

## Economic Outlook and Emerging Issues in Dentistry Specialist Report - Week of August 15

ADA American Dental Association®

## About this Study

To better understand the economic and operational conditions in dental practices and public health clinics over time, and to measure the impact of the COVID-19 pandemic and other emerging issues in dentistry, the ADA Health Policy Institute launched a tracking poll in January 2022. For this initial wave over the week of January 17, 2022, we invited nearly 80,000 dentists from across the U.S. to join a panel in which they will complete a survey once a month; over 3,000 have opted to participate.

This report features results from the latest wave of this study broken out by the following practice areas/specialties:

- General practice (GP)
- Pediatric dentistry (PED)
- Periodontics (PERIO)

Additionally, results are reported for dentists that practice in public health settings (DiPHS), regardless of specialty. (Please note that this group should not be confused with dental public health specialists.) **Please note that we only include graphics representing at least 30 responses.** Because of this, we were not able to include results for the following specialties in this report: oral and maxillofacial surgery, endodontics, orthodontics and dentofacial orthopedics, prosthodontics. The number of respondents in each practice area/specialty can be found at the end of this report.

This report was published in August 2022 by the American Dental Association's Health Policy Institute.

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## **Economic Confidence**

Looking ahead to the next six months, how confident are you in the recovery of:

#### **General Practice**

1027 Responses

Your particular dental practice?	22.6%	33.9%	21.6%	16.8%
The dental care sector in general?	12.9%	40.3%	20.5%	21.0%
The U.S. economy?	21.1%	17.9%	32.2%	24.1%
<ul> <li>Very confident</li> <li>Somewhat con</li> <li>Very skeptical</li> </ul>	nfident 🔍 Neithe	er confident nor skeptica	I Somewhat	t skeptical

## **Pediatric Dentistry**

#### 61 Responses

Your particular dental practice?	23.0%		б	16.4%	16.4%	
The dental care sector in general?	9.8%	41.0%	2	26.2%	23.0%	
The U.S. economy?	18.0%	24.6%	32.	8%	23.0%	

## Periodontics

Your particular dental practice?	28.1%		37.5%		28.1%		
The dental care sector in general?	15.6%	)	46.9%		15.6%	18	3.8%
The U.S. economy?	9.4%	15.6%	21.9%	37.	5%		15.6%



Looking ahead to the next six months, how confident are you in the recovery of:

(continued)

## **Dentists in Public Health Settings**

Your particular dental practice?	40.0%		42.0%	8.0% 8.0%
The dental care sector in general?	24.0%	44.0%	44.0% 10.0%	
The U.S. economy?	10.0% 20.0%	20.0%	28.0%	22.0%



## **Appointment Schedule**

How full was your dental practice's appointment schedule last week?

## Mean % of schedule filled

Dentists in private practice





## Dentists in public health settings 49 Responses





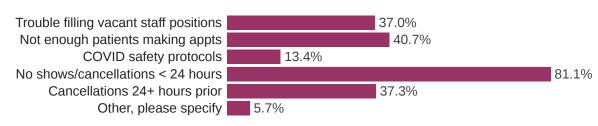
## **Factors Preventing a Full Schedule**

## Which of the following factors prevented your dental practice's appointment schedule

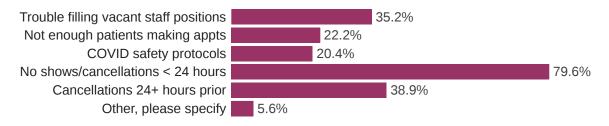
from reaching 100% last week? (Select all that apply.)

## **General Practice**

#### 829 Responses



## **Pediatric Dentistry**



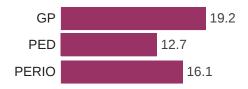


## **New Patient Wait Times**

[Owners only] Looking back 12 months ago, how long did the average new patient have to wait for an initial appointment (excluding emergencies)?

## Mean number of days waited

Dentists in private practice 1128 Responses



Dentists in public health settings 50 Responses



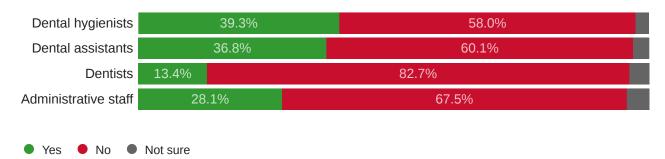


## **Staff Recruitment**

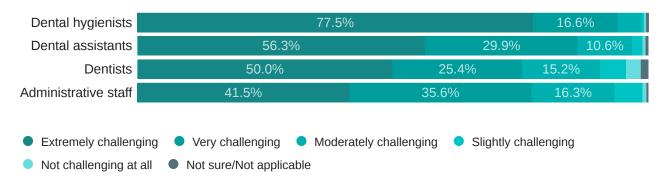
## **General Practice**

Have you recently or are you currently recruiting any of the following positions in your dental practice?

1027 Responses



## How challenging has it been to recruit the position(s) below?

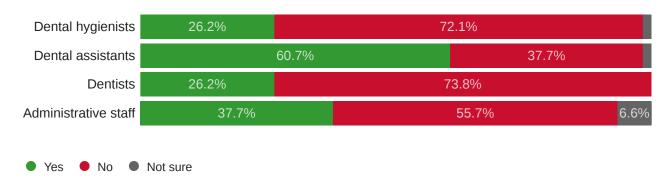




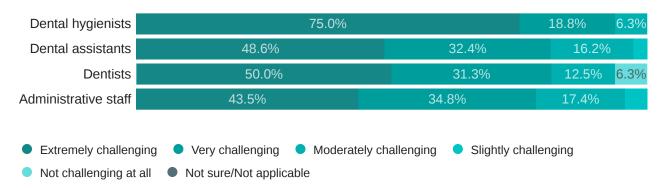
## **Pediatric Dentistry**

## Have you recently or are you currently recruiting any of the following positions in your dental practice?

61 Responses



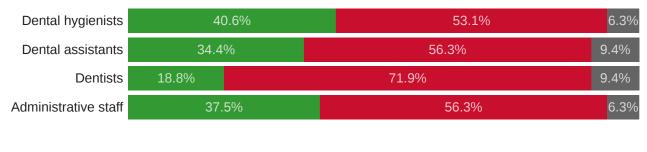
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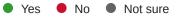




## Periodontics

## Have you recently or are you currently recruiting any of the following positions in your dental practice?







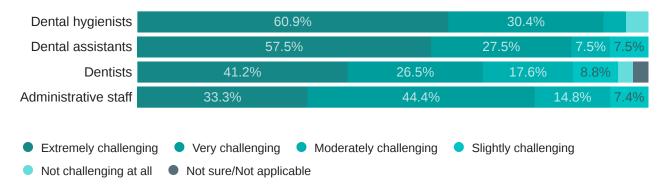
## **Dentists in Public Health Settings**

## Have you recently or are you currently recruiting any of the following positions in your dental practice?

50 Responses



## How challenging has it been to recruit the position(s) below?



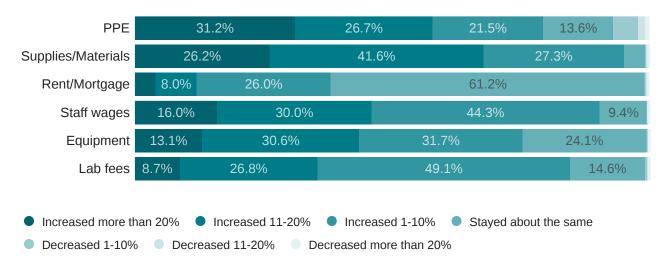


## **Change in Prices and Reimbursement**

## **General Practice**

# How have prices changed for your practice in each of the following categories of expenses over the past 12 months?

962 Responses



How has the average reimbursement level from all insurance companies in your practice

## changed in the last 12 months?

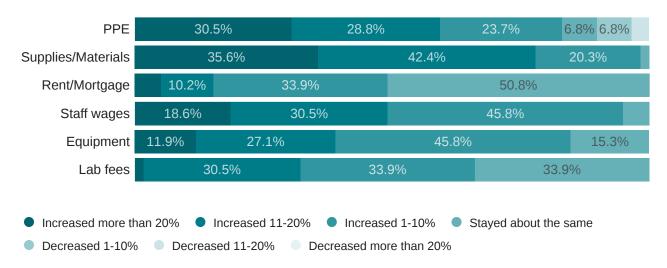
# 962 Responses 5% 58% 10% 9% 6% 10% Increased by more than 10% Increased by 6-10% Increased by 1-5% Stayed about the same Decreased by 1-5% Decreased by 6-10% Decreased by more than 10% My practice does not participate in any insurance networks



## **Pediatric Dentistry**

# How have prices changed for your practice in each of the following categories of expenses over the past 12 months?

59 Responses



## How has the average reimbursement level from all insurance companies in your practice

## changed in the last 12 months?

59 Responses

<ul> <li>Increased by more than 10%</li> <li>Increased by 6-10%</li> <li>Increased by 1-5%</li> <li>Stayed about the same</li> <li>Decreased by 1-5%</li> <li>Decreased by 6-10%</li> <li>Decreased by more than 10%</li> </ul>		7%	64%	12%		10%
	(					

My practice does not participate in any insurance networks



## **Dentists in Public Health Settings**

## How have prices changed for your practice in each of the following categories of expenses over the past 12 months?

50 Responses

PPE	30.0%		16.0%	24.0%		26.0%		
Supplies/Materials	22.0%		34.0%	30		36.0%	6.0%	
Rent/Mortgage	6.0% 8.0% 18.0%			68.0%				
Staff wages	6.0% 22.0%		52.0%				18.0%	
Equipment	24.0%		20.0% 32.0%				22.0%	
Lab fees	10.0%	20.0	%		50.0	9%		18.0%

Increased more than 20%
 Increased 11-20%
 Increased 1-10%
 Stayed about the same

Decreased 1-10%
Decreased 11-20%
Decreased more than 20%



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## Number of Responses by Specialty

Dentists In Private Practice	Choice Count
General Practice (GP)	1,027
Oral and Maxillofacial Surgery (OMS)	23
Endodontics (ENDO)	27
Orthodontics (ORTHO)	22
Pediatric Dentistry (PED)	61
Periodontics (PERIO)	32
Prosthodontics (PROS)	10
Practice Setting	Choice Count
Dentist in private practice	1,204
Dentists in public health settings	50