

Update on Net Income of General Practitioner Dentists – 2022 data

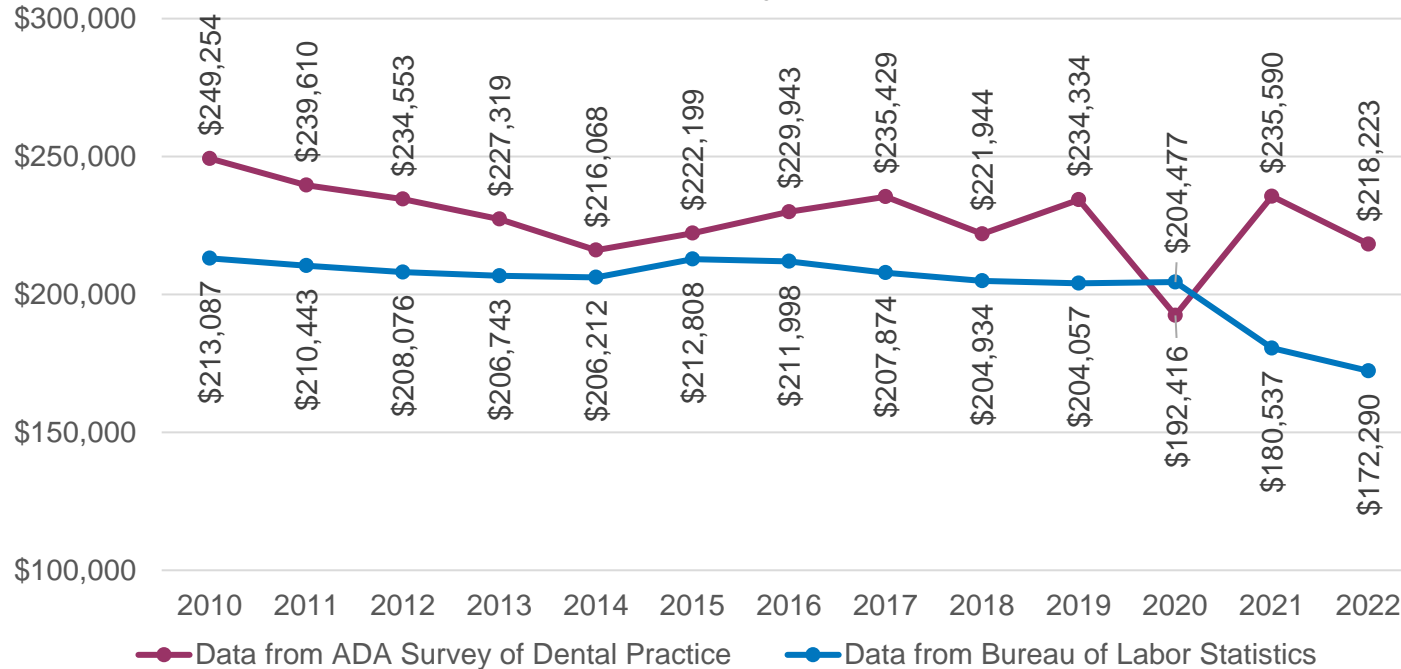
August 2023

Introduction

- We update data on net income and busyness for general practitioner dentists for 2022
- We use two data sources
 - ADA HPI Survey of Dental Practice (SDP)
 - Bureau of Labor Statistics - Occupational Employment and Wage Statistics (BLS)
- We provide “big picture” insights
- We provide more detail on data sources and methods in the appendix

Average Net Income

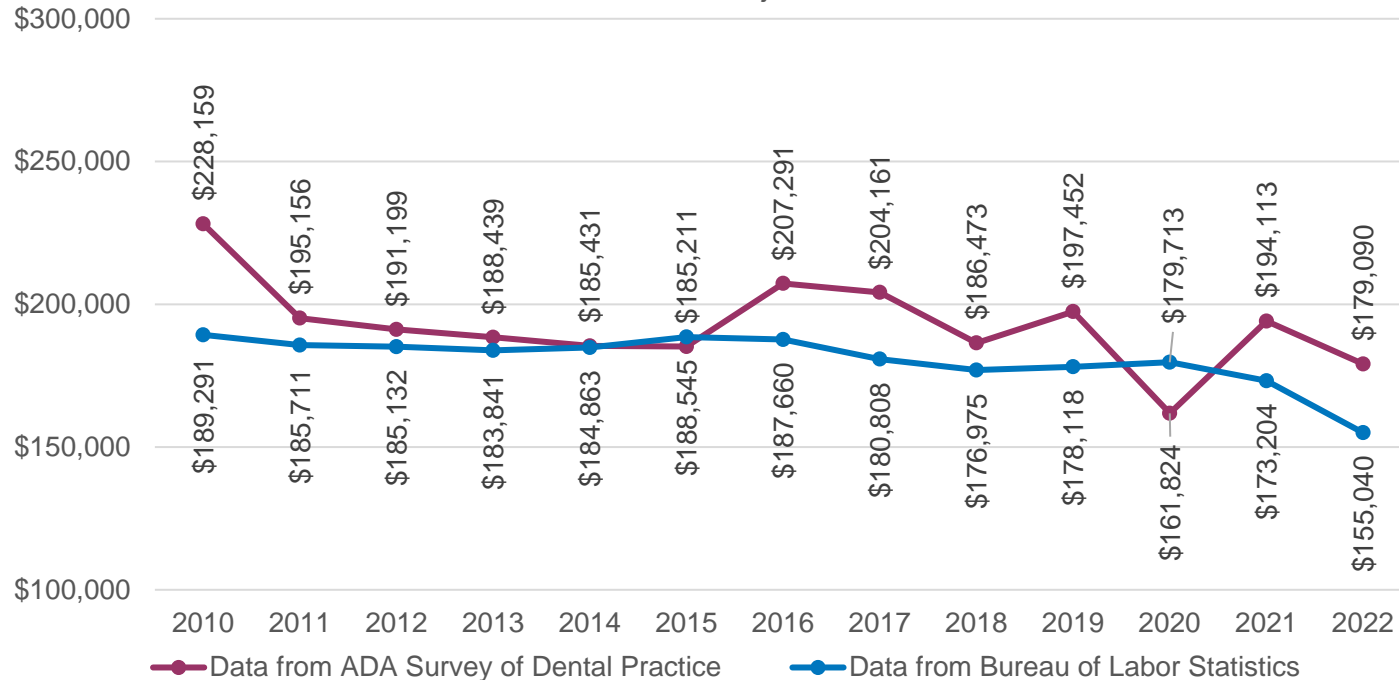
Average Annual Net Income, General Practitioners in Private Practice, Inflation-Adjusted



Average net income of GP dentists declined by 7% in 2022. The long-term trend shows a slight decline.

Median Net Income

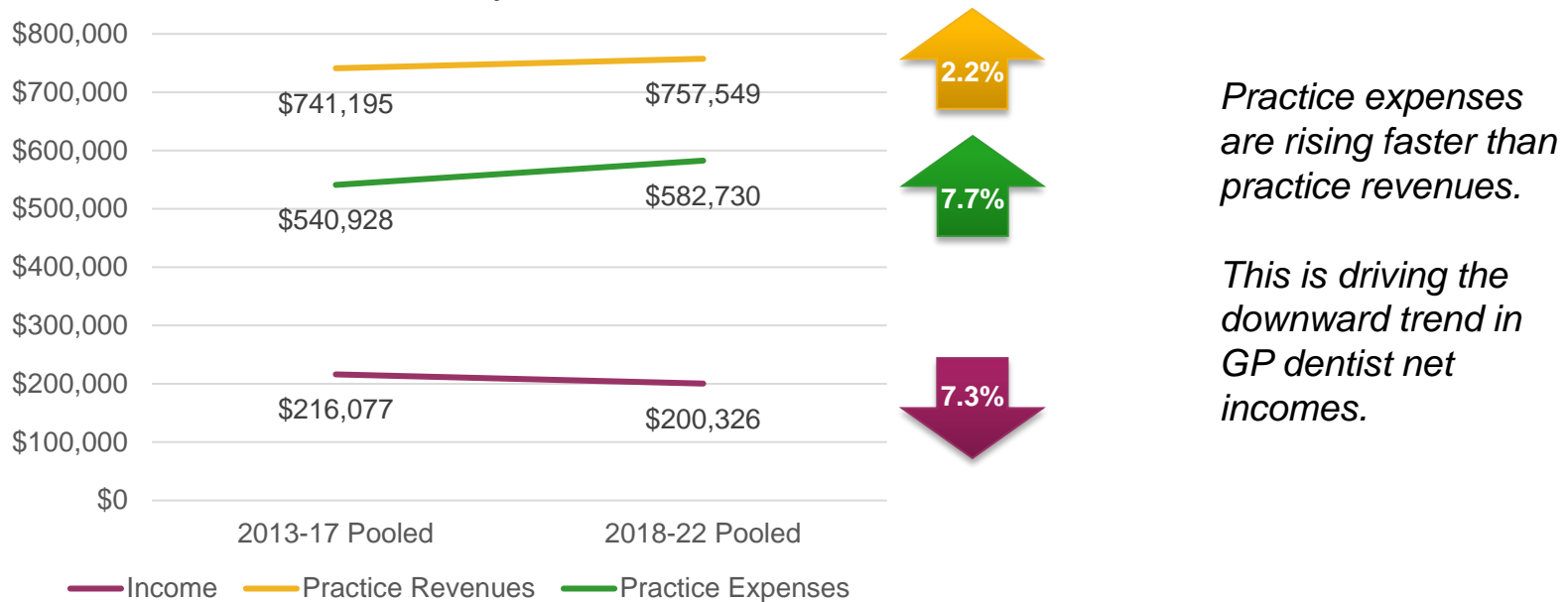
Median Annual Net Income, General Practitioners in Private Practice, Inflation-Adjusted



Looking at median instead of average gives the same overall conclusion regarding trends in GP net income.

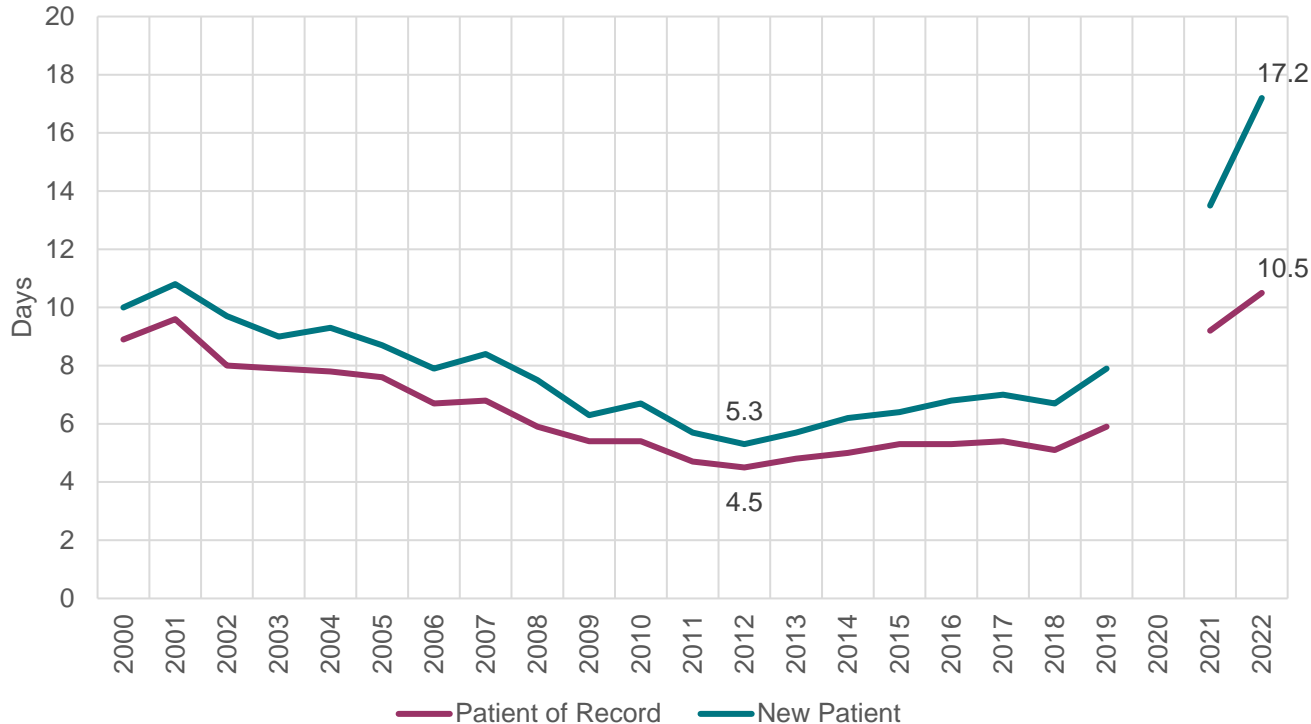
Revenues, Expenses and Income

Median Annual Net Income, Practice Revenues,
and Expenses, General Practitioner Owners,
Inflation-Adjusted



Patient Appointment Wait Times

Average Wait Time in Days for a General Practitioner Dentist Appointment

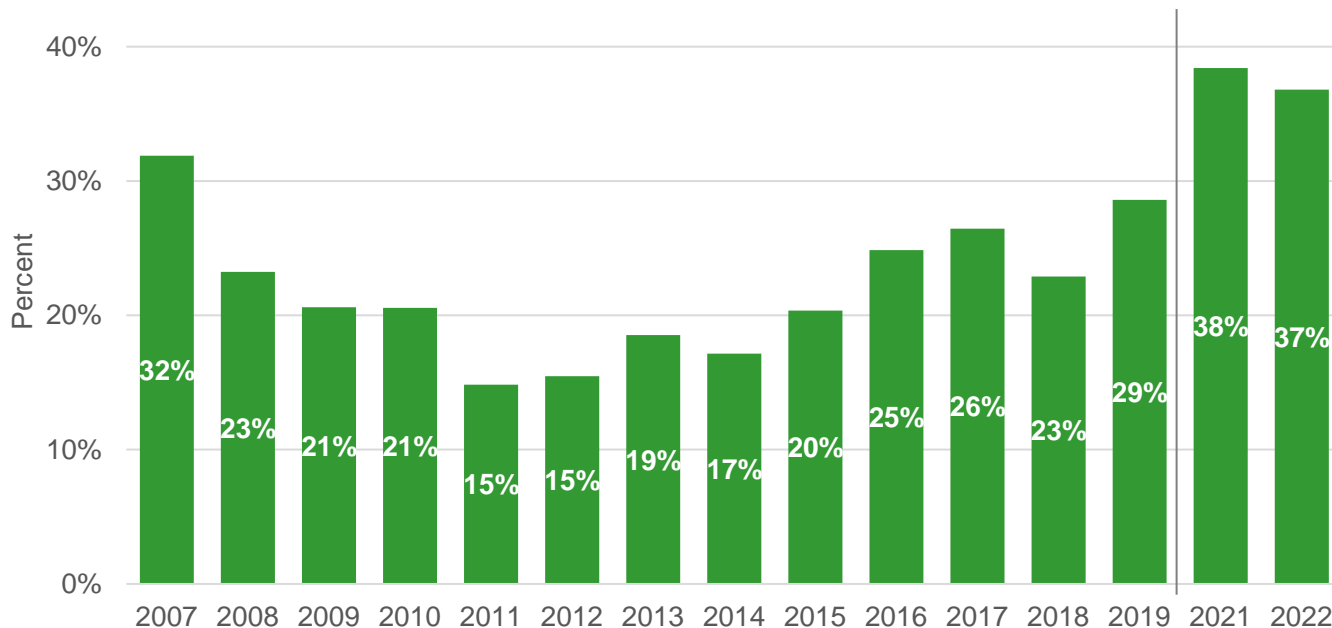


Patient appointment wait times are up significantly in 2022.

This is likely a result of staffing shortages in dental offices.

Busyness

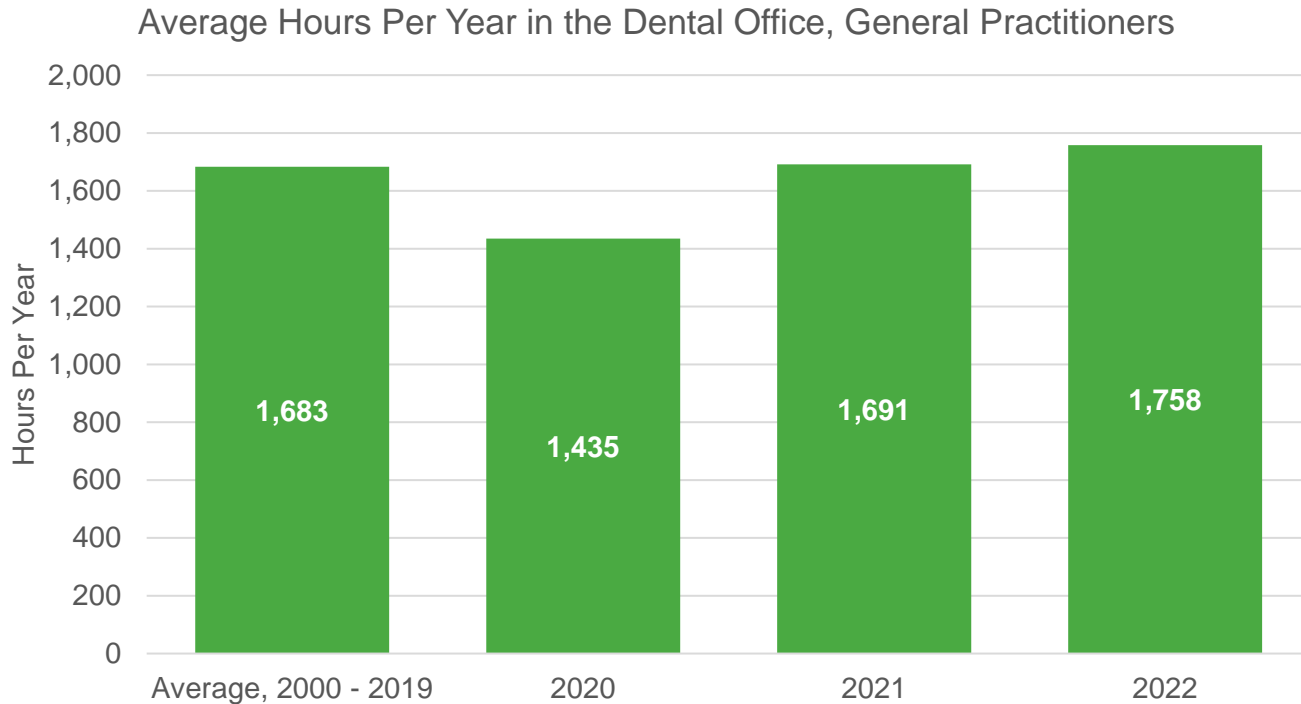
Percentage of General Practitioners Indicating “Too Busy” or “Overworked”



Post-pandemic, GP dentists are busier than ever.

The percent indicating “Too busy to treat all people requesting appointments” or “Provided care to all who requested appointments but was overworked” is at an all time high.

Average Hours Worked



On average, GP dentists worked 4.5% more hours in 2022 than the average from 2000 – 2019.

The increase in 2022 is roughly equivalent to an extra 1.5 hours per week compared to 2000 – 2019.

Key Insights

- After rising in 2021 as dentistry recovered from the COVID-19 pandemic, average net income for general practitioner dentists declined by 7% between 2021 and 2022, after adjusting for inflation. Longer term, there is a slight decline overall in the data.
- Practice expenses are increasing faster than revenues, driving the decline in average net income.
- General practitioner dentists are busier than ever and are working longer hours post pandemic.
- Taken together the latest data suggest continued ‘margin compression’ in the dental sector.

Data Sources and Notes

	Bureau of Labor Statistics	ADA HPI Survey of Dental Practice
Dentists Surveyed		
Private Practice Owners (Incorporated)	Yes	Yes
Private Practice Owners (Unincorporated)	No	Yes
Private Practice Nonowners	Yes	Yes
Dentists in Non-Private Practice Settings, e.g., Education, Government, Hospitals	Yes	No

	Bureau of Labor Statistics	ADA HPI Survey of Dental Practice
Types of Income Captured		
Salary, commissions, production bonuses	Yes	Yes
Year-end bonuses, non-production bonuses	No	Yes
Payments made to a retirement plan	No	Yes

BLS and SDP income trends differ because the two methods of data collection differ.

Data Sources and Notes

Slides 3, 4

Sources: ADA Health Policy Institute annual *Survey of Dental Practice*. Results are weighted to compensate for oversampling and nonresponse bias.

U.S. Department of Labor, Bureau of Labor Statistics, Occupational Employment and Wage Statistics (OEWS). Available at <https://www.bls.gov/oes/tables.htm>, accessed July 6, 2023.

U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index. Available at <https://www.bls.gov/cpi/data.htm>. Accessed July 6, 2023.

Notes: Dentist net income is adjusted for inflation using the All-Item Consumer Price Index. All values are in constant 2022 dollars. BLS state-level incomes are available on [ADA.org/HPI](https://www.ada.org/HPI).

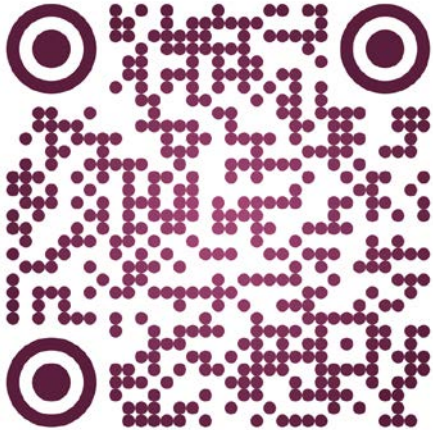
Data Sources and Notes

Slides 5 – 8

Source: ADA Health Policy Institute annual *Survey of Dental Practice*. Results are weighted to compensate for oversampling and nonresponse bias.

Notes: Dentist net income, practice receipts, and practice expenses are adjusted for inflation using the All-Item Consumer Price Index. All values are in constant 2022 dollars.

Thank You!



[ADA.org/HPI](https://ada.org/HPI)

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