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Results for the questions below are reported in two sections:

- All Respondents Combined includes overall results for all respondents. ٠
- Select Breakout of Results includes results by ownership status, DSO affiliation, practice size, geography, sex, years . experience, age, & race/ethnicity.

	All pondents Combined	Select Breakouts of Results
Looking ahead to the next six months, how confident are you in the recovery of: (Your particular dental practice, The dental care sector in general, The U.S. economy)	3	9
How full was your dental practice's appointment schedule last week?	3	17
Which of the following factors prevented your dental practice's appointment schedule from reaching 100% last week? (Patient cancellations, Not enough patients making appointments, Trouble filling vacant staff positions, COVID safety protocols, Other)	4	17
[Owners only] Currently, how many business days does the average <i>patient of record</i> have to wait for an appointment (excluding emergencies)?	5	33
[Owners only] Currently, how many business days deos the average <i>new patient</i> have to wait for an initial appointment (excluding emergencies)?	5	33
Have you recently or are you currently recruiting any of the following positions in your dental practice? (Dental hygienists, Dental assistants, Dentists, Administrative staff)	6	40
How challenging has it been to recruit the position(s) below? (Dental hygienists, Dental assistants, Dentists, Administrative staff)	6	40
[Owner dentists] How many of each of the following positions in your practice are <i>currently filled</i> ?	7	58
[Owner dentists] How many open positions does your practice have right now in each of the following?	7	58
[Owners dentists] In the next six months, how likely are you to do each of the following for your practice?	? 8	64

Number of Responses by Wave/by Group

71



About This Study

To better understand the economic and operational conditions in dental practices and public health clinics over time, and to measure the impact of the COVID-19 pandemic and other emerging issues in dentistry, the ADA Health Policy Institute launched a tracking poll in January 2022. For the initial wave over the week of January 17, 2022, we invited nearly 80,000 dentists from across the U.S. to join a panel in which they will complete a survey once a month; over 3,000 have opted to participate. The number of respondents in each wave, along with the number of responses in each reporting category in the current wave, can be found at the end of this report.

Below are the results from the latest wave of this study, the week of May 15, 2023 for dentists working in private dental practices. The report includes breakouts by ownership status, DSO affiliation, practice size, geographic location, sex, age group, and race/ethnicity. Unless noted otherwise, charts reflect the results from the latest wave of data collection. **Please note that we only include graphics representing at least 30 responses.** Because of this, we were not able to include results for respondents in the following categories: under age 35, large group (10+ dentists) and Black. The number of respondents by demographics can be found at the end of this report.

This report was published in May 2023 by the American Dental Association's Health Policy Institute.

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For more information on other publications, products and services, please visit our website, ADA.org/HPI.



All Respondents

Looking ahead to the next six months, how confident are you in the recovery of:

1000 Responses

Your particular dental practice?	24.5%	37.8%		20.4%	6 12.8%		
The dental care sector in general?	13.2%	41.3%	.3% 21.1%		18.7%		
The U.S. economy?	20.1%	19.8%	32.4	%	23.5%		
 Very confident Very skeptical 							

How full was your dental practice's appointment schedule last week?

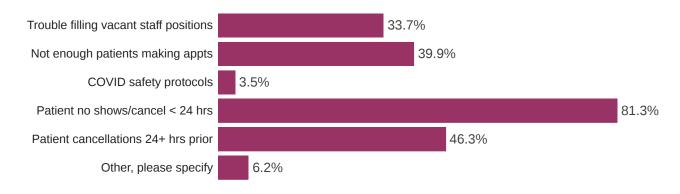


• Mean % of appointment schedule filled

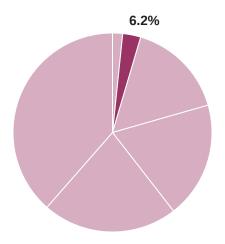


Which of the following factors prevented your dental practice's appointment schedule from reaching 100% last week? (Select all that apply.)

807 Responses



50 respondents (6.2%) selected "other, please specify." Their responses are categorized below.



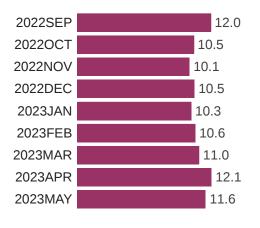
Other, please specify:	Percentage of Responses
STAFF OUT WITH COVID/QUARANTINE/OTHER ILLNESS	20.0%
END OF SCHOOL / SEASONAL SLOWDOWN	16.0%
STAFF OUT ON VACATION / LEAVE	14.0%
DROPPED DENTAL PLAN / LOW REIMBURSEMENT / INSURANCE ISSUES	10.0%
HAPPY WITH CURRENT VOLUME	8.0%
BAD ECONOMIC CONDITIONS	8.0%
INEXPERIENCED / INEFFICIENT STAFF	6.0%
PATIENTS POSTPONING TREATMENT DUE TO COST	4.0%
PROFESSIONAL DEVELOPMENT / ATTENDING DENTAL MEETINGS	2.0%
PATIENT FEAR/HESITANCY TO VISIT DENTIST	2.0%
MISCELLANEOUS	10.0%



Currently, how many business days does the average patient of record have to wait for an

appointment (excluding emergencies)?

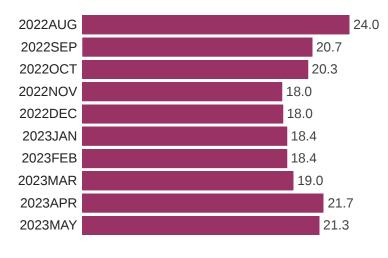
9132 Responses



Mean number of days

Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

10260 Responses

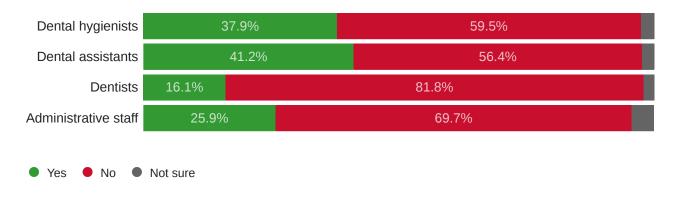


Mean number of days



Have you recently or are you currently recruiting any of the following positions in your dental practice?

1000 Responses



How challenging has it been to recruit the position(s) below?

Dental hygienists 79.9% 13.2% 13.8% Dental assistants 53.4% 30.3% 62.7% 17.4% 11.8% Dentists Administrative staff 20.5% 42.1% 32.8% Extremely challenging
 Very challenging
 Moderately challenging Slightly challenging Not challenging at all Not sure/Not applicable

662 Responses



[Owner dentists] How many of each of the following positions in your practice are *currently filled*?

May 2022			May 2023		
Filled positions (FTE)	Mean	Responses	Filled positions (FTE)	Mean	Responses
Dental hygienists	1.8	1268	Dental hygienists	1.8	904
Dental assistants	2.6	1279	Dental assistants	2.6	908

[Owner dentists] How many *open positions* does your practice have right now in each of the following?

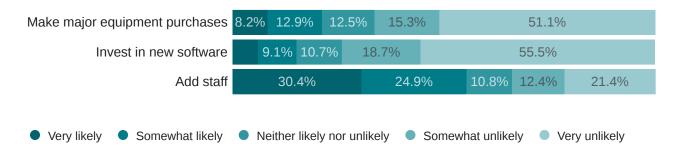
May 2022

May 2023

Open positions (FTE)	Mean	Responses	Open positions (FTE)	Mean	Responses
Dental hygienists	0.5	1279	Dental hygienists	0.4	906
Dental assistants	0.6	1283	Dental assistants	0.4	907



In the next six months, how likely are you to do each of the following for your practice? 910 Responses





Economic Confidence

BY OWNERSHIP STATUS

Looking ahead to the next six months, how confident are you in the recovery of:

Owner

Your particular dental practice?	25.1%	37.2% 20.0%		13.1%			
The dental care sector in general?	12.7%	40.7%	21.1%	19.6%			
The U.S. economy?	20.0%	19.7%	32.3%	23.8%			
 Very confident Somewhat confident Neither confident nor skeptical Somewhat skeptical 							

Non-owner

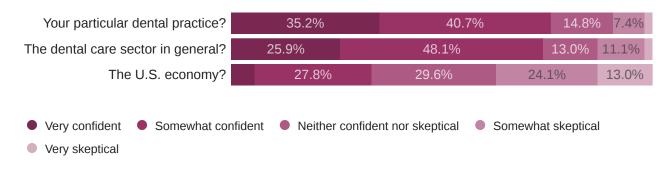
Your particular dental practice?	18.9%	44.4%	24.4%	10.00	%	
The dental care sector in general?	17.8%	47.8%	21.1%	10.0%	6	
The U.S. economy?	21.1%	6 21.1% 33.		%	20.0%	



BY DSO AFFILIATION

Looking ahead to the next six months, how confident are you in the recovery of:

DSO



Non-DSO

Your particular dental practice?	23.9%	37.7%	20.7%	6 13.1%
The dental care sector in general?	12.5%	40.9%	21.6%	19.1%
The U.S. economy?	19.7%	19.2%	32.9%	24.1%



BY PRACTICE SIZE

Looking ahead to the next six months, how confident are you in the recovery of:

Solo dentists

Your particular dental practice?	22.2%	22.2% 34.9%		23.4%	14.4%		
The dental care sector in general?	12.2%	35.7%	2	4.3%	21.0%		
The U.S. economy?	16.8%	20.2%	0.2% 32.7%		26.2%		
 Very confident Somewhat confident Neither confident nor skeptical Somewhat skeptical 							

2 to 9 dentists

Your particular dental practice?	27.9% 41.9%		16.49	% 10.5%	
The dental care sector in general?	14.6% 49.6% 1			6.4%	15.3%
The U.S. economy?	25.1%	18.9%	32.5%		19.7%



BY GEOGRAPHY

Looking ahead to the next six months, how confident are you in the recovery of:

Top 20 cities

Your particular dental practice?	21.5%	36	6.9%	21.5%	20	.0%
The dental care sector in general?	12.3%	40.0%		23.1%	16.9%	7.7%
The U.S. economy?	18.5%	16.9%		50.8%		10.8%
 Very confident Somewhat con Very skeptical 	nor skeptical	Somewhat	skeptical			

Other urban

Your particular dental practice?	23.7%	38.5%		20.9%	6 11.7%	
The dental care sector in general?	13.1% 42.0%		2	0.2%	19.2%	
The U.S. economy?	20.2%	21.4%	30.4	1%	23.3%	

Suburban

Your particular dental practice?	32	1.8% 31.8%			22.7%		11.4%	
The dental care sector in general?	13.6%	40.9%		22.7%		18.	2%	
The U.S. economy?	27.3	3%	15.9%	27	7.3%		29.5	5%

Rural

Your particular dental practice?	27.6%	36	.5%	17.3%	15.4%
The dental care sector in general?	14.1%	38.5%	24	.4%	17.3%
The U.S. economy?	18.6%	14.7%	35.3%		28.2%



BY SEX

Looking ahead to the next six months, how confident are you in the recovery of:

Male

Your particular dental practice?	25.9% 38.4%		88.4%	20.0%	6 11.1%
The dental care sector in general?	13.7%	42.1%	2	1.8%	18.1%
The U.S. economy?	17.6%	19.9% 34.3			23.9%
 Very confident Somewhat cor Very skeptical 	nfident	er confident no	r skeptical 🏾 🖲 S	omewhat s	skeptical

Female

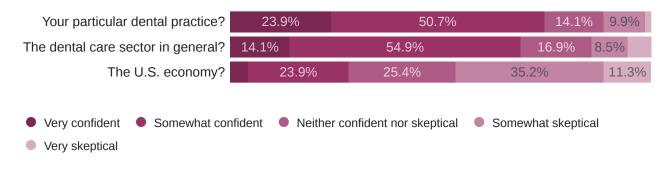
Your particular dental practice?	21.9%	21.9% 36.8%)	16.4%	ó
The dental care sector in general?	12.2%	39.8%	19.5%	20	.1%	8.5%
The U.S. economy?	25.2%	19.8%	28.3%		22.89	6



BY YEARS EXPERIENCE

Looking ahead to the next six months, how confident are you in the recovery of:

New dentists (graduated 2013 - 2022)



Established dentists (graduated before 2013)

Your particular dental practice?	24.6%	24.6% 36.9%		20.9%	6 13.0%	
The dental care sector in general?	13.1%	.1% 40.3%		1.4%	19.5%	
The U.S. economy?	19.8%	19.4%	19.4% 32.2%		24.4%	



BY AGE GROUP

Looking ahead to the next six months, how confident are you in the recovery of:

35 to 44

Your particular dental practice?	26.6% 41.4%		.4%	18.3%	11.8%		
The dental care sector in general?	16.0%	45.0%		20.1%	14.8%		
The U.S. economy?	18.3%	22.5%	.5% 36.7%				
 Very confident Somewhat confident Neither confident nor skeptical Somewhat skeptical 							
Very skeptical							

45 to 54

Your particular dental practice?	21.8%	41.1%	19	19.8%		%
The dental care sector in general?	13.3%	42.2%	19.7%		16.9%	8.0%
The U.S. economy?	23.7%	17.7%	36.1%		20.1	.%

55 to 64

Your particular dental practice?	2	26.3%	32.1%		22.4%		14.4%	
The dental care sector in general?	11.9%	,)	40.7%		18.9% 22		2.4%	
The U.S. economy?		19.6%	19.6% 26.6%			29.5%		

65 or older

Your particular dental practice?	23.7	7%	37.5%		20.6%	11.5%	
The dental care sector in general?	13.4%	3.4% 37.2%		2	5.7%	19.4%	
The U.S. economy?	17	' .8%	20.2%	32.4	.%	24.5%	



BY RACE/ETHNICITY

Looking ahead to the next six months, how confident are you in the recovery of:

White

Your particular dental practice?	27.4%		37.7%		19.4% 10.99		10.9%	
The dental care sector in general?	14.4%		41.9%	20.0		.0%	17.9%	
The U.S. economy?	21.7	7%	18.2% 31.9%			24.6%		
 Very confident Somewhat cor Very skeptical 	nfident	Neither c	onfident nor	skeptical	● So	mewhat	skepti	cal

Asian

Your particular dental practice?	12.8%	44.2%	26.7%	14.0%
The dental care sector in general?	8.1%	41.9%	27.9%	16.3%
The U.S. economy?	15.1%	32.6%	36.0%	10.5%

Hispanic

Your particular dental practice?	25.0%	33.3%	12.5%	25.0%
The dental care sector in general?	16.7%	37.5%	20.8%	20.8%
The U.S. economy?	10.4% 14.6%	20.8%	22.9%	31.3%



Appointment Schedule

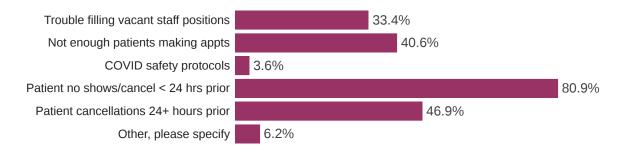
BY OWNERSHIP STATUS

Owner

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





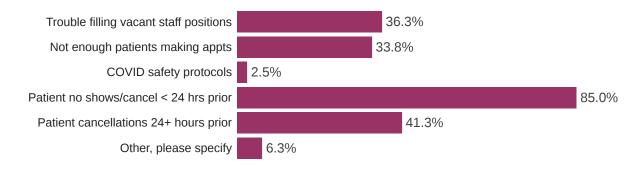
BY OWNERSHIP STATUS (continued)

Non-owner

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





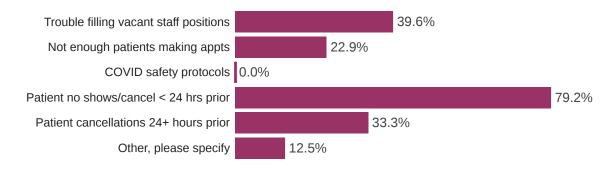
BY DSO AFFILIATION

DSO

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





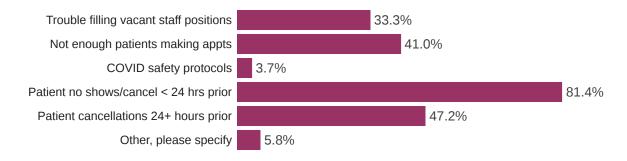
BY DSO AFFILIATION (continued)

Non-DSO

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





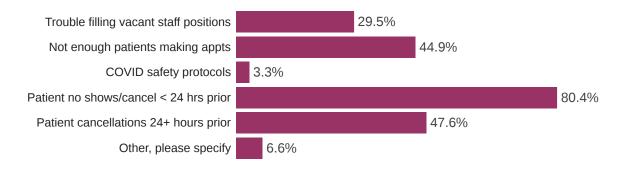
BY PRACTICE SIZE

Solo dentists

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





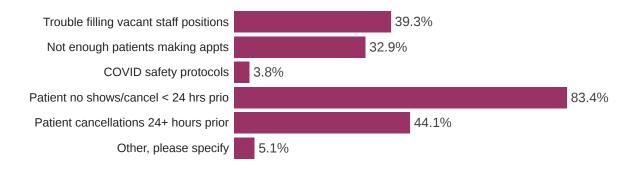
BY PRACTICE SIZE (continued)

2 to 9 dentists

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





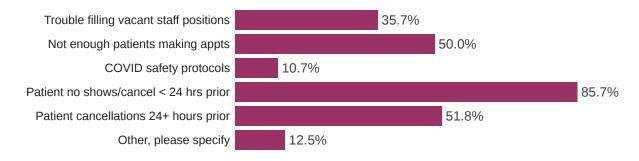
BY GEOGRAPHY

Top 20 cities

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





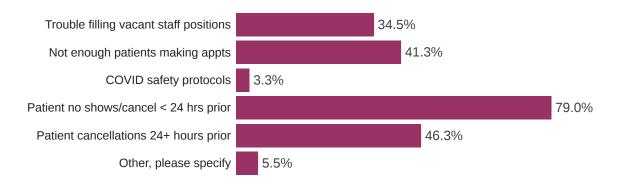
BY GEOGRAPHY (continued)

Other Urban

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





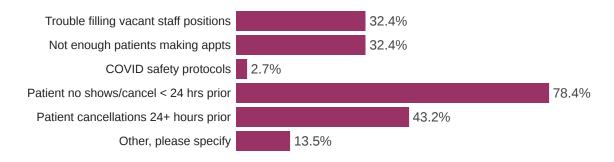
BY GEOGRAPHY (continued)

Suburban

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





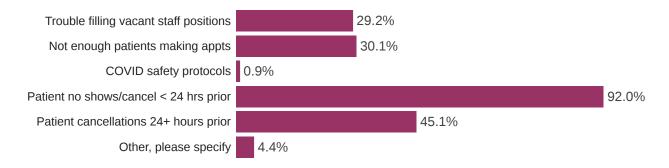
BY GEOGRAPHY (continued)

Rural

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





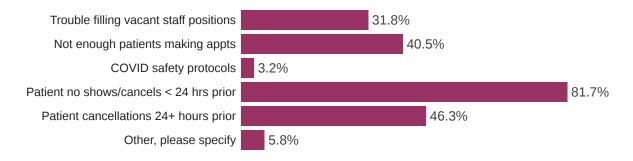
BY SEX

Male

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





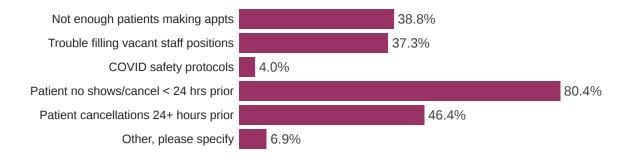
BY SEX (continued)

Female

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





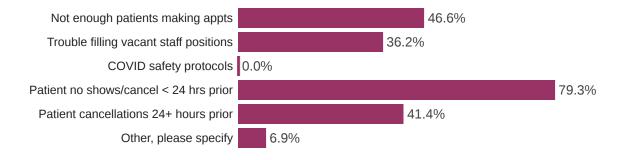
BY YEARS EXPERIENCE

New dentists (graduated 2013 - 2022)

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





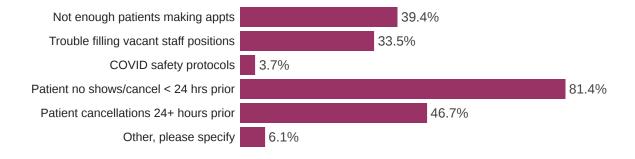
BY YEARS EXPERIENCE (continued)

Established dentists (graduated before 2013)

How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





BY AGE

How full was your dental practice's appointment schedule last week?



Mean % of schedule filled

Which of the following factors prevented your dental practice's appointment schedule

Field	Trouble filling vacant staff positions	Not enough patients trying to make appointments	COVID safety protocols are limiting the capacity	Patient no shows/cancellations < 24 hrs	Patient cancellations 24+ hours prior	Other, please specify
35-44	38.3%	40.6%	1.6%	85.2%	49.2%	5.5%
45-54	32.8%	36.9%	2.5%	84.8%	50.5%	7.1%
55-64	31.2%	37.3%	3.8%	81.7%	41.1%	3.8%
65+	36.0%	44.8%	5.4%	73.9%	47.3%	8.9%

from reaching 100% last week? (Select all that apply.)



BY RACE/ETHNICITY

How full was your dental practice's appointment schedule last week?



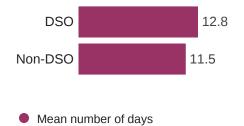
Field	Trouble filling vacant staff positions	Not enough patients trying to make appointments	COVID safety protocols are limiting the capacity	Patient no shows/cancellations < 24 hrs	Patient cancellations 24+ hours prior	Other, please specify
White	33.3%	37.8%	2.4%	82.0%	44.8%	5.8%
Asian	36.1%	47.2%	9.7%	72.2%	52.8%	5.6%
Hispanic	25.7%	54.3%	8.6%	91.4%	57.1%	2.9%



Patient Wait Times

BY DSO AFFILIATION

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

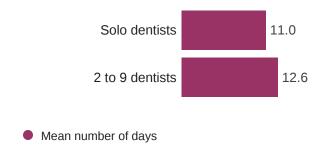


Mean number of days

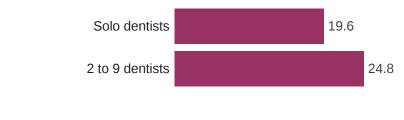


BY PRACTICE SIZE

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

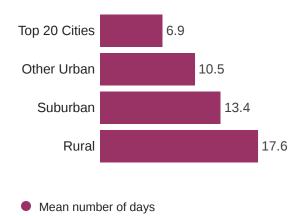


Mean number of days

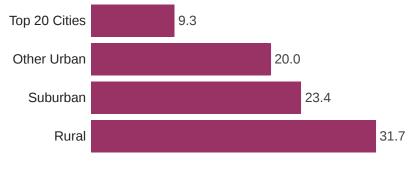


BY GEOGRAPHY

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

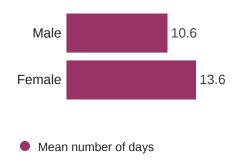


Mean number of days



BY SEX

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?



Mean number of days



BY YEARS EXPERIENCE

[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?



Mean number of days

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?

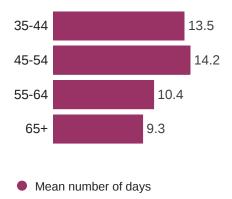


Mean number of days

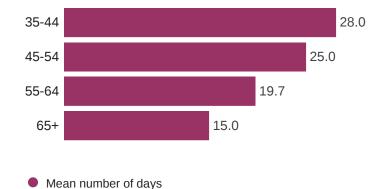


BY AGE GROUP

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?



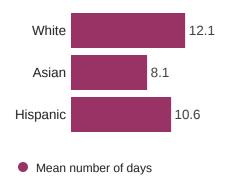
[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?



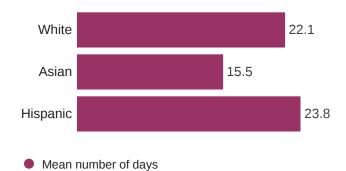


BY RACE / ETHNICITY

[Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?



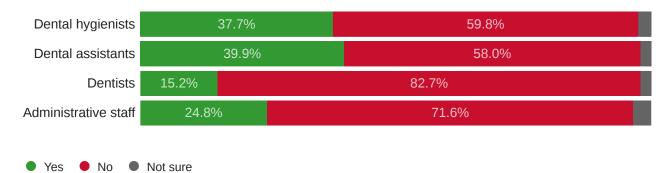


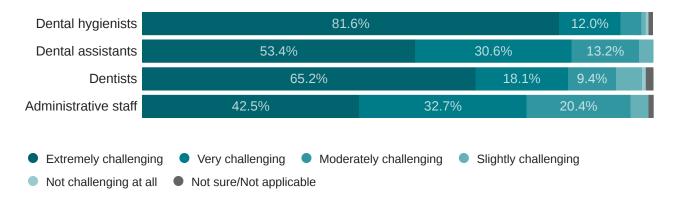
Staff Recruitment

BY OWNERSHIP STATUS

Owner dentists

Have you recently or are you currently recruiting any of the following positions in your dental practice?



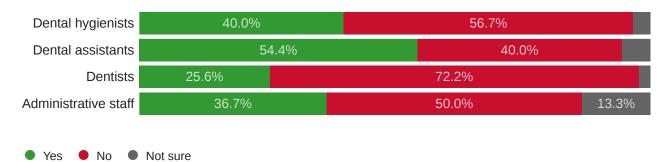


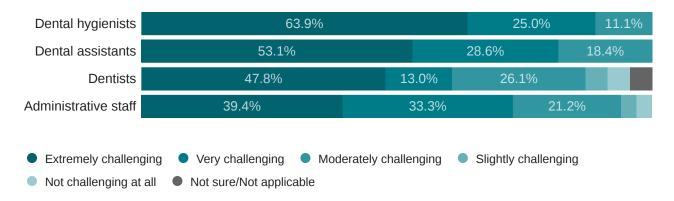


BY OWNERSHIP STATUS (continued)

Non-owner dentists

Have you recently or are you currently recruiting any of the following positions in your dental practice?



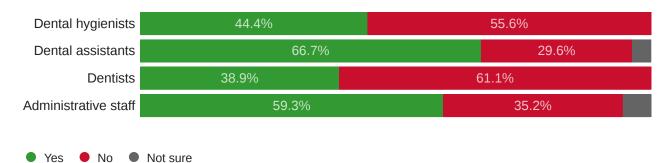


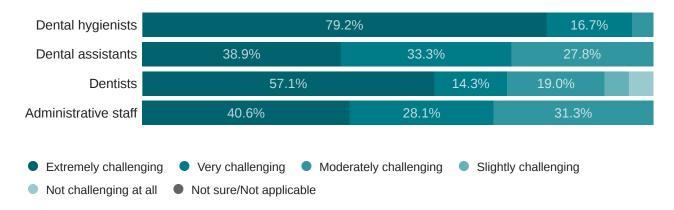


BY DSO AFFILIATION

DSO

Have you recently or are you currently recruiting any of the following positions in your dental practice?



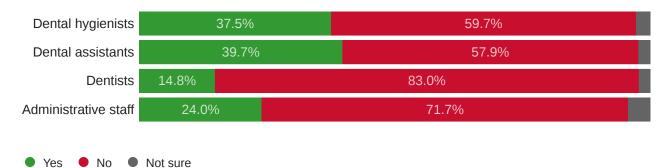


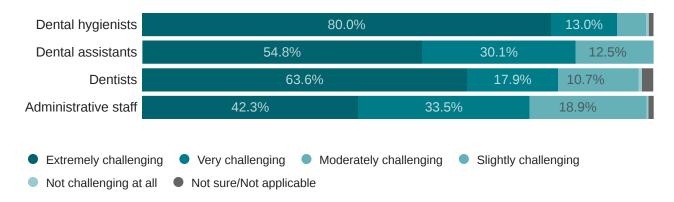


BY DSO AFFILIATION (continued)

Non-DSO

Have you recently or are you currently recruiting any of the following positions in your dental practice?



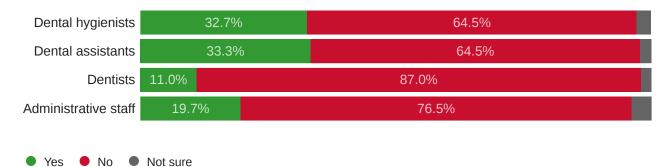


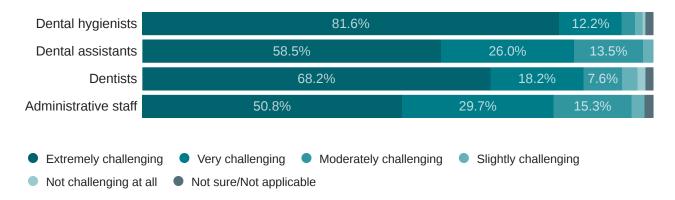


BY PRACTICE SIZE

Solo dentists

Have you recently or are you currently recruiting any of the following positions in your dental practice?



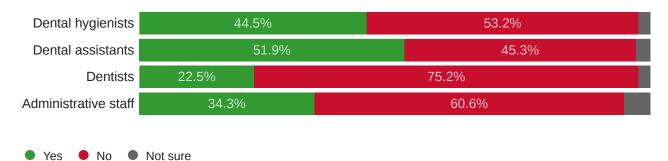


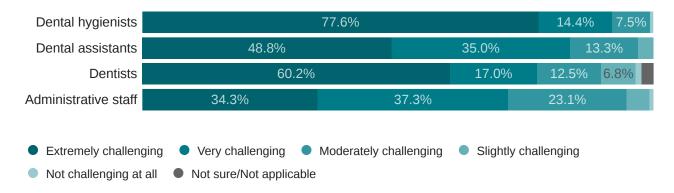


BY PRACTICE SIZE (continued)

2 to 9 dentists

Have you recently or are you currently recruiting any of the following positions in your dental practice?



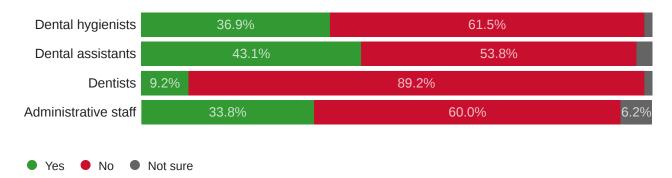


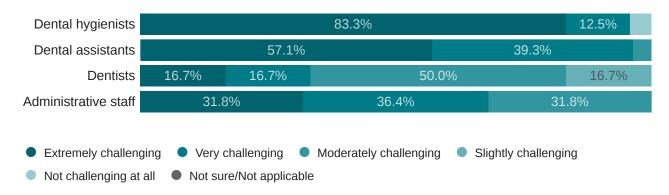


BY GEOGRAPHY

Top 20 Cities

Have you recently or are you currently recruiting any of the following positions in your dental practice?



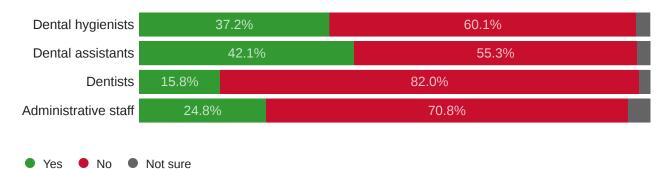


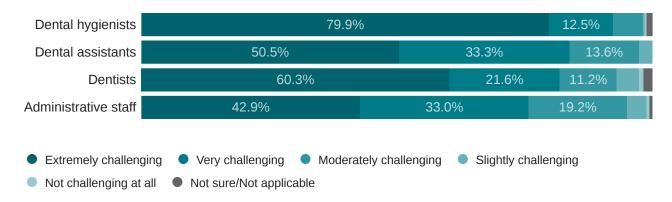


BY GEOGRAPHY (continued)

Other Urban

Have you recently or are you currently recruiting any of the following positions in your dental practice?



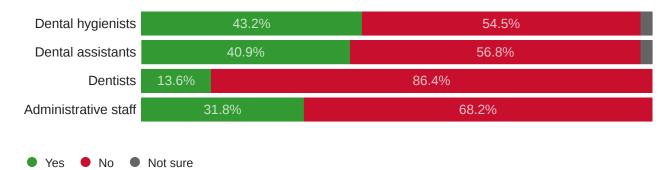


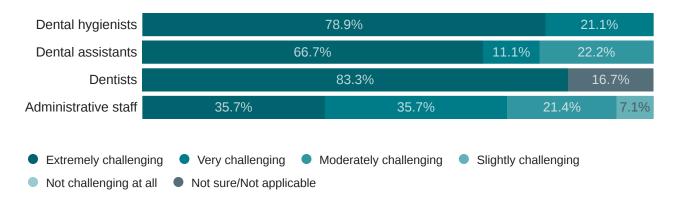


BY GEOGRAPHY (continued)

Suburban

Have you recently or are you currently recruiting any of the following positions in your dental practice?



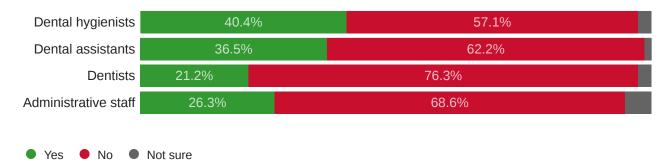


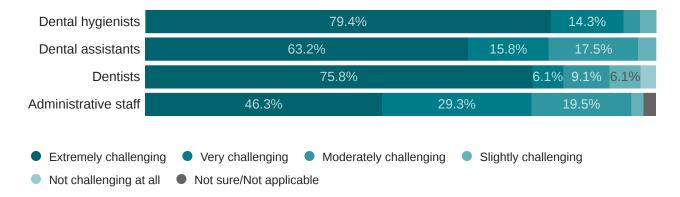


BY GEOGRAPHY (continued)

Rural

Have you recently or are you currently recruiting any of the following positions in your dental practice?



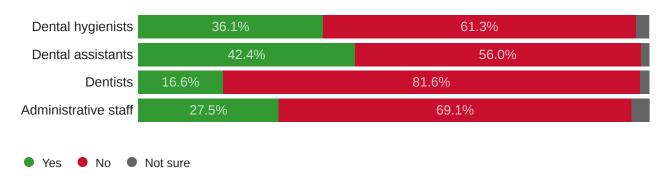


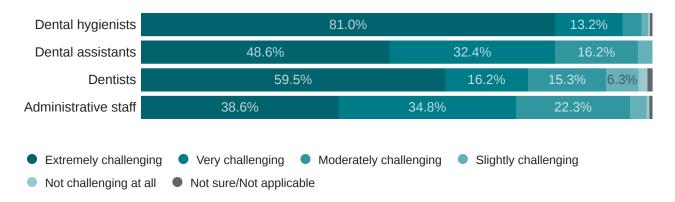


BY SEX

Male

Have you recently or are you currently recruiting any of the following positions in your dental practice?



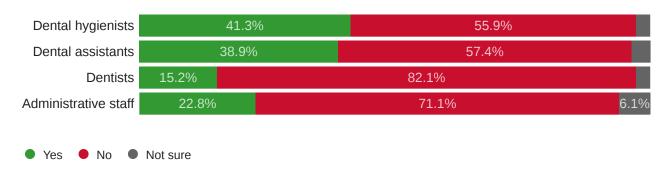


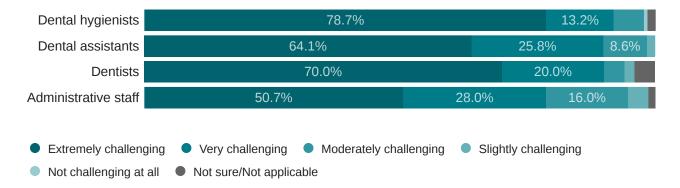


BY SEX (continued)

Female

Have you recently or are you currently recruiting any of the following positions in your dental practice?



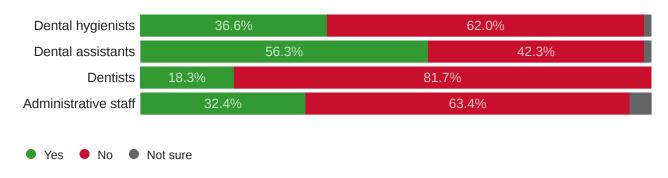


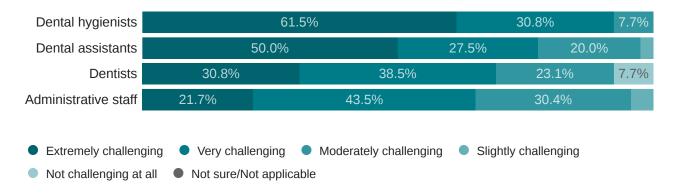


BY YEARS EXPERIENCE

New Dentists (graduated 2013 - 2022)

Have you recently or are you currently recruiting any of the following positions in your dental practice?



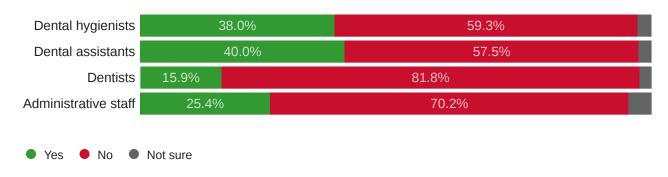


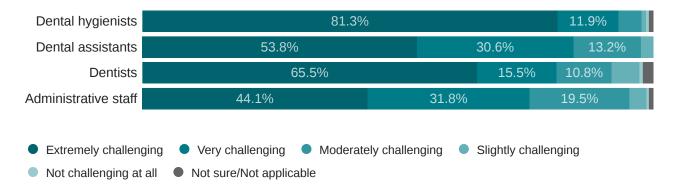


BY YEARS EXPERIENCE (continued)

Established Dentists (graduated before 2013)

Have you recently or are you currently recruiting any of the following positions in your dental practice?





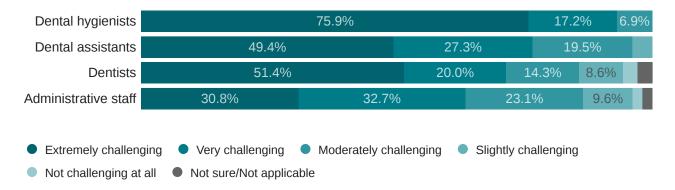


BY AGE GROUP

35 to 44

Have you recently or are you currently recruiting any of the following positions in your dental practice?





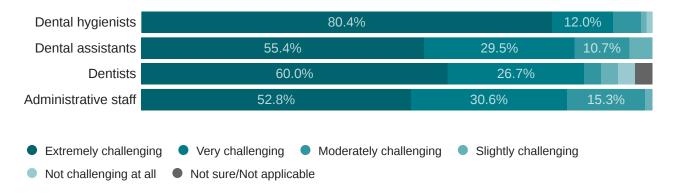


BY AGE GROUP (continued)

45 to 54

Have you recently or are you currently recruiting any of the following positions in your dental practice?



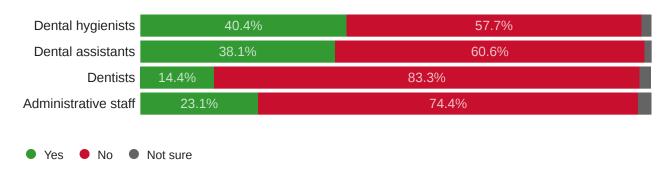


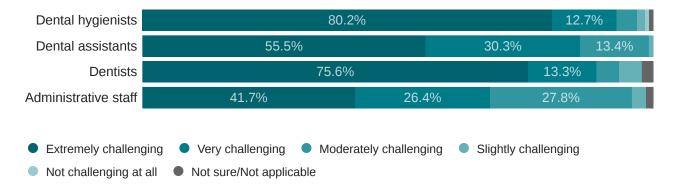


BY AGE GROUP (continued)

55 to 64

Have you recently or are you currently recruiting any of the following positions in your dental practice?



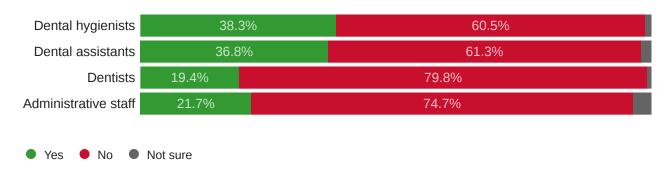


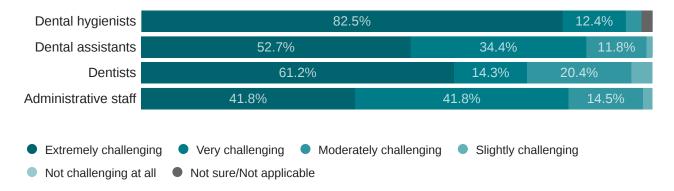


BY AGE GROUP (continued)

65 or older

Have you recently or are you currently recruiting any of the following positions in your dental practice?





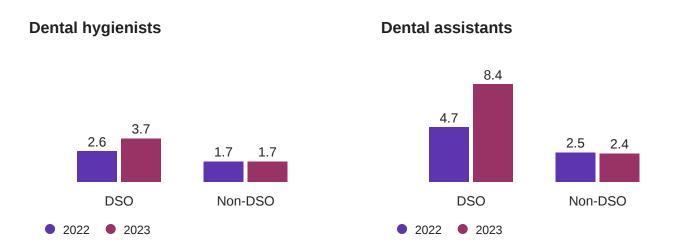


Questions of the Week

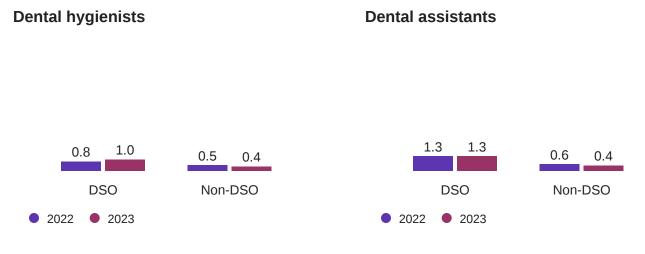
Number of Filled and Open Positions

BY DSO AFFILIATION

[Owner dentists] How many of each of the following positions in your practice are currently filled? (FTE)



[Owner dentists] How many open positions does your practice have right now in each of the following? (FTE)

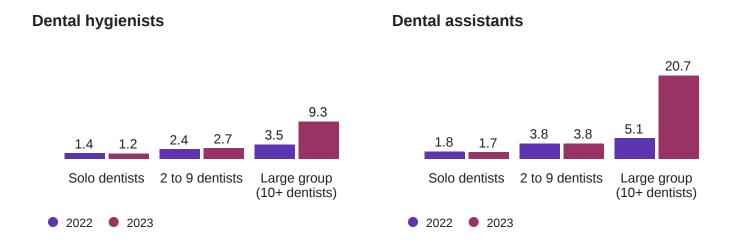


58

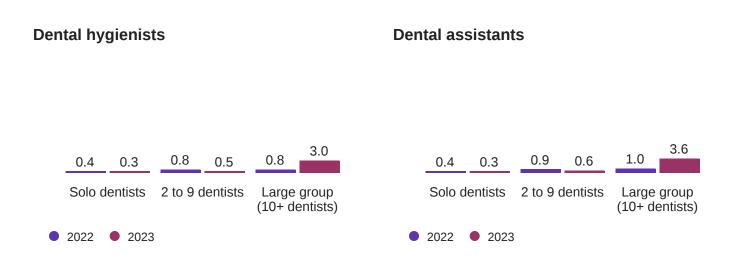


BY PRACTICE SIZE

[Owner dentists] How many of each of the following positions in your practice are *currently filled*? (FTE)



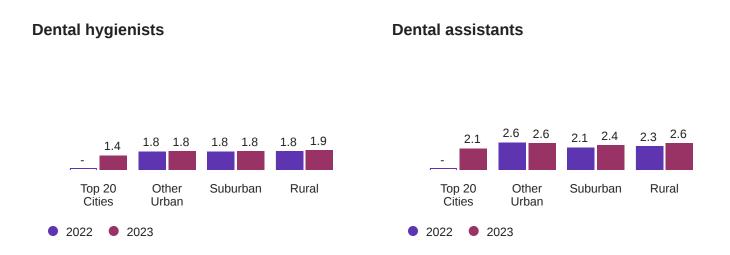
[Owner dentists] How many *open positions* does your practice have right now in each of the following? (FTE)



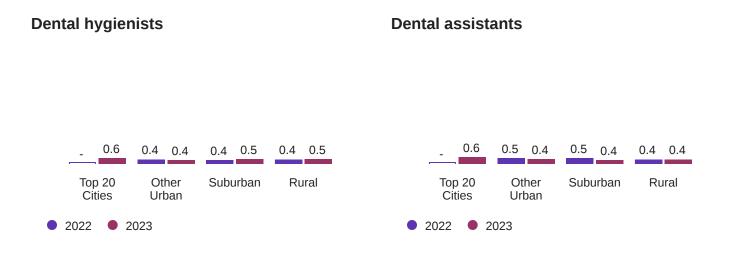


BY GEOGRAPHY

[Owner dentists] How many of each of the following positions in your practice are currently filled? (FTE)



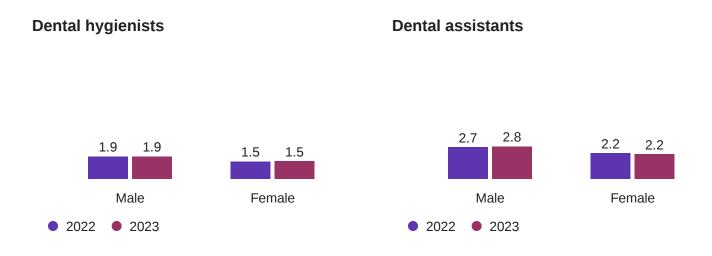
[Owner dentists] How many open positions does your practice have right now in each of the following? (FTE)



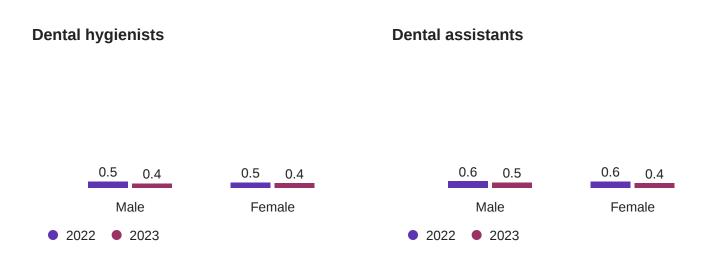


BY SEX

[Owner dentists] How many of each of the following positions in your practice are currently filled? (FTE)



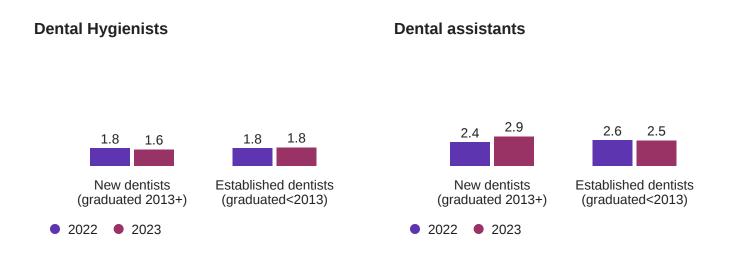
[Owner dentists] How many open positions does your practice have right now in each of the following? (FTE)



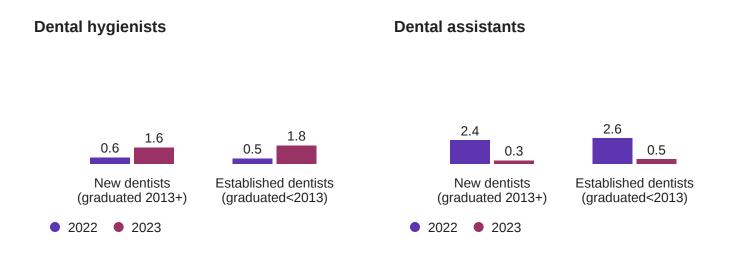


BY YEARS EXPERIENCE

[Owner dentists] How many of each of the following positions in your practice are *currently filled*? (FTE)



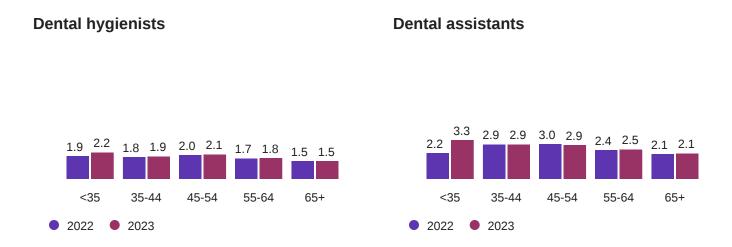
[Owner dentists] How many *open positions* does your practice have right now in each of the following? (FTE)



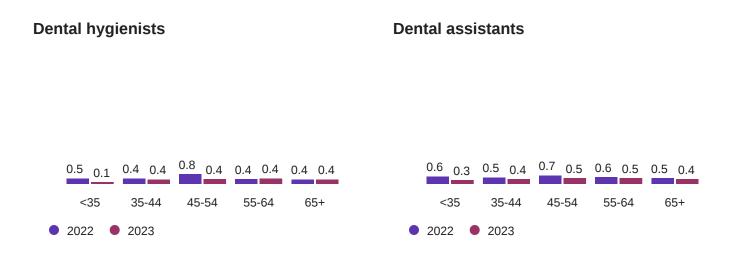


BY AGE GROUP

[Owner dentists] How many of each of the following positions in your practice are currently filled? (FTE)



[Owner dentists] How many open positions does your practice have right now in each of the following? (FTE)



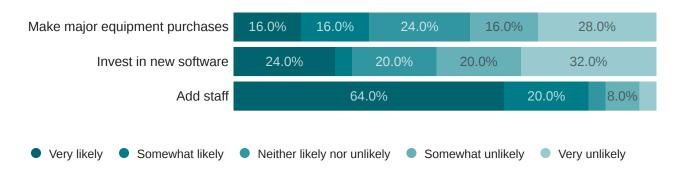


Future Investments

[Owner dentists] In the next six months, how likely are you to do each of the following for your practice?

BY DSO AFFILIATION

DSO



Non-DSO

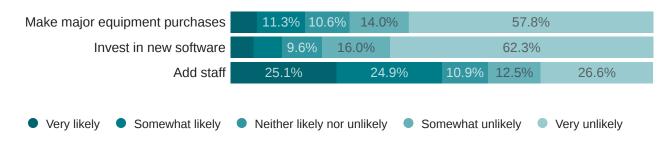
Make major equipment purchases	8.0%	12.8	%	12.2%	6 1	L 5.3 %)		51.8%	
Invest in new software	ç	9.3%	10.4	%	18.6%	%			56.2%	
Add staff		29.5	5%			25.1%	⁄₀	11.0%	12.5%	21.9%



[Owner dentists] In the next six months, how likely are you to do each of the following for your practice? (continued)

BY PRACTICE SIZE

Solo Dentists



2 to 9 dentists

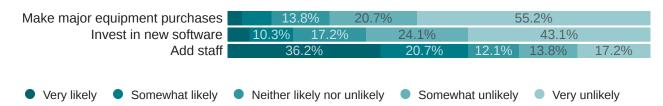
Make major equipment purchases	10.70	% 16.0%		16	6.0%	17.9%		39.3%		
Invest in new software		13.5% 12.6		6%	2	23.3%		43.7%		
Add staff		39.3	3%			25.2%		10.7%	12.6%	12.3%



[Owner dentists] In the next six months, how likely are you to do each of the following for your practice? (continued)

BY GEOGRAPHY

Top 20 Cities



Other Urban

Make major equipment purchases	8.9%	13.2%	11.6%	15.3%	6		51.1%	
Invest in new software	9	.0% 10.2	.% 1	8.5%			56.0%	
Add staff		30.6%		25.7	7%	10.5%	11.9%	21.3%

Suburban

Make major equipment purchases	7.3%	14.	6%	14.6%	12.2	2%	51	2%	
Invest in new software	9	.8%	7.3%	22.0	%		56.1	.%	
Add staff		3	4.1%		, ,	26.8%	12.2%	17.1%	9.8%

Rural

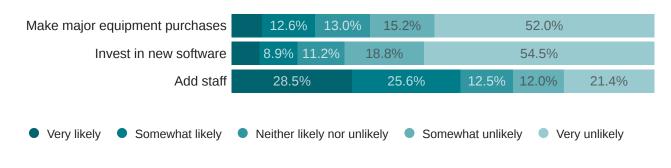
Make major equipment purchases	7.6% 13.2%	16.0%	13.2%		50	0.0%
Invest in new software	9.0% 11.1%	16.0%	ó		58.3	%
Add staff	26.4%	22.	2%	11.1%	13.2%	27.1%



[Owner dentists] In the next six months, how likely are you to do each of the following for your practice? (continued)

BY SEX

Male



Female

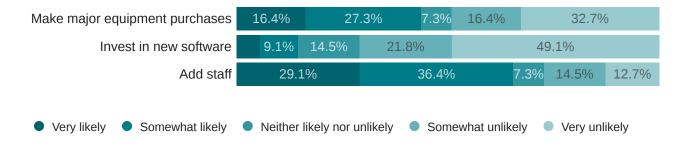
Make major equipment purchases	10.6%) 13	3.3%	11.6%	15	6.4%	49.1%	б
Invest in new software	9.	6%	9.6%	18.4	%		57.7%	
Add staff		34	4.5%			23.5%	13.3%	21.5%



[Owner dentists] In the next six months, how likely are you to do each of the following for your practice? (continued)

BY YEARS EXPERIENCE

New dentists (graduated 2013-2022)



Experienced dentists (graduated before 2013)

Make major equipment purchases	7.7% 11.9	9% 12.	.9%	15.2%			52.3%	
Invest in new software	9.1%	10.4%	1	8.5%			55.9%	
Add staff	30	.5%		24.2	%	11.0%	12.3%	22.0%



[Owner dentists] In the next six months, how likely are you to do each of the following for your practice? (continued)

BY AGE GROUP

35 to 44

Make major equipment purchases	15.3%	16.0%	10.4%	18.1%		40.3%	, D
Invest in new software	8.3%	14.6%	22.9	9%		47.2%	
Add staff	34	1.7%		26.4%	9.0%	13.2%	16.7%

45 to 54

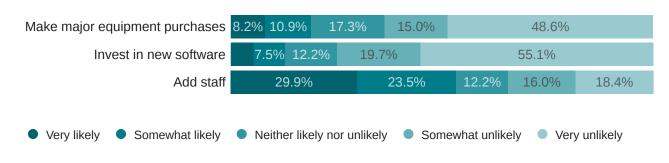
Make major equipment purchases	7.7% 14.0%	12.3%	14.9%		!	51.1%	
Invest in new software	10.2% 7.29	% 16.6	%		59.	1%	
Add staff	34.0%		27.2	2%	9.4%	11.5%	17.9%



[Owner dentists] In the next six months, how likely are you to do each of the following for your practice? (continued)

BY AGE GROUP (continued)

55 to 64



65 or older

Make major equipment purchases	11.5%	8.0%	14.2%		62	2.4%
Invest in new software	9.7%	9.3%	16.8%	% 58.4%		58.4%
Add staff	23.9%	б	23.0%	11.5%	8.8%	32.7%



Number of Responses by Wave

Wave	Responses
2022JAN	1,883
2022FEB	1,386
2022MAR	1,916
2022APR	1,423
2022MAY	1,389
2022JUN	1,203
2022JUL	1,162
2022AUG	1,204
2022SEP	1,102
2022OCT	1,170
2022NOV	1,137
2022DEC	1,138
2023JAN	1,209
2023FEB	1,168
2023MAR	1,053
2023APR	1,008
2023MAY	1,001

Number of Responses by Group - Week of May 15, 2023

Ownership staus	Choice Count
Owner dentist (i.e., sole owner, partner, or shareholder)	911
Employee dentist (nonowner)	51
Associate dentist (nonowner)	23
Independent contractor	16



Number of Responses by Group - Week of May 15, 2023 (continued)

DSO Affiliation	Choice Count
DSO	54
Non-DSO	947
Practice Size	Choice Count
Solo dentists	601
2 to 9 dentists	391
Large group (10+ dentists)	9
Geography	Choice Count
Top 20 Cities	65
Other Urban	735
Suburban	44
Rural	156
Sex	Choice Count
Male	670
Female	330
Years Experience	Choice Count
New dentists (graduated 2013 - 2022)	72
Established dentists (graduated before 2013)	929



Choice Count

ADA American Dental Association®

Number of Responses by Group - Week of May 15 (continued)

Age	Choice Count
<35	17
35-44	169
45-54	248
55-64	313
65+	254

Race/Ethnicity

White	764
Asian	86
Hispanic	49
Black	14
Native Hawaiian / Pacific Islander	3
American Indian / Alaska Native	3
Other	13
Unknown	66