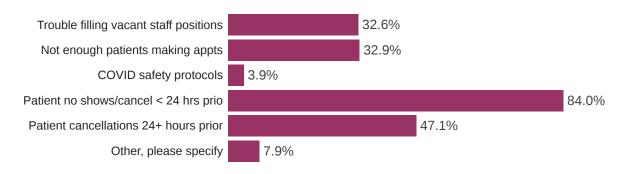
BY PRACTICE SIZE (continued)

2 to 9 dentists

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



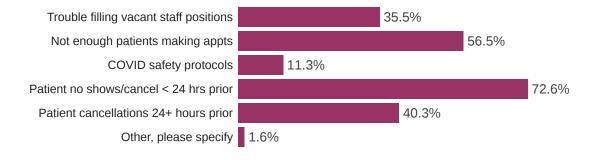
BY GEOGRAPHY

Top 20 cities

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



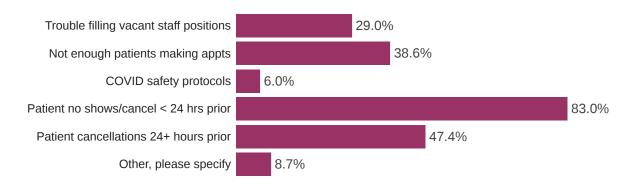
BY GEOGRAPHY (continued)

Other Urban

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



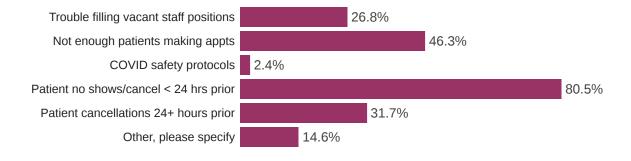
BY GEOGRAPHY (continued)

Suburban

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



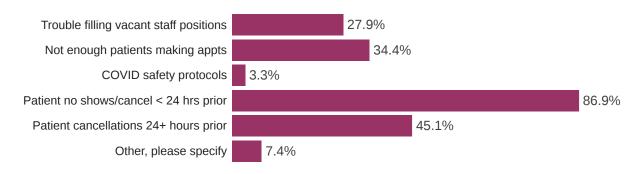
BY GEOGRAPHY (continued)

Rural

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



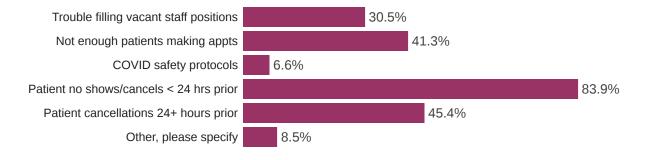
BY SEX

Male

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled



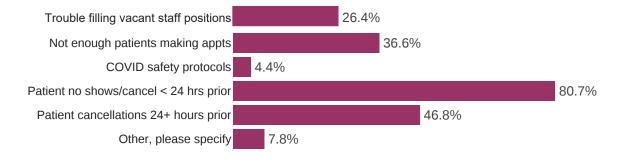
BY SEX (continued)

Female

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





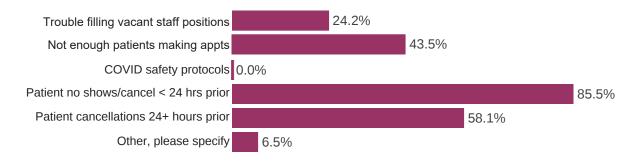
BY YEARS EXPERIENCE

New dentists (graduated 2013 - 2022)

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





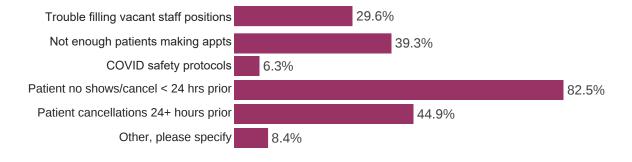
BY YEARS EXPERIENCE (continued)

Established dentists (graduated before 2013)

How full was your dental practice's appointment schedule last week?

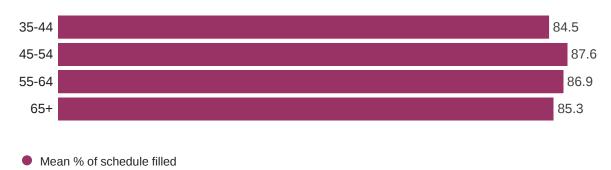


Mean % of schedule filled



BY AGE

How full was your dental practice's appointment schedule last week? 1044 Responses



Field	Trouble filling vacant staff positions	Not enough patients trying to make appointments	COVID safety protocols are limiting the capacity	Patient no shows/cancellations < 24 hrs	Patient cancellations 24+ hours prior	Other, please specify
35-44	26.0%	42.0%	2.3%	86.3%	51.1%	8.4%
45-54	27.6%	31.4%	3.8%	88.1%	50.3%	5.4%
55-64	33.7%	36.6%	6.6%	78.9%	45.9%	8.3%
65+	25.9%	50.4%	8.9%	80.4%	38.8%	10.7%

BY RACE/ETHNICITY

How full was your dental practice's appointment schedule last week? 1043 Responses



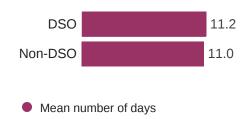
Field	Trouble filling vacant staff positions	Not enough patients trying to make appointments	COVID safety protocols are limiting the capacity	Patient no shows/cancellations < 24 hrs	Patient cancellations 24+ hours prior	Other, please specify
White	28.9%	37.0%	4.3%	84.0%	44.8%	8.8%
Asian	30.3%	48.5%	18.2%	75.8%	53.0%	3.0%
Hispanic	18.0%	40.0%	6.0%	80.0%	54.0%	8.0%

Patient Wait Times

BY DSO AFFILIATION

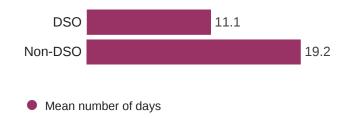
[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?

952 Responses



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

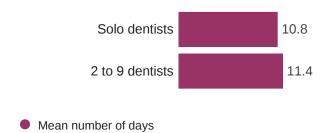
952 Responses



BY PRACTICE SIZE

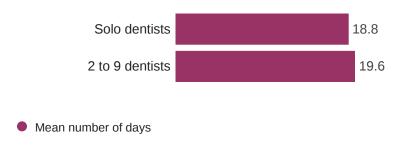
[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?

951 Responses



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

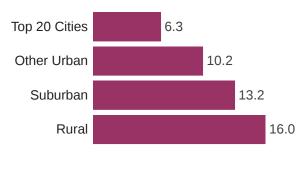
951 Responses



BY GEOGRAPHY

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?

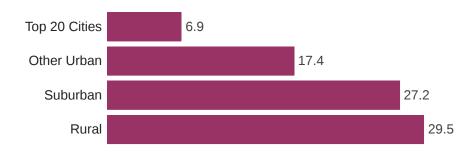
952 Responses



Mean number of days

[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

952 Responses

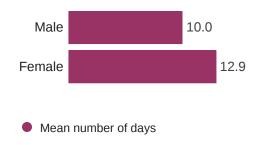


Mean number of days

BY SEX

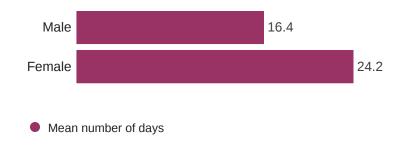
[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?

951 Responses



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

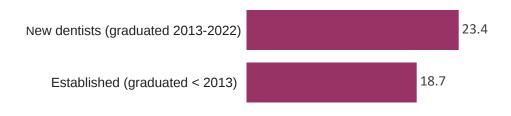
951 Responses



BY YEARS EXPERIENCE

[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

952 Responses



Mean number of days

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?

952 Responses

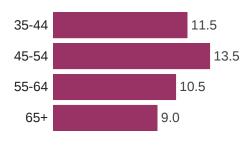


Mean number of days

BY AGE GROUP

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?

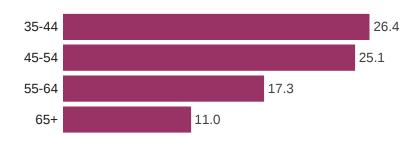
952 Responses



Mean number of days

[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

952 Responses

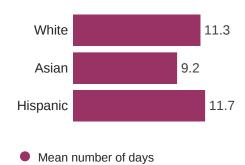


Mean number of days

BY RACE / ETHNICITY

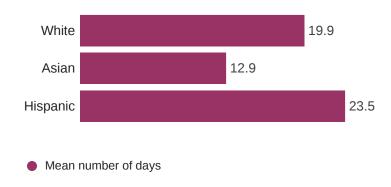
[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?

951 Responses



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

951 Responses

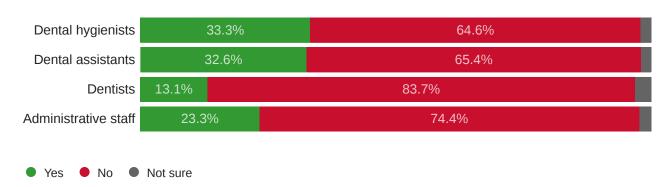


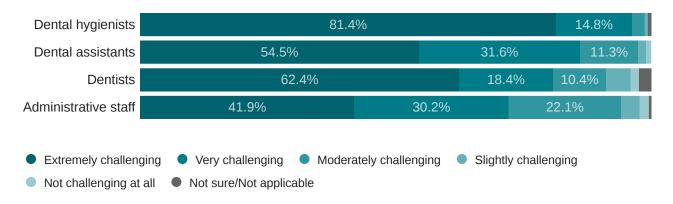
Staff Recruitment

BY OWNERSHIP STATUS

Owner dentists

Have you recently or are you currently recruiting any of the following positions in your dental practice?

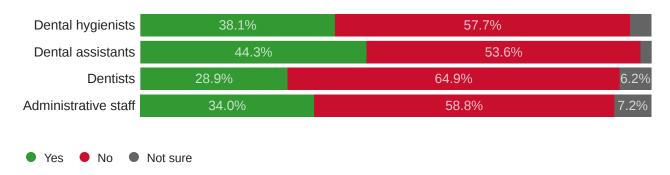


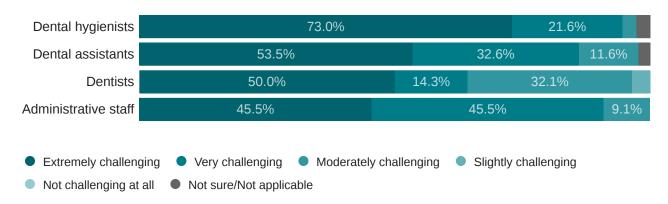


BY OWNERSHIP STATUS (continued)

Non-owner dentists

Have you recently or are you currently recruiting any of the following positions in your dental practice?



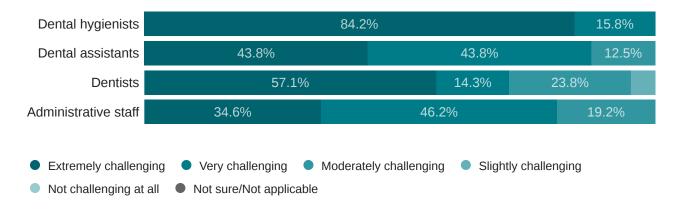


BY DSO AFFILIATION

DSO

Have you recently or are you currently recruiting any of the following positions in your dental practice?



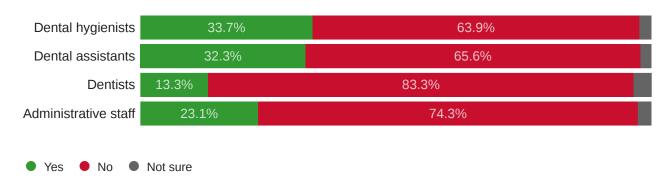


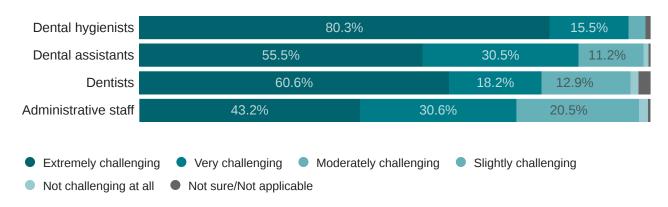


BY DSO AFFILIATION (continued)

Non-DSO

Have you recently or are you currently recruiting any of the following positions in your dental practice?



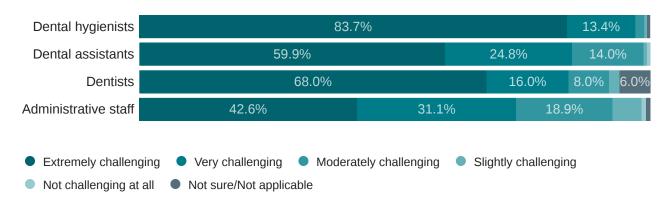


BY PRACTICE SIZE

Solo dentists

Have you recently or are you currently recruiting any of the following positions in your dental practice?

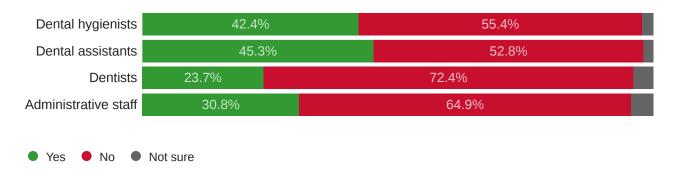


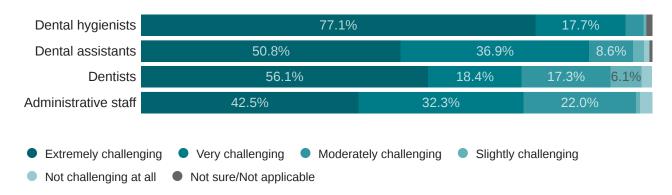


BY PRACTICE SIZE (continued)

2 to 9 dentists

Have you recently or are you currently recruiting any of the following positions in your dental practice?

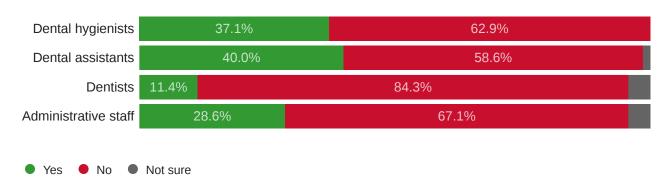


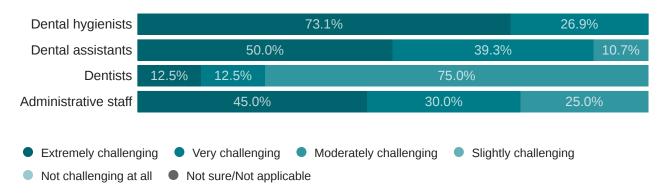


BY GEOGRAPHY

Top 20 Cities

Have you recently or are you currently recruiting any of the following positions in your dental practice?



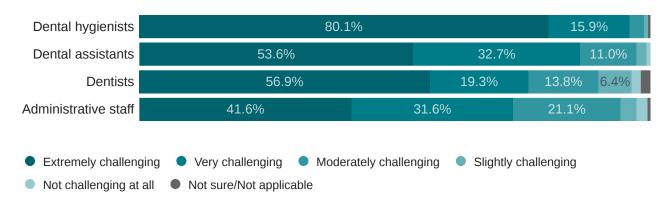


BY GEOGRAPHY (continued)

Other Urban

Have you recently or are you currently recruiting any of the following positions in your dental practice?

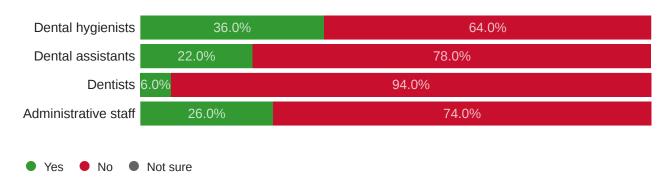


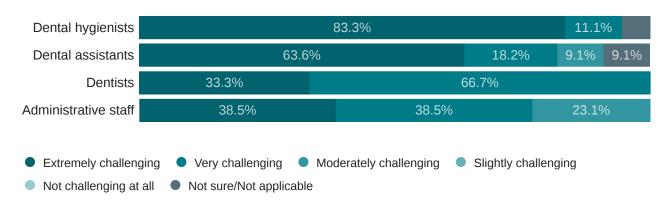


BY GEOGRAPHY (continued)

Suburban

Have you recently or are you currently recruiting any of the following positions in your dental practice?

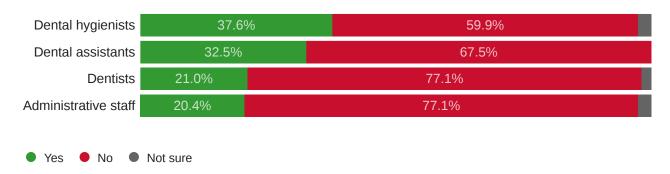


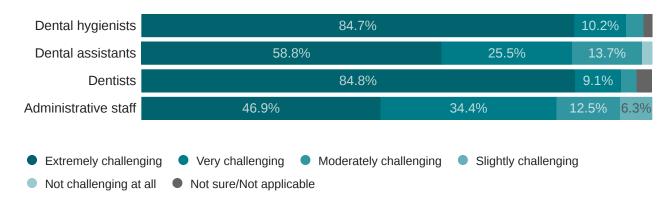


BY GEOGRAPHY (continued)

Rural

Have you recently or are you currently recruiting any of the following positions in your dental practice?



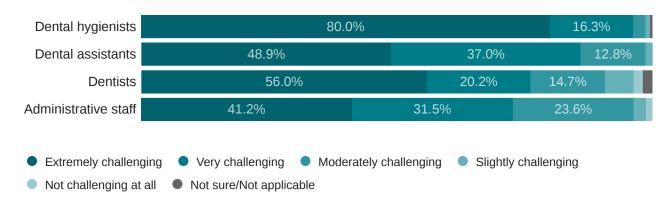


BY SEX

Male

Have you recently or are you currently recruiting any of the following positions in your dental practice?





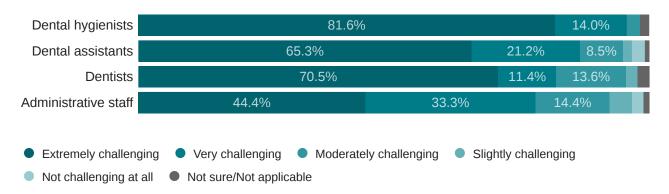


BY SEX (continued)

Female

Have you recently or are you currently recruiting any of the following positions in your dental practice?



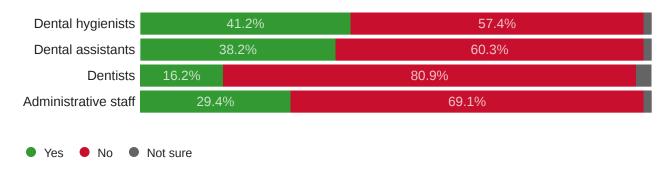


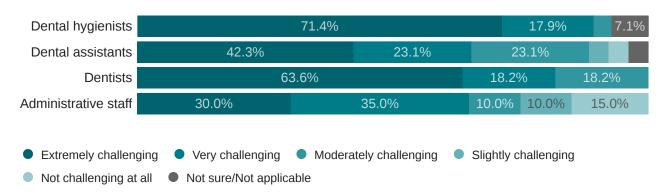


BY YEARS EXPERIENCE

New Dentists (graduated 2013 - 2022)

Have you recently or are you currently recruiting any of the following positions in your dental practice?





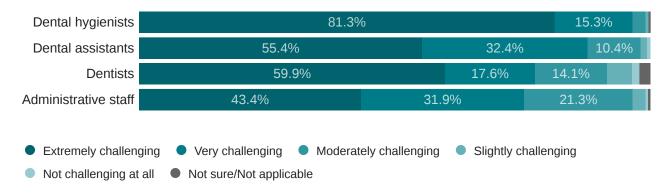


BY YEARS EXPERIENCE (continued)

Established Dentists (graduated before 2013)

Have you recently or are you currently recruiting any of the following positions in your dental practice?





Number of Responses by Wave

Wave	Responses
2022JAN	1,883
2022FEB	1,386
2022MAR	1,916
2022APR	1,423
2022MAY	1,389
2022JUN	1,203
2022JUL	1,162
2022AUG	1,204
2022SEP	1,102
2022OCT	1,170
2022NOV	1,137
2022DEC	1,138
2023JAN	1,209
2023FEB	1,168
2023MAR	1,053

Number of Responses by Group - Week of March 13, 2023

Ownership staus	Choice Count
Owner dentist (i.e., sole owner, partner, or shareholder)	1,063
Employee dentist (nonowner)	57
Associate dentist (nonowner)	26
Independent contractor	22

Economic Outlook and Emerging Issues in Dentistry Week of March 13, 2023

ADA American Dental Association®

Number of Responses by Group - Week of March 13, 2023 (continued)

DSO Affiliation	Choice Count
DSO	60
Non-DSO	1,108
Practice Size	Choice Count
Solo dentists	705
2 to 9 dentists	451
Large group (10+ dentists)	12
Geography	Choice Count
Top 20 Cities	93
Other Urban	836
Suburban	64
Rural	174
Sex	Choice Count
Male	790
Female	377
Years Experience	Choice Count
New dentists (graduated 2013 - 2022)	84
Established dentists (graduated before 2013)	1,084

Economic Outlook and Emerging Issues in Dentistry Week of March 13, 2023

ADA American Dental Association®

Number of Responses by Group - Week of March 13 (continued)

Age	Choice Count
<35	25
35-44	186
45-54	270
55-64	374
65+	313
Race/Ethnicity	Choice Count
White	900
White	900
White Asian	900
White Asian Hispanic	900 99 54
White Asian Hispanic Black	900 99 54 14
White Asian Hispanic Black Native Hawaiian / Pacific Islander	900 99 54 14 3