1st Quarter, 2025

Table of Contents

	Page
About This Study	3

Results for the questions below are reported in two sections:

- All Respondents Combined includes overall results for all respondents.
- Select Breakout of Results includes results by ownership status, DSO affiliation, practice size, geography, sex, years experience, age, & race/ethnicity.

Respon Com	All dents bined	Select Breakouts of Results
Looking ahead the next 6 months, how confident are you in the economic conditions in: (Your particular dental practice, The dental care sector in general, The U.S. economy)	4	11
[Owners only] Is your practice currently accepting new patients?	4	18
[If accepting new patients] Currently, how many business days does the average new patient have to wait for an initial appointment (excluding emergencies)?	4	18
Which of the following best describes your general busyness level over the last 3 months?	5	24
Currently, or at any time during the last 3 months, have you recruited any of the following positions? (Dental hygienists, Dental assistants, Dentists, Administrative staff)	5	27
How challenging has it been to recruit the position(s) below over the last 3 months? (Dental hygienists, Dental assistants, Dentists, Administrative staff)	5	27
[Owner dentists] Since the beginning of 2025, have you done any of the following in your practice?	6	46
Approximately what percentage of the patient base were in the insurance networks your practice dropped out of since the beginning of 2025?	6	54
[General practitioner dentists] Do you currently accept appointments for children aged 1 year or younger?	7	56
[If accept appointments] What percentage of your patients are aged 1 year or younger?	7	56
[If accept appointments] Do you perform the "screening knee to knee examination" on patients aged 1 year or younger?	7	62
[If perform exam] After performing the screening knee to knee exam on patients aged 1 year or younger, have you ever referred them to a pediatric dentist for treatment?	7	62

1st Quarter, 2025

ADA American Dental Association®

Table of Contents (continued)

Results for the questions below are reported in two sections:

- All Respondents Combined includes overall results for all respondents.
- Select Breakout of Results includes results by ownership status, DSO affiliation, practice size, geography, sex, years experience, age, & race/ethnicity.

	All Respondents Combined	Select Breakouts of Results
[If don't accept appointments] Why do you not accept appointments for children aged 1 or younger?	8	
As a result of the COVID-19 pandemic, did your practice begin to:	9	
[If selected in previous question] Does your practice currently do the following?	10	
Number of Responses by Wave/by Group		69

This report was published in March 2025 by the American Dental Association's Health Policy Institute.

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Economic Outlook and Emerging Issues in Dentistry 1st Quarter, 2025

ADA American Dental Association®

About This Study

The survey for the first quarter of 2025 was sent March 17, 2025 to 2,530 panel members; 791 responded, for an adjusted response rate (excluding undeliverable email addresses) of 31.5%. The number of dentists in private practice who responded in each wave, along with the number of respondents in each reporting category in the current wave, can be found at the end of this report.

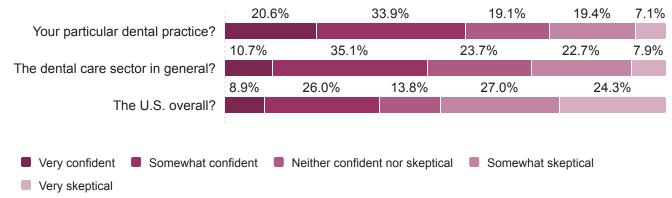
This report includes the results from the latest wave for dentists working in private dental practices. Results are reported for all respondents and by ownership status, DSO affiliation, practice size, geographic location, sex, age group, and race/ethnicity. Unless noted otherwise, charts reflect the results from the latest wave of data collection. Please note that we only include graphics representing at least 30 responses. Because of this, we were not able to include results for respondents in the following categories: under age 35, large group (10+ dentists) and Black. The number of respondents by demographics can be found at the end of this report.



All Respondents

Looking ahead the next 6 months, how confident are you in the economic conditions in:

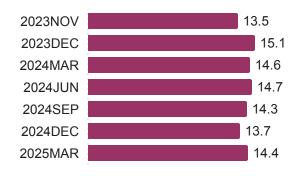




Is your practice currently accepting new patients? (Percentage selecting "yes")



[If accepting new patients] Currently, how many business days does the average new patient have to wait for an initial appointment (excluding emergencies)?



Average number of days

Which of the following best describes your general busyness level over the last 3 months?

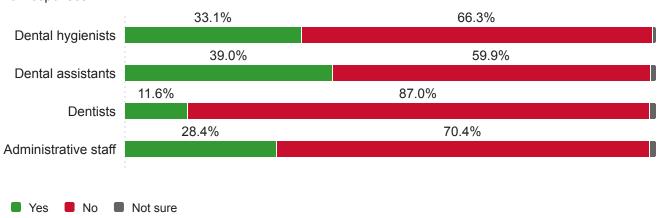
723 Responses

12.3% 20.2% 39.3% 28.2%	
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- Too busy to treat all people requesting appointments
- Provided care to all who requested appointments but was overworked
- Provided care to all who requested appointments but was not overworked
- Not busy enough, could have treated more patients

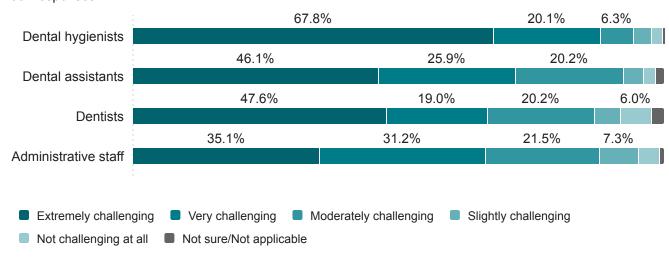
Currently, or at any time during the last 3 months, have you recruited any of the following positions?





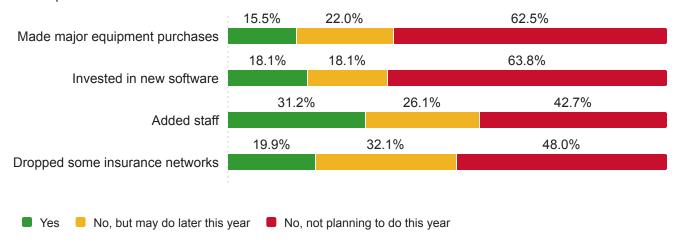
How challenging has it been to recruit the position(s) below over the last 3 months?

435 Responses



[Owner dentists] Since the beginning of 2025, have you done any of the following in your practice?

613 Responses



Approximately what percentage of the patient base were in the insurance networks your practice dropped out of since the beginning of 2025?

108 Responses

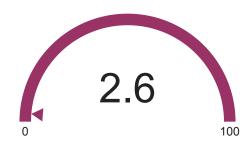


[General pratitioner dentists] Do you currently accept appointments for children aged 1 year or younger?

613 Responses

Yes [52.5%]	No [47.5%]

[If accept appointments] What percentage of your patients are aged 1 year or younger? 291 Responses



[If accept appointments] Do you perform the "screening knee to knee examination" on patients aged 1 year or younger?

322 Responses

	Yes [78.9%]	No [21.1%]
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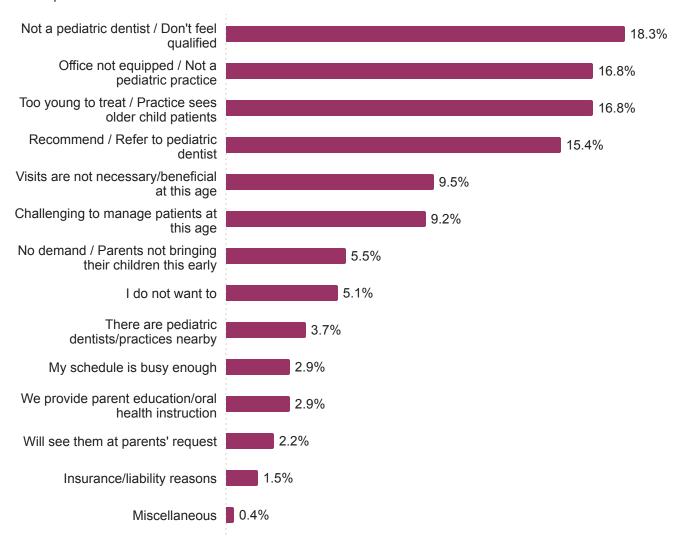
[If perform exam] After performing the screening knee to knee exam on patients aged 1 year or younger, have you ever referred them to a pediatric dentist for treatment? 254 Responses

Yes [67.7%]	No [32.3%]



[If don't accept appointments] Why do you not accept appointments for children aged 1 or younger?

273 Responses

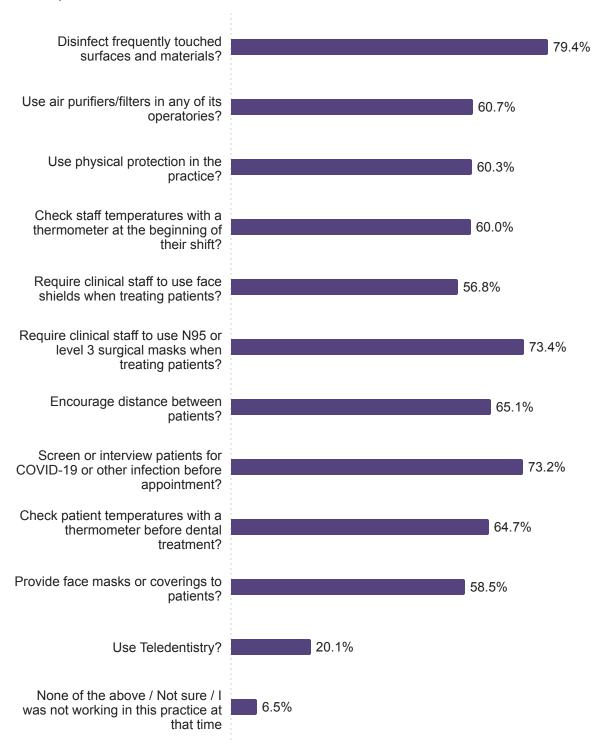


Percentage of Responses



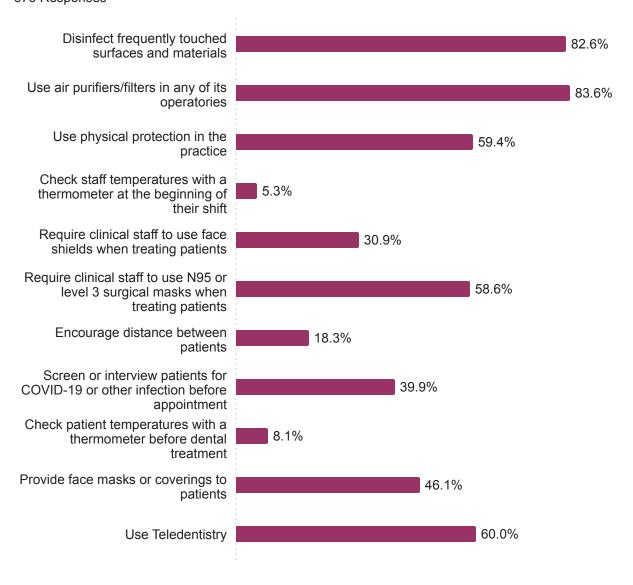
As a result of the COVID-19 pandemic, did your practice begin to:

723 Responses





[If selected in previous question] Does your practice currently do the following? (% yes) 676 Responses

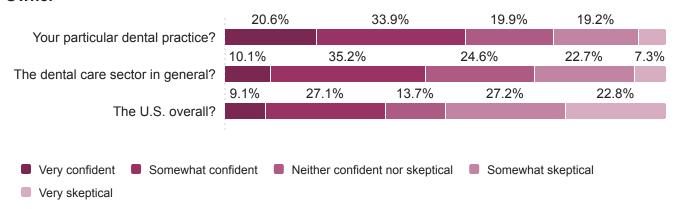


Economic Confidence

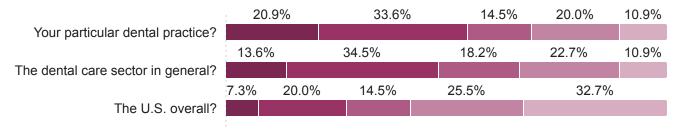
BY OWNERSHIP STATUS

Looking ahead the next 6 months, how confident are you in the economic conditions in:

Owner



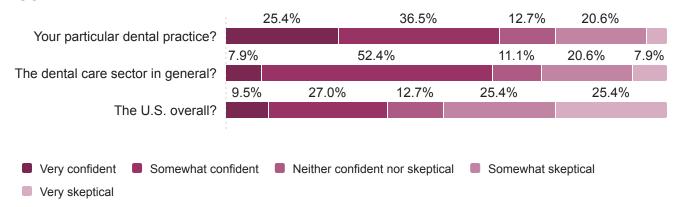
Non-owner



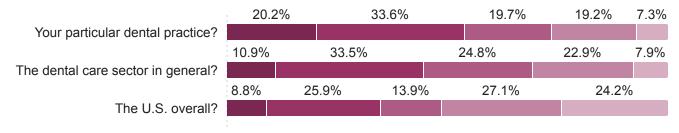
BY DSO AFFILIATION

Looking ahead the next 6 months, how confident are you in the economic conditions in:

DSO



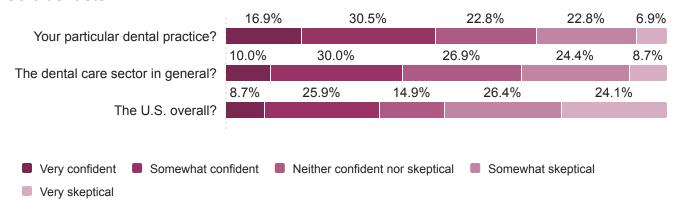
Non-DSO



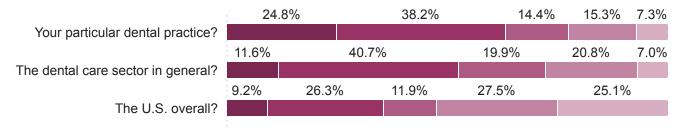
BY PRACTICE SIZE

Looking ahead the next 6 months, how confident are you in the economic conditions in:

Solo dentists



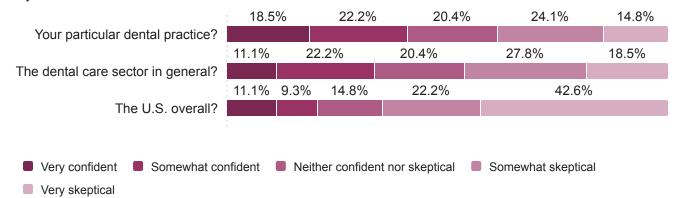
2 to 9 dentists



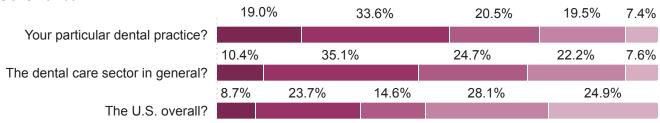
BY GEOGRAPHY

Looking ahead the next 6 months, how confident are you in the economic conditions in:

Top 20 cities



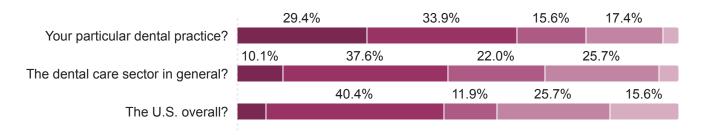
Other urban



Suburban



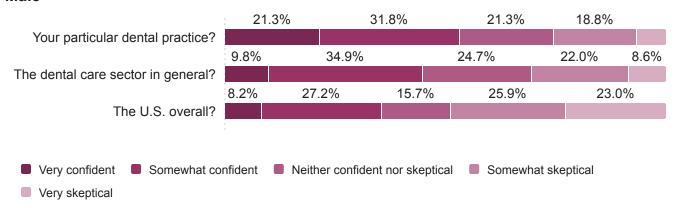
Rural



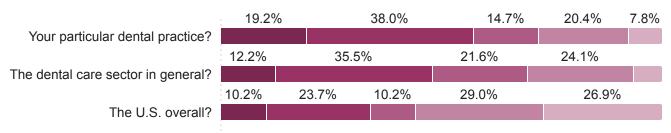
BY SEX

Looking ahead the next 6 months, how confident are you in the economic conditions in:

Male



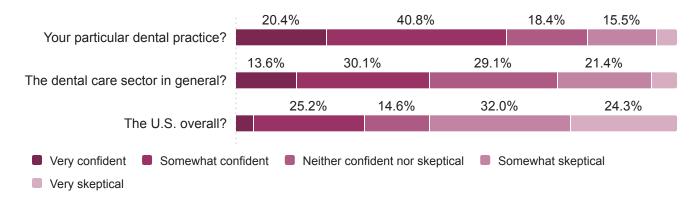
Female



BY AGE GROUP

Looking ahead the next 6 months, how confident are you in the economic conditions in:

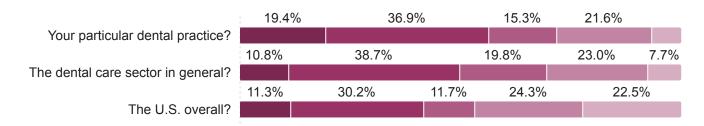
35 to 44



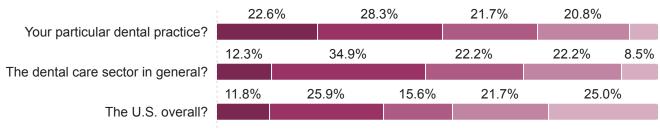
45 to 54



55 to 64



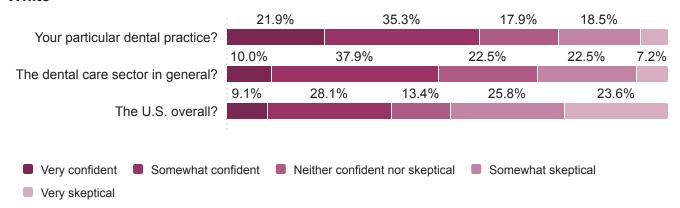
65 or older



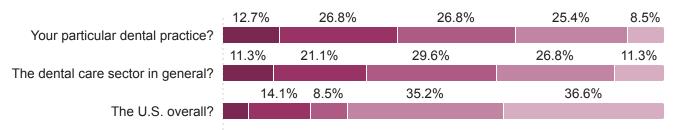
BY RACE/ETHNICITY

Looking ahead the next 6 months, how confident are you in the economic conditions in:

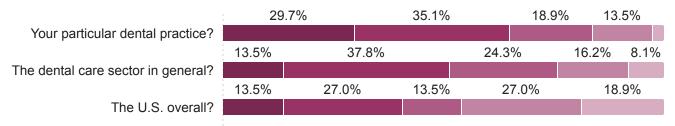
White



Asian



Hispanic



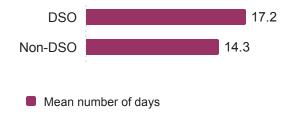
Patient Wait Times

BY DSO AFFILIATION

[Owners only] Is your practice currently accepting new patients? (Percentage selecting "yes")



Currently, how many business days does the average new patient have to wait for an initial appointment (excluding emergencies)?

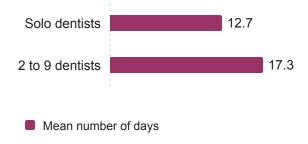


BY PRACTICE SIZE

[Owners only] Is your practice currently accepting new patients? (Percentage selecting "yes")



Currently, how many business days does the average new patient have to wait for an initial appointment (excluding emergencies)?

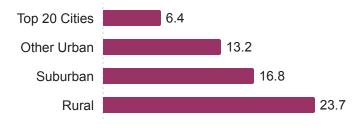


BY GEOGRAPHY

[Owners only] Is your practice currently accepting new patients? (Percentage selecting "yes")



Currently, how many business days does the average new patient have to wait for an initial appointment (excluding emergencies)?



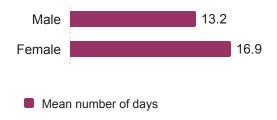
Average number of days

BY SEX

[Owners only] Is your practice currently accepting new patients? (Percentage selecting "yes")

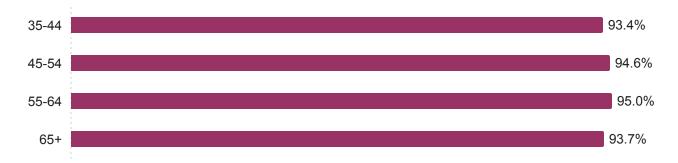


Currently, how many business days does the average new patient have to wait for an initial appointment (excluding emergencies)?

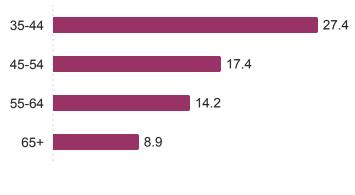


BY AGE GROUP

[Owners only] Is your practice currently accepting new patients? (Percentage selecting "yes")



Currently, how many business days does the average new patient have to wait for an initial appointment (excluding emergencies)?



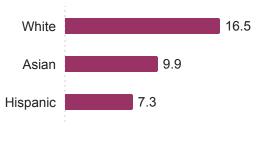


BY RACE / ETHNICITY

[Owners only] Is your practice currently accepting new patients? (Percentage selecting "yes")



Currently, how many business days does the average new patient have to wait for an initial appointment (excluding emergencies)?

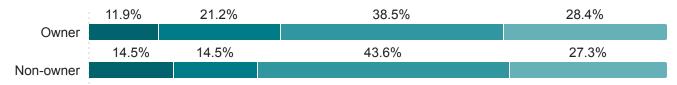


Average number of days

Busyness

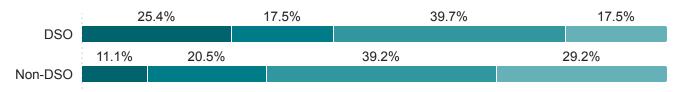
Which of the following best describes your general busyness level over the last 3 months?

BY OWNERSHIP STATUS

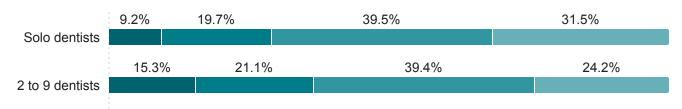


- Too busy to treat all people requesting appointments
- Provided care to all who requested appointments but was overworked
- Provided care to all who requested appointments but was not overworked
- Not busy enough, could have treated more patients

BY DSO AFFILIATION



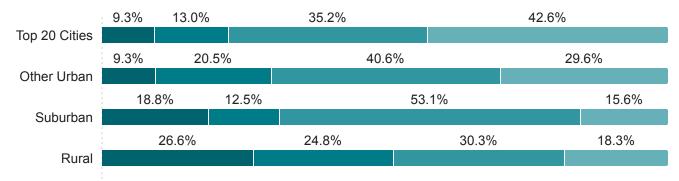
BY PRACTICE SIZE





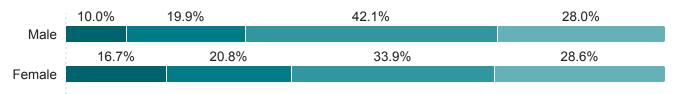
Which of the following best describes your general busyness level over the last 3 months? (continued)

BY GEOGRAPHY

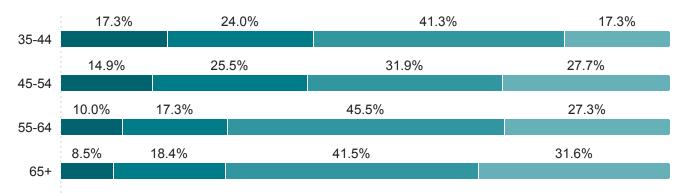


- Too busy to treat all people requesting appointments
- Provided care to all who requested appointments but was overworked
- Provided care to all who requested appointments but was not overworked
- Not busy enough, could have treated more patients

BY GENDER



BY AGE GROUP

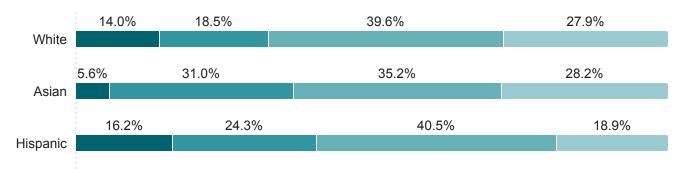


Economic Outlook and Emerging Issues in Dentistry 1st Quarter, 2025

ADA American Dental Association®

Which of the following best describes your general busyness level over the last 3 months? (continued)

BY RACE/ETHNICITY



- Too busy to treat all people requesting appointments
- Provided care to all who requested appointments but was overworked
- Provided care to all who requested appointments but was not overworked
- Not busy enough, could have treated more patients

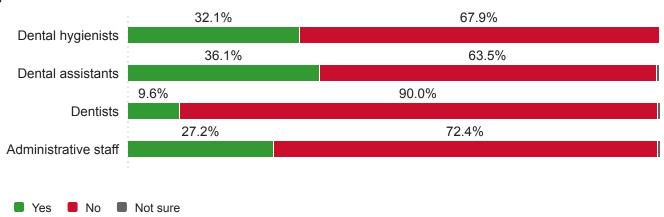


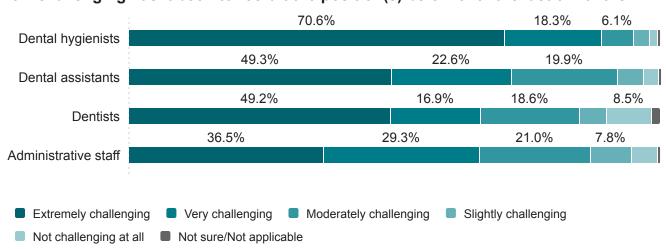
Staff Recruitment

BY OWNERSHIP STATUS

Owner dentists

Currently, or at any time during the last 3 months, have you recruited any of the following positions?





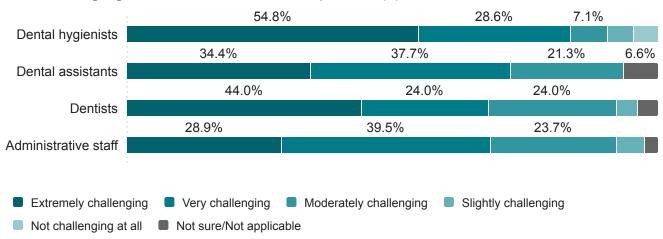


BY OWNERSHIP STATUS (continued)

Non-owner dentists

Currently, or at any time during the last 3 months, have you recruited any of the following positions?

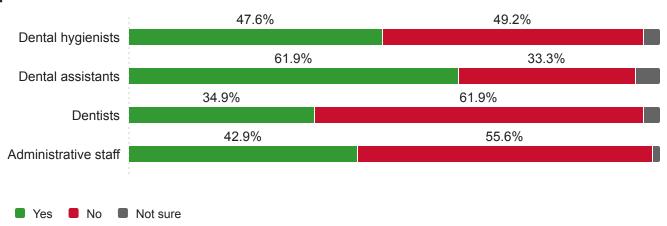


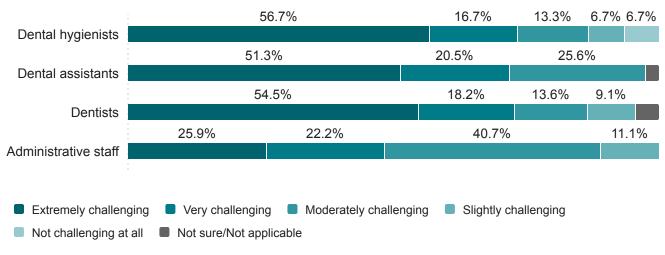


BY DSO AFFILIATION

DSO

Currently, or at any time during the last 3 months, have you recruited any of the following positions?

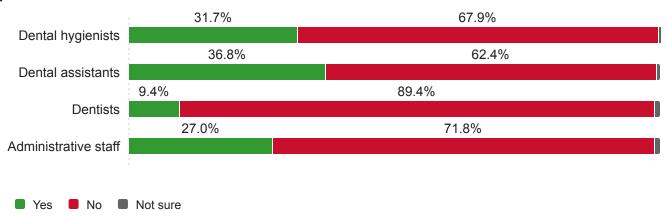


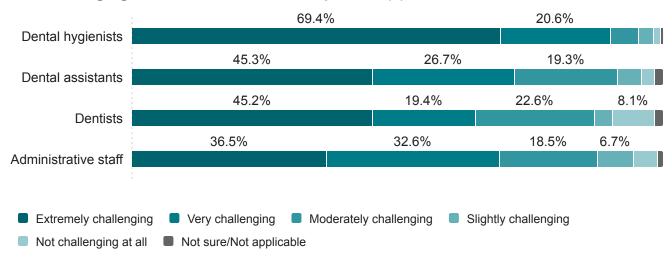


BY DSO AFFILIATION (continued)

Non-DSO

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



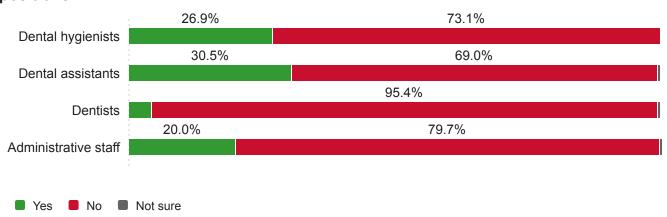


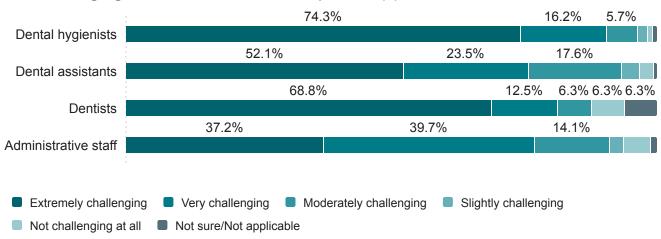


BY PRACTICE SIZE

Solo dentists

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



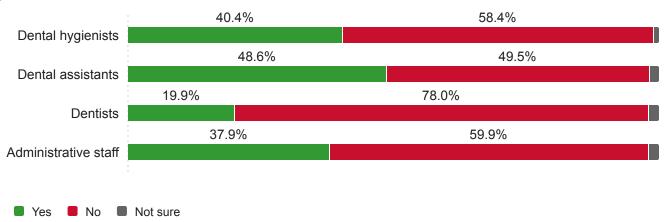


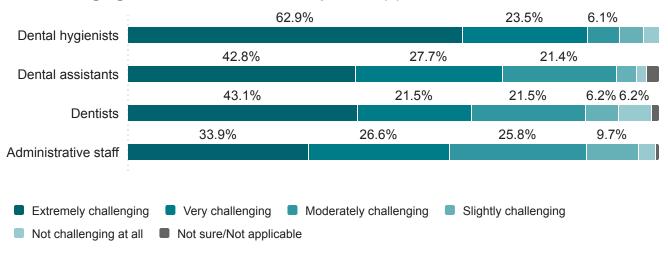


BY PRACTICE SIZE (continued)

2 to 9 dentists

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



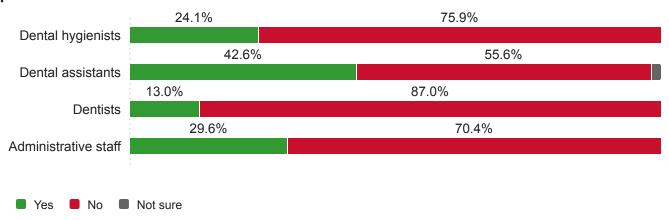


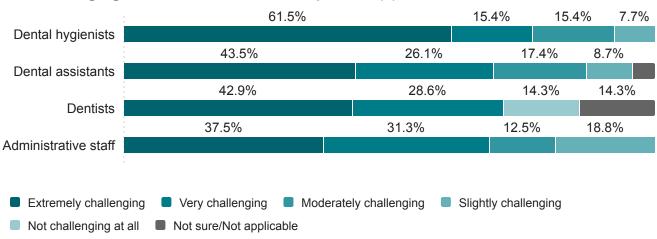


BY GEOGRAPHY

Top 20 Cities

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



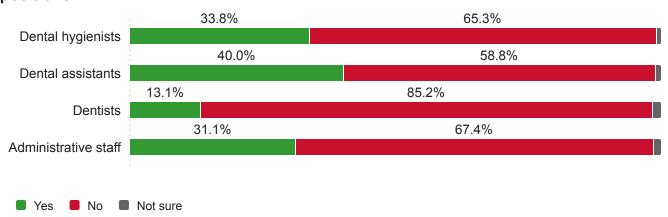


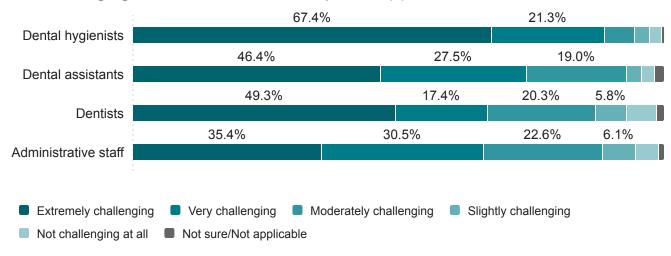


BY GEOGRAPHY (continued)

Other Urban

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



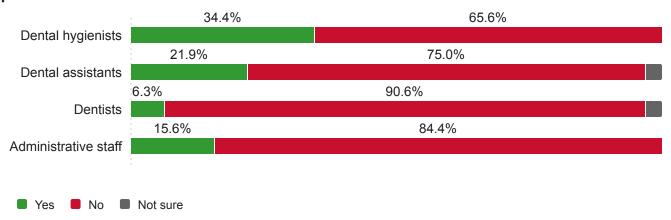


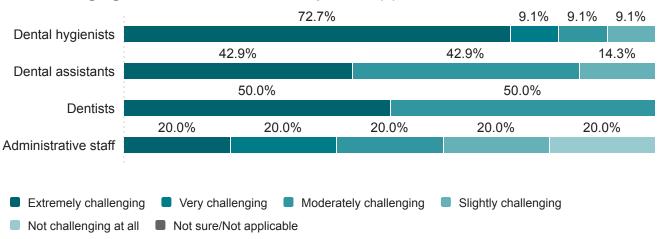


BY GEOGRAPHY (continued)

Suburban

Currently, or at any time during the last 3 months, have you recruited any of the following positions?

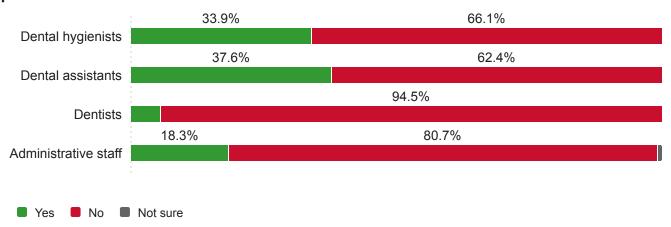


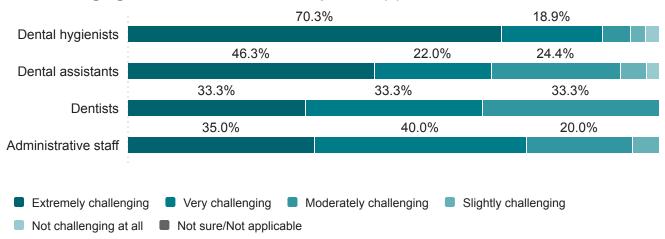


BY GEOGRAPHY (continued)

Rural

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



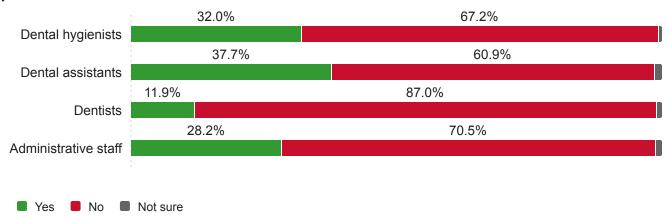


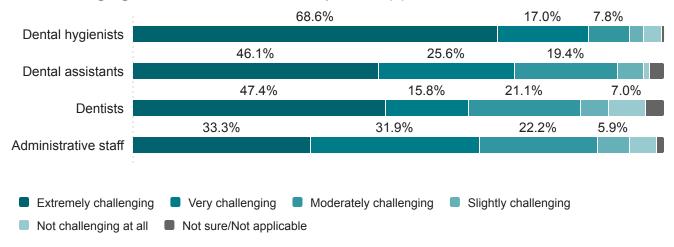


BY SEX

Male

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



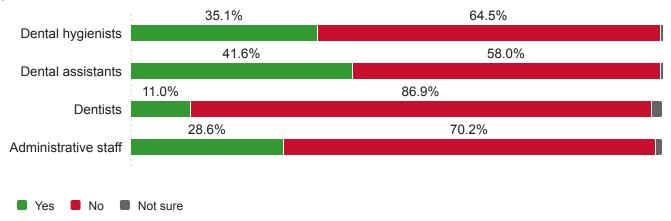


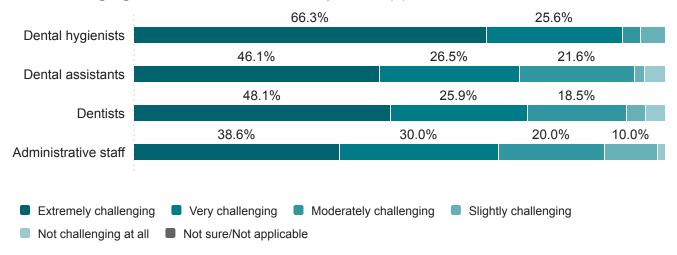


BY SEX (continued)

Female

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



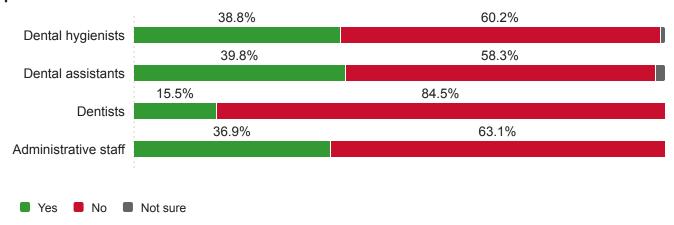


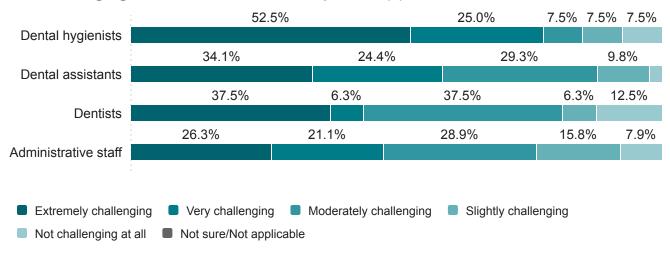


BY AGE GROUP

35 to 44

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



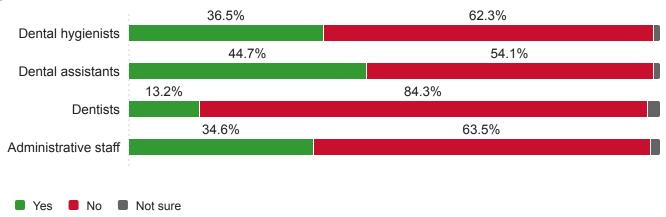


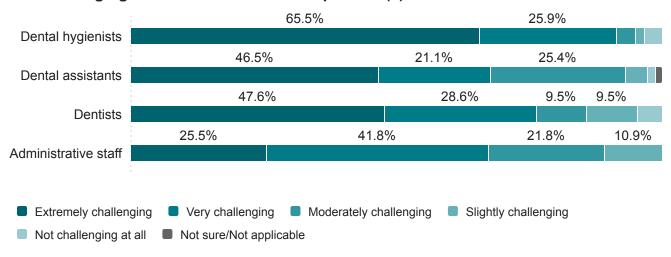


BY AGE GROUP (continued)

45 to 54

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



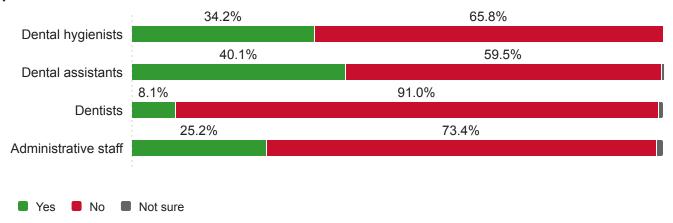


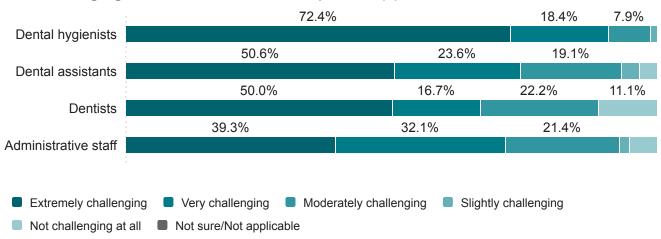


BY AGE GROUP (continued)

55 to 64

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



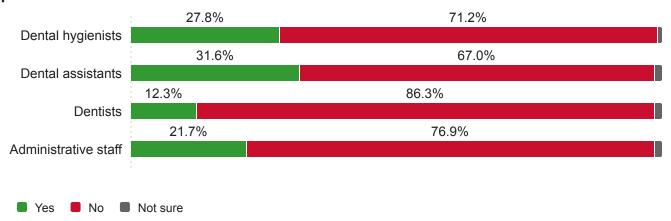


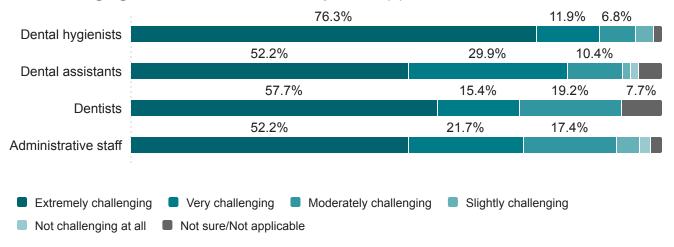


BY AGE GROUP (continued)

65 or older

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



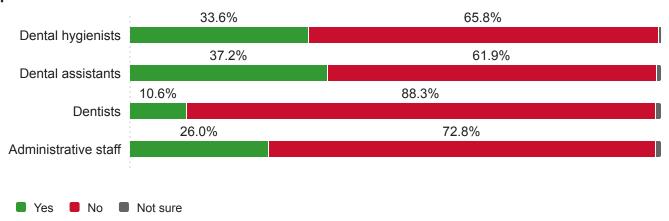


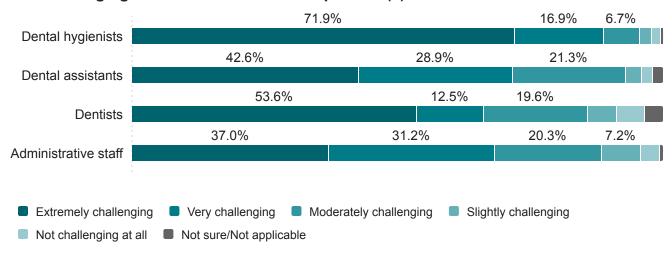


BY RACE/ETHNICITY

White

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



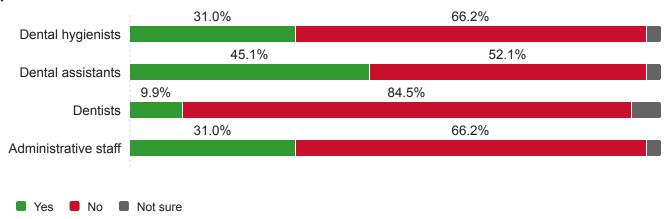


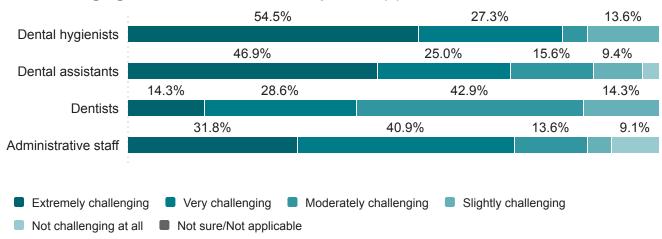


BY RACE/ETHNICITY (continued)

Asian

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



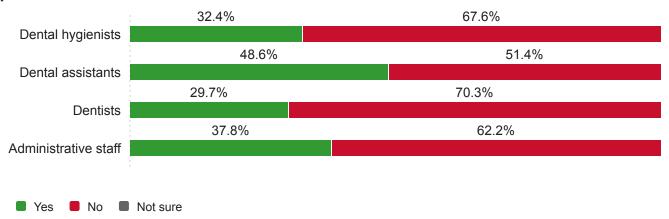


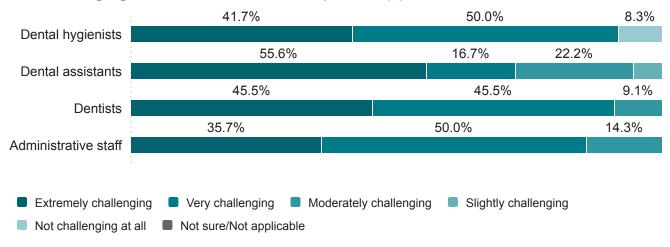


BY RACE/ETHNICITY (continued)

Hispanic

Currently, or at any time during the last 3 months, have you recruited any of the following positions?



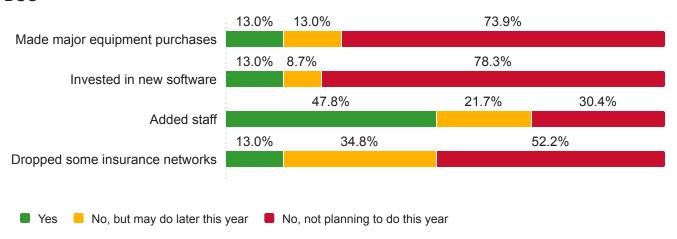


Recent Practice Decisions

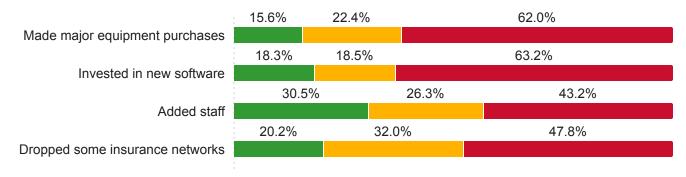
[Owner dentists] Since the beginning of 2025, have you done any of the following in your practice?

By DSO Affiliation

DSO



Non-DSO

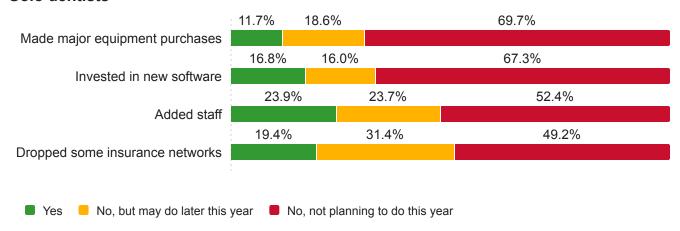




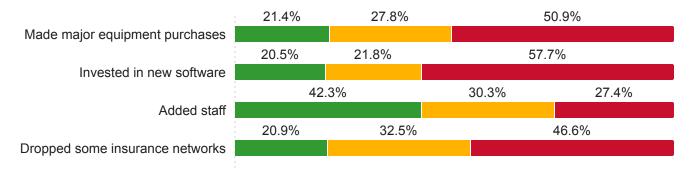
[Owner dentists] Since the beginning of 2025, have you done any of the following in your practice?

By Practice Size

Solo dentists



2 to 9 dentists

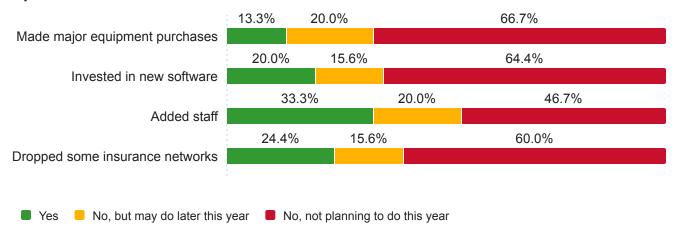




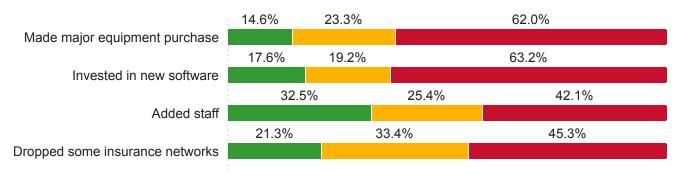
[Owner dentists] Since the beginning of 2025, have you done any of the following in your practice?

By Geography

Top 20 cities



Other urban

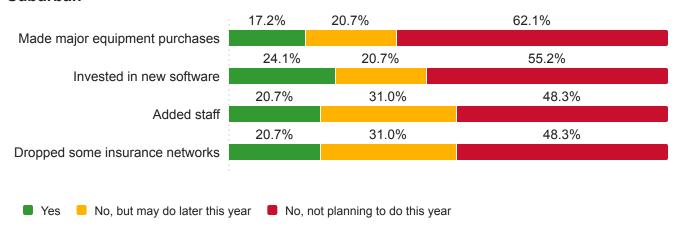




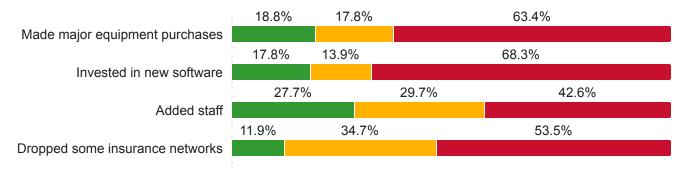
[Owner dentists] Since the beginning of 2025, have you done any of the following in your practice?

By Geography (continued)

Suburban



Rural

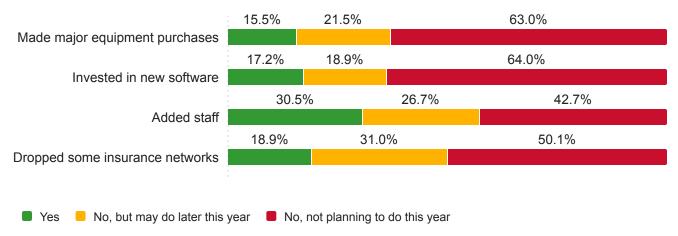




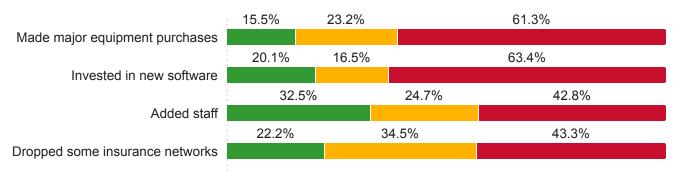
[Owner dentists] Since the beginning of 2025, have you done any of the following in your practice?

By Sex

Male



Female

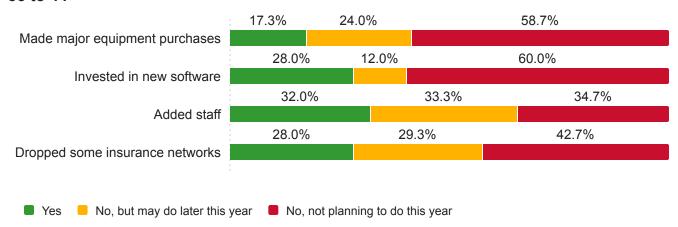




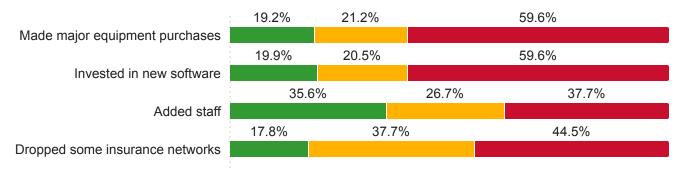
[Owner dentists] Since the beginning of 2025, have you done any of the following in your practice?

By Age

35 to 44



45 to 54

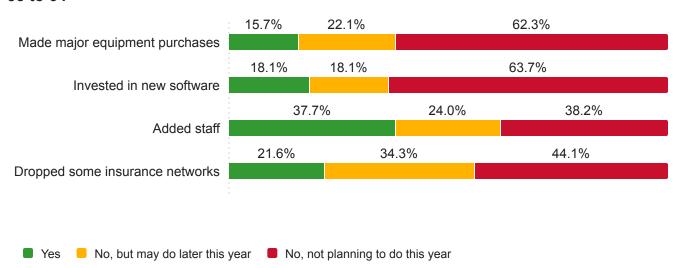




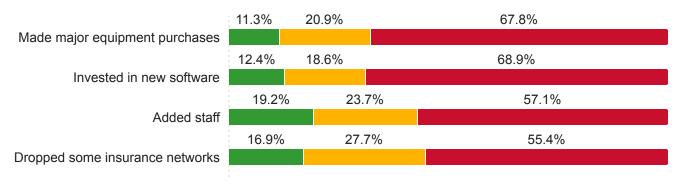
[Owner dentists] Since the beginning of 2025, have you done any of the following in your practice?

By Age (continued)

55 to 64



65 or older

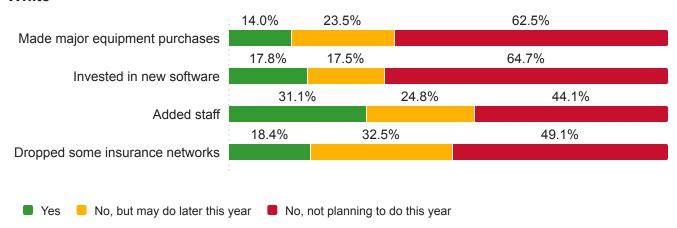




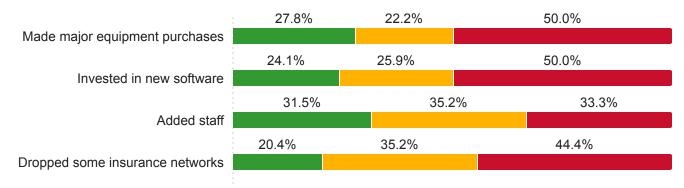
[Owner dentists] Since the beginning of 2025, have you done any of the following in your practice?

By Race/Ethnicity

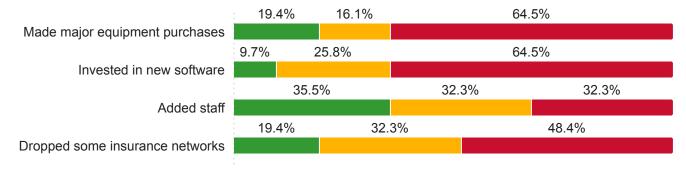
White



Asian

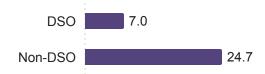


Hispanic

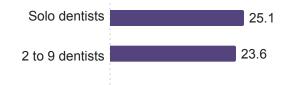


[If dropped out of dental networks] Approximately what percentage of the patient base were in the dental insurance networks your practice dropped out of since the beginning of 2025?

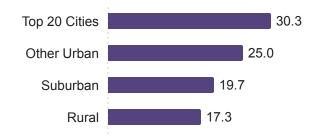
By DSO Affiliation



By Practice Size



By Geography



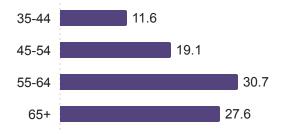
By Sex





[If dropped out of dental networks] Approximately what percentage of the patient base were in the dental insurance networks your practice dropped out of since the beginning of 2025?

By Age Group



By Race/Ethnicity



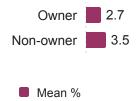
Patients Age 1 Year or Younger BY OWNERSHIP STATUS

[General practitioner dentists] Do you currently accept appointments for children aged 1 year or younger?

613 Responses



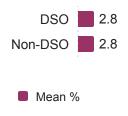
[If accept appointments] What percentage of your patients are aged 1 year or younger?



BY DSO AFFILIATION

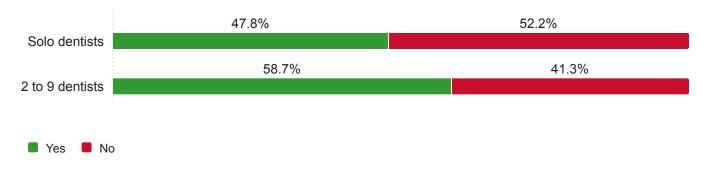
[General practitioner dentists] Do you currently accept appointments for children aged 1 year or younger?

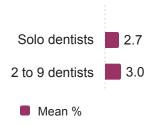




BY PRACTICE SIZE

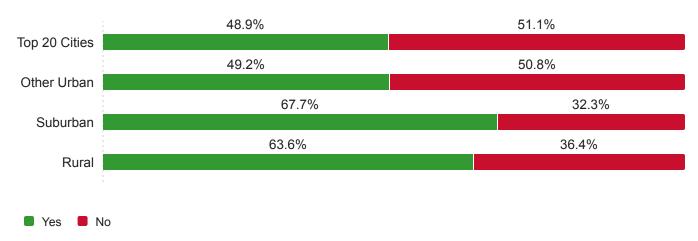
[General practitioner dentists] Do you currently accept appointments for children aged 1 year or younger?





BY GEOGRAPHY

[General practitioner dentists] Do you currently accept appointments for children aged 1 year or younger?

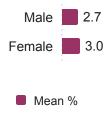




BY SEX

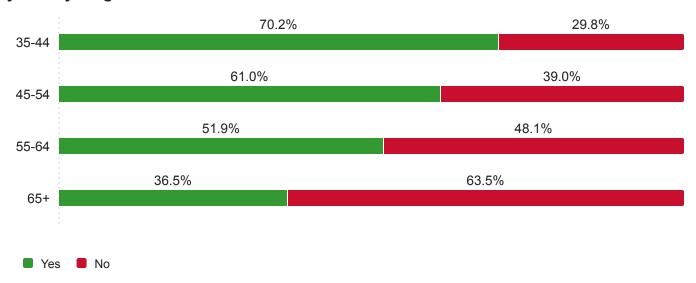
[General practitioner dentists] Do you currently accept appointments for children aged 1 year or younger?

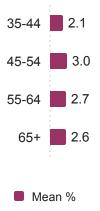




BY AGE GROUP

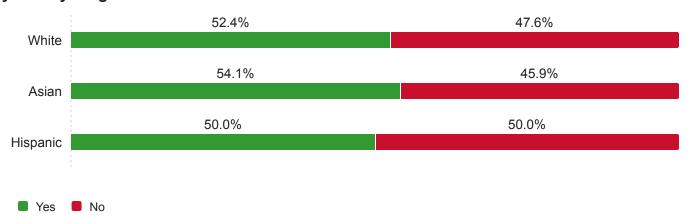
[General practitioner dentists] Do you currently accept appointments for children aged 1 year or younger?



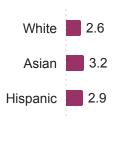


BY RACE/ETHNICITY

[General practitioner dentists] Do you currently accept appointments for children aged 1 year or younger?



[If accept appointments] What percentage of your patients are aged 1 year or younger?

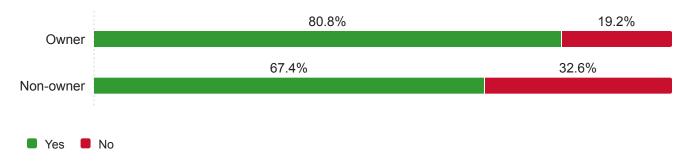


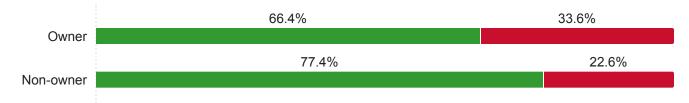
■ Mean %

Knee to Knee Examinations

BY OWNERSHIP STATUS

[If accept appointments] Do you perform the "screening knee to knee examination" on patients aged 1 year or younger?



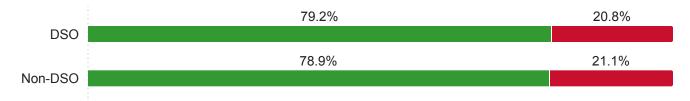


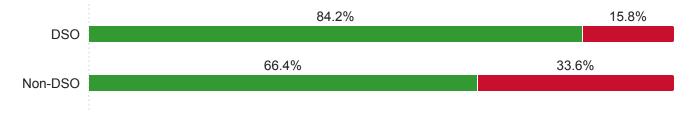
Economic Outlook and Emerging Issues in Dentistry Quarter-specific Questions - 1st Quarter, 2025

ADA American Dental Association®

BY DSO AFFILIATION

[If accept appointments] Do you perform the "screening knee to knee examination" on patients aged 1 year or younger?



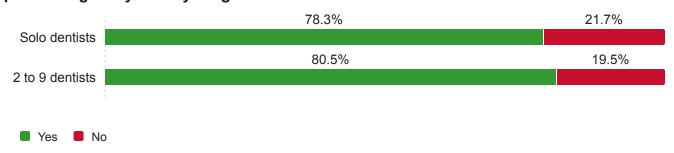


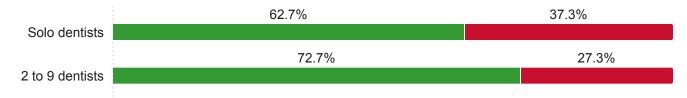
Economic Outlook and Emerging Issues in Dentistry Quarter-specific Questions - 1st Quarter, 2025

ADA American Dental Association®

BY PRACTICE SIZE

[If accept appointments] Do you perform the "screening knee to knee examination" on patients aged 1 year or younger?

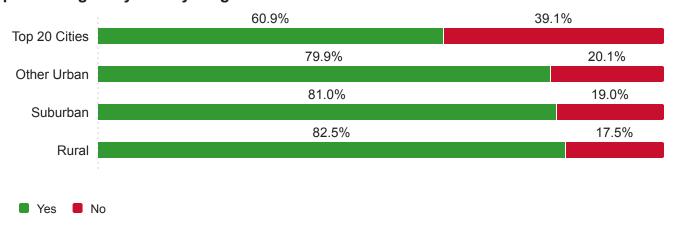


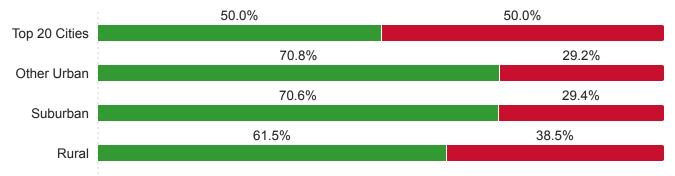




BY GEOGRAPHY

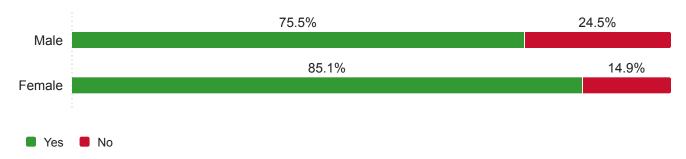
[If accept appointments] Do you perform the "screening knee to knee examination" on patients aged 1 year or younger?

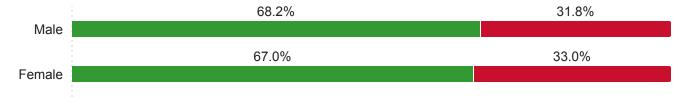




BY SEX

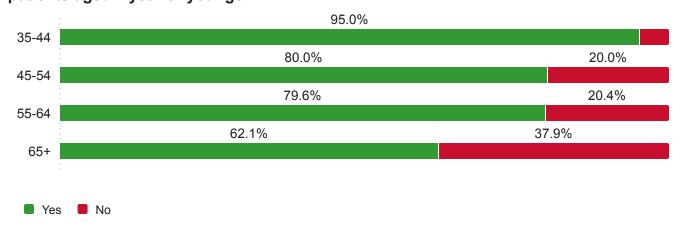
[If accept appointments] Do you perform the "screening knee to knee examination" on patients aged 1 year or younger?

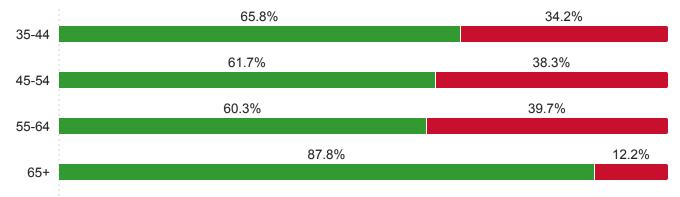




BY AGE GROUP

[If accept appointments] Do you perform the "screening knee to knee examination" on patients aged 1 year or younger?

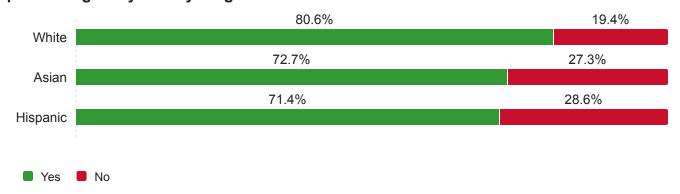


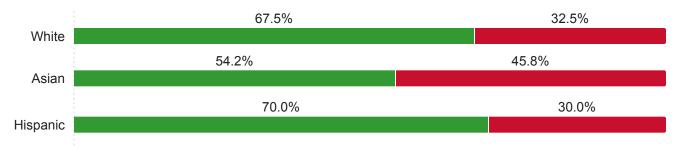




BY RACE/ETHNICITY

[If accept appointments] Do you perform the "screening knee to knee examination" on patients aged 1 year or younger?





Economic Outlook and Emerging Issues in Dentistry 1st Quarter, 2025

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Number of Responses from Dentists in Private Practice by Wave

Wave	Responses
2023Q1	1,053
2023Q2	1,103
2023Q3	976
2023Q4	923
2024Q1	915
2024Q2	853
2024Q3	953
2024Q4	901
2025Q1	738

Number of Responses by Group - Week of March 17, 2025

Ownership Status	Choice Count
Owner dentist (i.e., sole owner, partner, or shareholder)	626
Employee dentist (nonowner)	57
Associate dentist (nonowner)	36
Independent contractor	17
Other, please specify	2

Economic Outlook and Emerging Issues in Dentistry 1st Quarter, 2025

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Number of Responses by Group - Week of March 17, 2025 (continued)

DSO Affiliation	Choice Count
DSO	64
Non-DSO	674
Practice Size	Choice Count
Solo dentists	398
2 to 9 dentists	334
Large group (10+ dentists)	6
Geography	Choice Count
Top 20 Cities	57
Other Urban	538
Suburban	32
Rural	110
Sex	Choice Count
Male	486
Female	252
Age Group	Choice Count
<35	9
35-44	75
45-54	141
55-64	225
65+	222

Economic Outlook and Emerging Issues in Dentistry 1st Quarter, 2025

ADA American Dental Association®

Number of Responses by Group - Week of March 17, 2025 (continued)

Race/Ethnicity	Choice Count
White	541
Asian	74
Hispanic	37
Black	17
Native Hawaiian / Pacific Islander	2
American Indian / Alaska Native	4
Other	14
Unknown	48