

#### **Table of Contents**

	Page
About This Study	2

Results for the questions below are reported in two sections:

- All Respondents Combined includes overall results for all respondents. •
- Select Breakout of Results includes results by ownership status, DSO affiliation, practice size, geography, sex, age, & race/ethnicity.

	All Respondents Combined	Select Breakouts of Results
Looking ahead to the next six months, how confident are you in the recovery of: (Your particular dental practice, The dental care sector in general, The U.S. economy)	3	8
How full was you dental practice's appointment schedule last week?	3	16
Which of the following factors prevented your dental practice's appointment schedule from reaching 100% last week? (Patient cancellations, Not enough patients making appointments, Trouble filling vacant staff positions, COVID safety protocols, Other)	4	16
[Owners only] Currently, how many business days does the average <i>patient of record</i> have to wait for an appointment (excluding emergencies)?	5	30
[Owners only] Currently, how many business days does the average <i>new patient</i> have to wait for an initial appointment (excluding emergencies)?	5	30
Have you recently or are you currently recruiting any of the following positions in your dental practice? (Dental hygienists, Dental assistants, Dentists, Administrative staff)	6	36
How challenging has it been to recruit the position(s) below? (Dental hygienists, Dental assistants, Dentists, Administrative staff)	6	36
Do you believe requiring dental plans to spend a set percentage of the premiums they collect on dental care for their subscribers is a necessary reform in your state?	7	48
How likely or unlikely are you to participate in a grassroots effort with other dentists to establish a law setting a medical loss ratio percentage for dental plans in your state?	7	51



# **About This Study**

To better understand the economic and operational conditions in dental practices and public health clinics over time, and to measure the impact of the COVID-19 pandemic and other emerging issues in dentistry, the ADA Health Policy Institute launched a tracking poll in January 2022. For the initial wave over the week of January 17, 2022, we invited nearly 80,000 dentists from across the U.S. to join a panel in which they will complete a survey once a month; over 3,000 have opted to participate. The number of respondents in each wave, along with the number of responses in each reporting category in the current wave, can be found at the end of this report.

Below are the results from the latest wave of this study, the week of November 14, for dentists working in private dental practices. The report includes breakouts by ownership status, DSO affiliation, practice size, geographic location, sex, age group, and race/ethnicity. Unless noted otherwise, charts reflect the results from the latest wave of data collection. **Please note that we only include graphics representing at least 30 responses.** Because of this, we were not able to include results for respondents in the following categories: large group (10+ dentists) and Black. The number of respondents by demographics can be found at the end of this report.

This report was published in November 2022 by the American Dental Association's Health Policy Institute.

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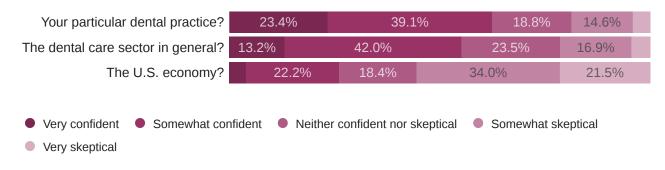
For more information on other publications, products and services, please visit our website, ADA.org/HPI.



# All Respondents

### Looking ahead to the next six months, how confident are you in the recovery of:

1137 Responses



### How full was your dental practice's appointment schedule last week?

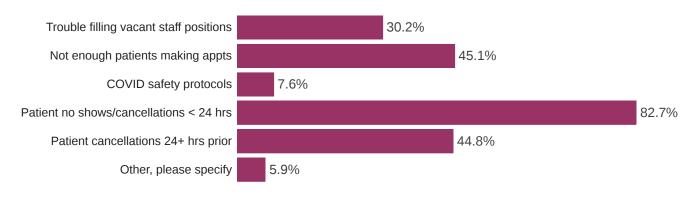


Mean % of appointment schedule filled

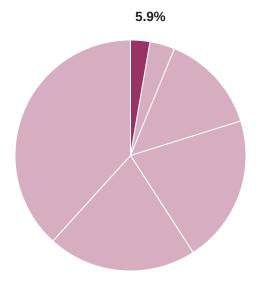


# Which of the following factors prevented your dental practice's appointment schedule from reaching 100% last week? (Select all that apply.)

938 Responses



55 respondents (5.9%) selected "other, please specify." Their responses are categorized below.



Other, please specify:	Percentage of Responses
STAFF OUT WITH COVID/QUARANTINE/OTHER ILLNESS	21.8%
STAFF OUT ON VACATION / LEAVE	14.5%
PATIENTS POSTPONING TREATMENT DUE TO COST	14.5%
BAD ECONOMIC CONDITIONS	14.5%
INCLEMENT WEATHER	7.3%
INEXPERIENCED / INEFFICIENT STAFF	3.6%
PROFESSIONAL DEVELOPMENT / ATTENDING DENTAL MEETINGS	1.8%
DROPPED DENTAL PLAN / LOW REIMBURSEMENT / INSURANCE ISSUES	1.8%
CANNOT AFFORD HIGH SALARY / WAGES FOR NEW STAFF	1.8%
MISCELLANEOUS	21.8%



# [Owners only] Currently, how many business days does the average *patient of record* have to wait for an appointment (excluding emergencies)?

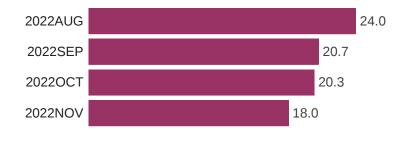
3155 Responses



Mean number of days

[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

4283 Responses

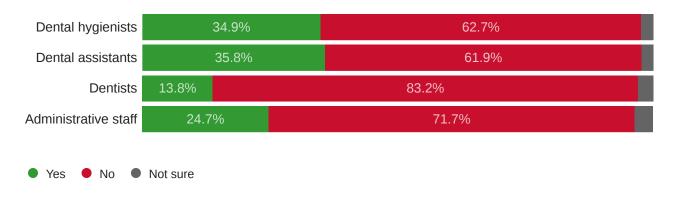


Mean number of days



# Have you recently or are you currently recruiting any of the following positions in your dental practice?

1137 Responses



### How challenging has it been to recruit the position(s) below?

Dental hygienists 80.1% 14.4% Dental assistants 57.0% 30.0% 10.3% 61.1% 22.9% 8.9% Dentists Administrative staff 47.7% 32.0% 17.4% • Extremely challenging • Very challenging Moderately challenging Slightly challenging Not challenging at all Not sure/Not applicable

675 Responses



Do you believe requiring dental plans to spend a set percentage of the premiums they

collect on dental care for their subscribers is a necessary reform in your state?



How likely or unlikely are you to participate in a grassroots effort with other dentists to

establish a law setting a medical loss ratio percentage for dental plans in your state?

1107 Responses

42%, 465			39%, 430		11%, 123	8%, 89
• Very likely or already participating	Somewhat lil	kely	Somewhat unlikely	<ul> <li>Very unlikely</li> </ul>		



# Select Breakouts of Results

**Economic Confidence** 

#### **BY OWNERSHIP STATUS**

#### Looking ahead to the next six months, how confident are you in the recovery of:

#### **Owner**

Your particular dental practice?	22.9%	38.7%	6 18.8%	15.1%
The dental care sector in general?	12.8%	41.5%	23.7%	17.1%
The U.S. economy?	21.6%	18.8%	18.8% 34.1%	
<ul> <li>Very confident</li> <li>Somewhat cor</li> <li>Very skeptical</li> </ul>	nfident 🖲 Neithe	r confident nor sk	keptical 🛛 Somewhat s	keptical

#### Non-owner

Your particular dental practice?	30.0%		43.8%			18.89		.5%
The dental care sector in general?	18.8%	47.5%		2	0.0%	13.8	8%	
The U.S. economy?	30	).0%	12.5%	33.8	%		18.8%	, D



#### **BY DSO AFFILIATION**

# Looking ahead to the next six months, how confident are you in the recovery of:

#### DSO

Your particular dental practice?	36.0%		36.	36.0%		%
The dental care sector in general?	24	1.0%	44.0%		18.0%	14.0%
The U.S. economy?	8.0%	26.0%	18.0%	38.	0%	10.0%
<ul> <li>Very confident</li> <li>Somewhat con</li> <li>Very skeptical</li> </ul>	nfident	Neither confic	lent nor skeptica	I 🖲 Somew	/hat skeptic	al

#### Non-DSO

Your particular dental practice?	22.8%	39.2%	18.7%	15.0%
The dental care sector in general?	12.7%	41.9%	23.7%	17.0%
The U.S. economy?	22.0%	18.4%	33.9%	22.0%



#### **BY PRACTICE SIZE**

#### Looking ahead to the next six months, how confident are you in the recovery of:

# Solo dentists

Your particular dental practice?	19.8%	36.0%		21.4%	17.1%
The dental care sector in general?	10.4%	39.9%		25.5%	18.8%
The U.S. economy?	20.1%	17.8% 35.5		5%	23.2%
<ul> <li>Very confident</li> <li>Somewhat con</li> <li>Very skeptical</li> </ul>	nfident 🔍 Neit	ther confident no	r skeptical	Somewhat	skeptical

#### 2 to 9 dentists

Your particular dental practice?	29.0% 44.0%		.0%		14.5	%	10.5%	
The dental care sector in general?	17.3%		45.4%		20.	4%	13	3.8%
The U.S. economy?	25.5	5%	19.7%	31	L.9%		1	8.5%



# **BY GEOGRAPHY**

#### Looking ahead to the next six months, how confident are you in the recovery of:

# **Top 20 cities**

Your particular dental practice?	23.2%	37.8%	19.5%	17.1%			
The dental care sector in general?	14.6%	40.2%		18.3%			
The U.S. economy?	26.8%	24.4%	28.0%	15.9%			
<ul> <li>Very confident</li> <li>Somewhat confident</li> <li>Neither confident nor skeptical</li> <li>Somewhat skeptical</li> </ul>							

#### Other urban

Your particular dental practice?	22.0%	38.7%	19.7%	15.0%
The dental care sector in general?	13.1%	41.1%	23.9%	17.1%
The U.S. economy?	21.7%	18.7%	35.0%	20.3%

#### Suburban

Your particular dental practice?	27.8%	40.7%		11.1%	14.8%
The dental care sector in general?	13.0%	38.9%	38.9% 22.2%		20.4%
The U.S. economy?	24.1%	9.3% 4	0.7%		25.9%

#### Rural

Your particular dental practice?	29.2%	40.4%		17.0%	11.7%
The dental care sector in general?	12.9%	47.4%	22	.2%	14.0%
The U.S. economy?	21.6%	17.0%	29.8%	28	8.7%



#### **BY SEX**

### Looking ahead to the next six months, how confident are you in the recovery of:

#### Male

Your particular dental practice?	23.7%	37.4%	19.6%	14.5%
The dental care sector in general?	12.1%	40.8%	25.3%	16.4%
The U.S. economy?	20.3%	18.3%	35.0%	22.5%
<ul> <li>Very confident</li> <li>Somewhat cor</li> <li>Very skeptical</li> </ul>	nfident 🔍 Neithe	er confident nor skeptio	cal 🔎 Somewhat s	skeptical

#### Female

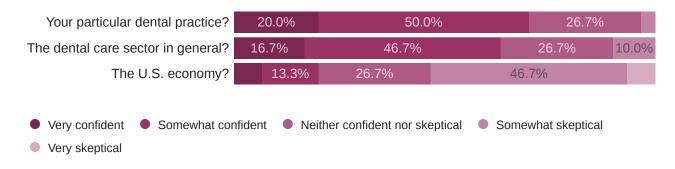
Your particular dental practice?	22.7%	22.7% 42.3%			17.2%	14.9%	
The dental care sector in general?	15.4%	6 44.1%			19.8%	17.8%	
The U.S. economy?	25	.8%	18.5%	32	.1%	19.3%	



# **BY AGE GROUP**

Looking ahead to the next six months, how confident are you in the recovery of:

#### Under 35



#### 35 to 44

Your particular dental practice?	25.9%	45.1%	17	17.6%	
The dental care sector in general?	16.1%	6.1% 42.0%		1	5.0%
The U.S. economy?	23.8%	19.7%	35.8%		17.1%

#### 45 to 54

Your particular dental practice?	22.4%	22.4% 42.2%		17.7%	14.8%	
The dental care sector in general?	13.0%	3.0% 43.7%		22.4%	17.7%	
The U.S. economy?	20.2%	19.1%	33.6%		23.5%	



# **BY AGE GROUP (continued)**

#### Looking ahead to the next six months, how confident are you in the recovery of:

#### 55 to 64

Your particular dental practice?	23.3%	37.7%	17.5%	16.2%
The dental care sector in general?	13.5%	13.5% 40.1%		17.5%
The U.S. economy?	24.1%	24.1% 16.7%		24.1%
<ul> <li>Very confident</li> <li>Somewhat con</li> <li>Very skeptical</li> </ul>	nfident 🔍 Neithe	r confident nor skeptica	al 🔍 Somewhat	skeptical

#### 65 or older

Your particular dental practice?	23.1% 31.9%		21.9%	16.5%		
The dental care sector in general?	10.4% 42.3%			24.2%	17.3%	
The U.S. economy?	21.2%	18.1%		37.3%	20.4%	6



# **BY RACE/ETHNICITY**

# Looking ahead to the next six months, how confident are you in the recovery of:

#### White

Your particular dental practice?	25.6%	37.7% 1		13.8%
The dental care sector in general?	13.7%	41.4% 23.7%		16.8%
The U.S. economy?	21.7%	18.3%	18.3% 34.7%	
<ul> <li>Very confident</li> <li>Somewhat cor</li> <li>Very skeptical</li> </ul>	nfident 🔍 Neither	confident nor skeptical	Somewhat sl	keptical

#### Asian

Your particular dental practice?	14.3%	49.0%		20.4%	11.2%
The dental care sector in general?	10.2%	45.9%		22.4%	16.3%
The U.S. economy?	19	.4% 24.5%		35.7%	14.3%

### Hispanic

Your particular dental practice?	19.6%	43.1%		15.7%		19.6%		
The dental care sector in general?	11.8%	52.9%		3% 52.9% 19.6		19.60	6	11.8%
The U.S. economy?	37	.3%	13.7%	23.	.5%		23.5%	



# Appointment Schedule

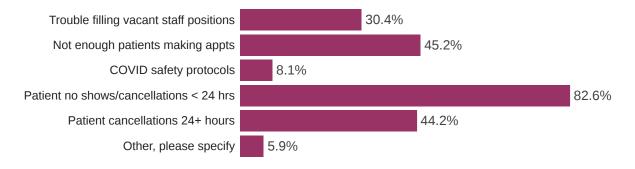
#### **BY OWNERSHIP STATUS**

Owner

# How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





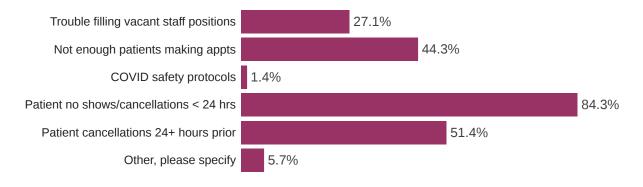
# **BY OWNERSHIP STATUS (continued)**

#### Non-owner

#### How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





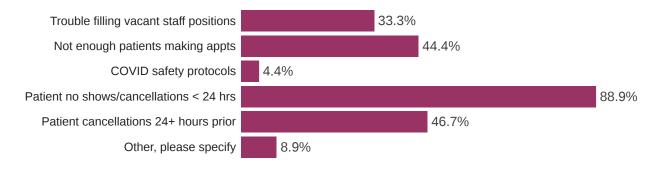
### BY DSO AFFILIATION

#### DSO

#### How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





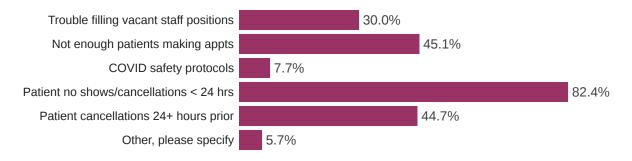
# **BY DSO AFFILIATION (continued)**

#### Non-DSO

#### How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled

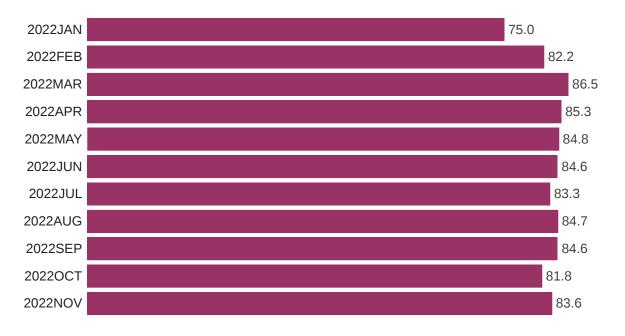




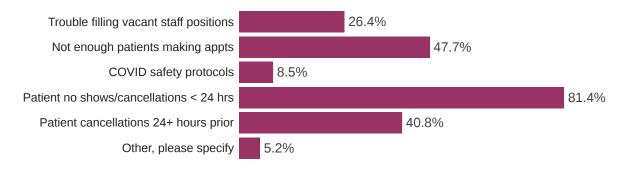
#### **BY PRACTICE SIZE**

#### Solo dentists

#### How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





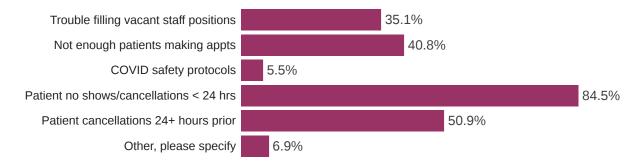
# **BY PRACTICE SIZE (continued)**

#### 2 to 9 dentists

#### How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





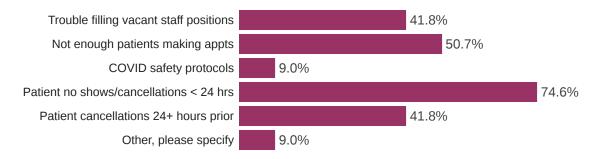
# **BY GEOGRAPHY**

#### **Top 20 cities**

#### How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





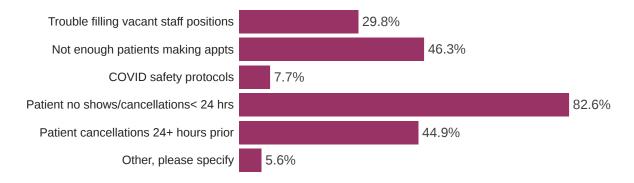
# **BY GEOGRAPHY (continued)**

#### **Other Urban**

#### How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





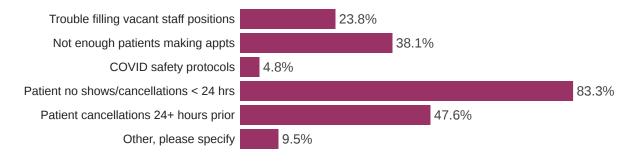
# **BY GEOGRAPHY (continued)**

Suburban

#### How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





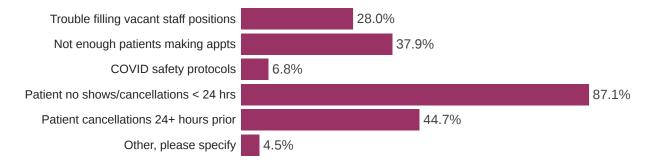
# **BY GEOGRAPHY (continued)**

#### Rural

#### How full was your dental practice's appointment schedule last week?



• Mean % of schedule filled





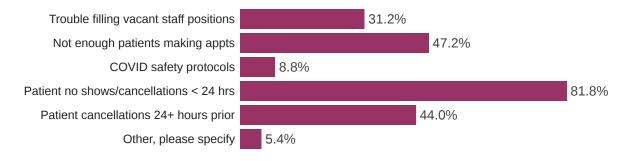
#### BY SEX

#### Male

#### How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





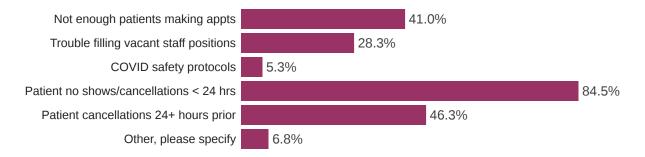
### BY SEX (continued)

#### Female

#### How full was your dental practice's appointment schedule last week?



Mean % of schedule filled





#### **BY AGE**

#### How full was your dental practice's appointment schedule last week?

1131 Responses



Field	Trouble filling vacant staff positions	Not enough patients trying to make appointments	COVID safety protocols are limiting the capacity	Patient no shows/cancellations < 24 hrs	Patient cancellations 24+ hours prior	Other, please specify
<35	23.1%	53.8%	0.0%	92.3%	65.4%	3.8%
35- 44	27.7%	38.4%	3.8%	88.7%	48.4%	6.9%
45- 54	29.4%	38.9%	5.9%	91.0%	48.0%	5.9%
55- 64	34.3%	44.8%	8.6%	79.7%	43.5%	6.0%
65+	27.6%	55.8%	11.5%	73.3%	38.2%	5.1%



# BY RACE/ETHNICITY

#### How full was your dental practice's appointment schedule last week?

1131 Responses



Field	Trouble filling vacant staff positions	Not enough patients trying to make appointments	COVID safety protocols are limiting the capacity	Patient no shows/cancellations < 24 hrs	Patient cancellations 24+ hours prior	Other, please specify
White	30.5%	43.5%	6.4%	84.1%	43.7%	6.1%
Asian	23.7%	46.1%	17.1%	73.7%	48.7%	5.3%
Hispanic	28.9%	53.3%	8.9%	71.1%	51.1%	2.2%



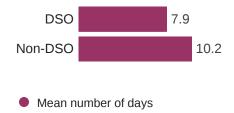
**Patient Wait Times** 

**BY DSO AFFILIATION** 

[Owners only] Currently, how many business days does the average patient of record

have to wait for an appointment (excluding emergencies)?

1057 Responses



[Owners only] Currently, how many business days does the average *new patient* have to

# wait for an initial appointment (excluding emergencies)?

1057 Responses



Mean number of days

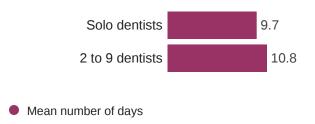


### **BY PRACTICE SIZE**

#### [Owners only] Currently, how many business days does the average patient of record

#### have to wait for an appointment (excluding emergencies)?

1057 Responses



[Owners only] Currently, how many business days does the average *new patient* have to

### wait for an initial appointment (excluding emergencies)?

1057 Responses



Mean number of days

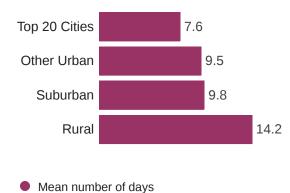


# **BY GEOGRAPHY**

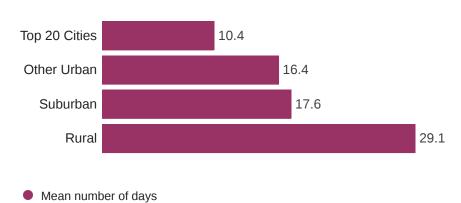
# [Owners only] Currently, how many business days does the average patient of record

#### have to wait for an appointment (excluding emergencies)?

1057 Responses



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?



1057 Responses

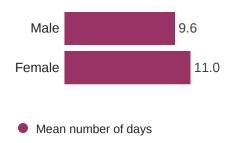


#### **BY SEX**

# [Owners only] Currently, how many business days does the average patient of record

#### have to wait for an appointment (excluding emergencies)?

1057 Responses



[Owners only] Currently, how many business days does the average new patient have to

#### wait for an initial appointment (excluding emergencies)?

1057 Responses



Mean number of days

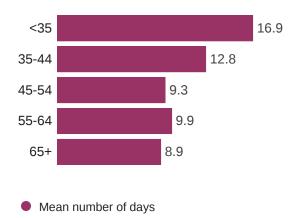


# **BY AGE GROUP**

#### [Owners only] Currently, how many business days does the average patient of record

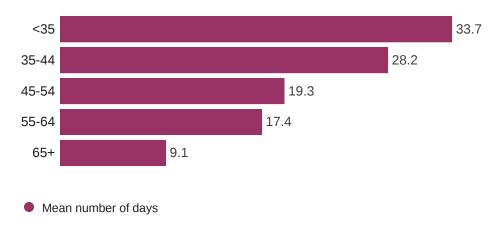
#### have to wait for an appointment (excluding emergencies)?

1057 Responses



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

1057 Responses



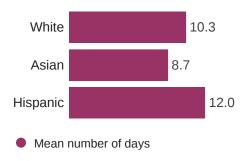


# **BY RACE / ETHNICITY**

#### [Owners only] Currently, how many business days does the average patient of record

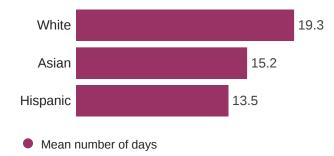
#### have to wait for an appointment (excluding emergencies)?

1057 Responses



[Owners only] Currently, how many business days does the average *new patient* have to wait for an initial appointment (excluding emergencies)?

1057 Responses





# Staff Recruitment

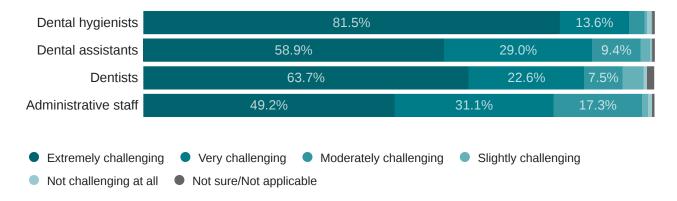
**BY OWNERSHIP STATUS** 

#### **Owner dentists**

Have you recently or are you currently recruiting any of the following positions in your dental practice?



#### How challenging has it been to recruit the position(s) below?

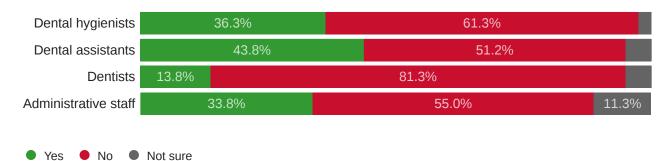


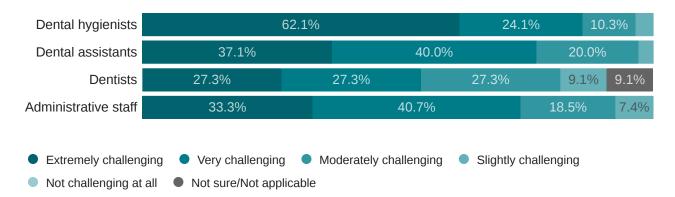


## **BY OWNERSHIP STATUS (continued)**

#### **Non-owner dentists**

Have you recently or are you currently recruiting any of the following positions in your dental practice?







# **BY DSO AFFILIATION**

#### DSO

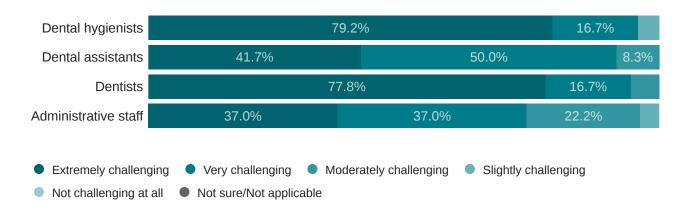
• Yes

No

Not sure

Have you recently or are you currently recruiting any of the following positions in your dental practice?



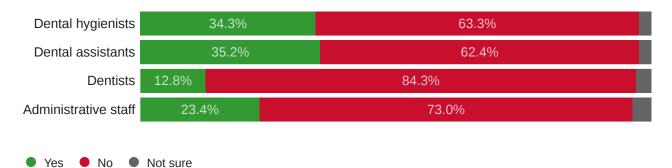


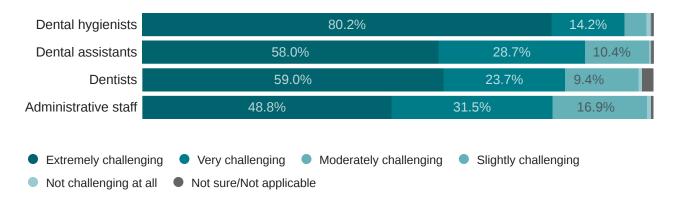


# **BY DSO AFFILIATION (continued)**

#### Non-DSO

Have you recently or are you currently recruiting any of the following positions in your dental practice?







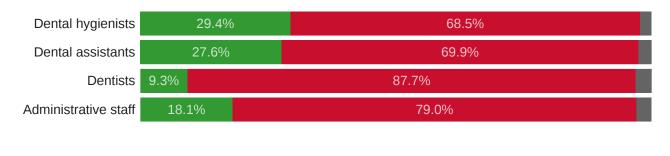
#### **BY PRACTICE SIZE**

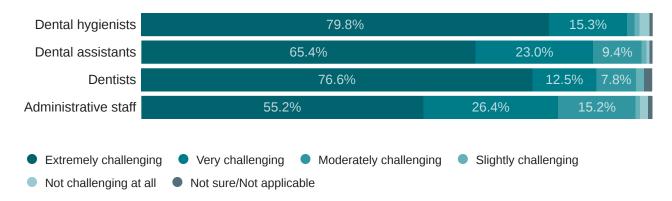
#### Solo dentists

• Yes

No Not sure

Have you recently or are you currently recruiting any of the following positions in your dental practice?



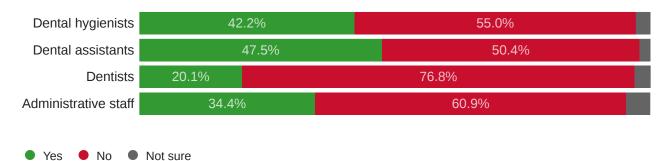


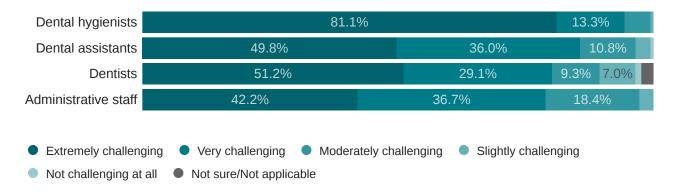


# **BY PRACTICE SIZE (continued)**

#### 2 to 9 dentists

Have you recently or are you currently recruiting any of the following positions in your dental practice?





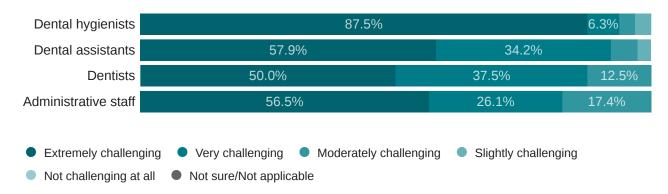


# **BY GEOGRAPHY**

#### **Top 20 Cities**

# Have you recently or are you currently recruiting any of the following positions in your dental practice?



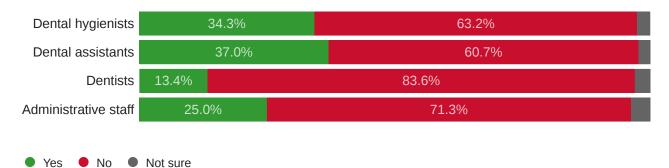


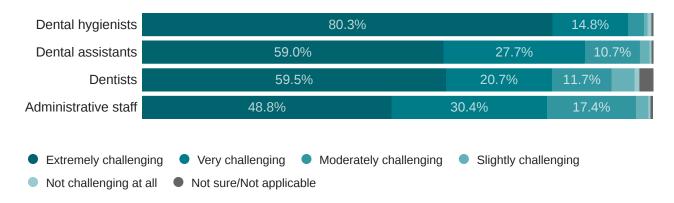


# **BY GEOGRAPHY (continued)**

#### **Other Urban**

Have you recently or are you currently recruiting any of the following positions in your dental practice?



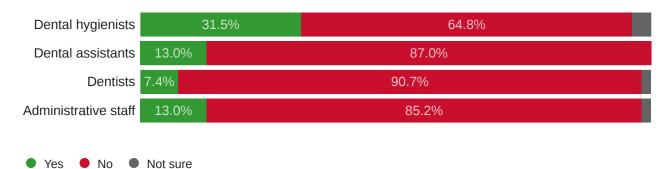


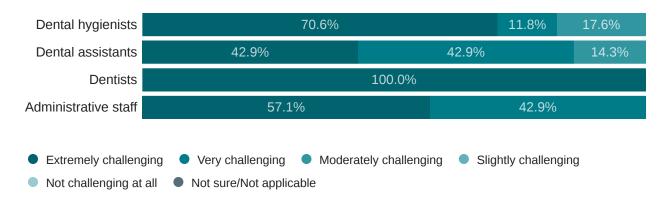


# **BY GEOGRAPHY (continued)**

#### Suburban

Have you recently or are you currently recruiting any of the following positions in your dental practice?



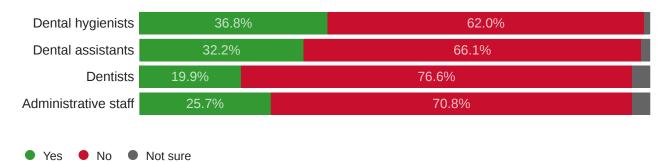


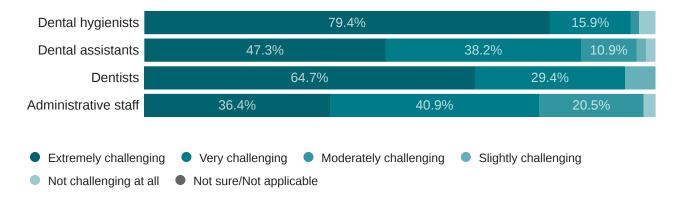


# **BY GEOGRAPHY (continued)**

#### Rural

Have you recently or are you currently recruiting any of the following positions in your dental practice?





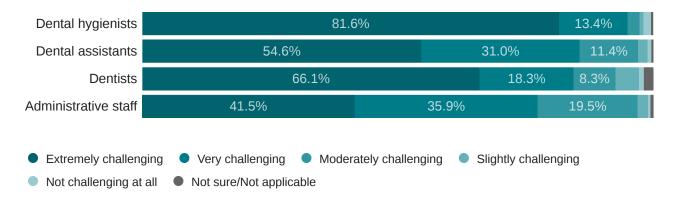


#### BY SEX

#### Male

Have you recently or are you currently recruiting any of the following positions in your dental practice?





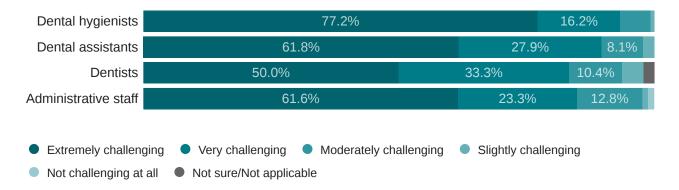


## **BY SEX (continued)**

#### Female

Have you recently or are you currently recruiting any of the following positions in your dental practice?







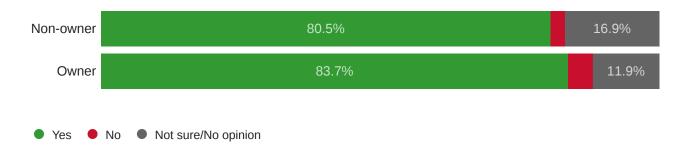
# **Question of the Week**

# Medical Loss Ratios in Dentistry

# Do you believe requiring dental plans to spend a set percentage of the premiums they collect on dental care for their subscribers is a necessary reform in your state?

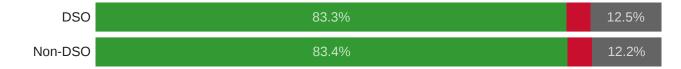
#### BY OWNERSHIP STATUS

1111 Responses

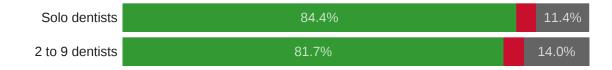


# BY DSO AFFILIATION

#### 1111 Responses



# BY PRACTICE SIZE





Do you believe requiring dental plans to spend a set percentage of the premiums they collect on dental care for their subscribers is a necessary reform in your state? (continued)

# BY GEOGRAPHY

1111 Responses



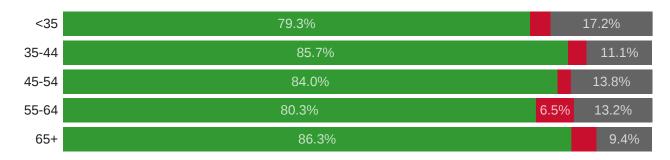
Yes • No • Not sure/No opinion

# BY SEX

1111 Responses

Male	83.2% <mark>5.</mark> 3	<mark>3%</mark> 11.5%
Female	83.9%	13.7%

# BY AGE GROUP





Do you believe requiring dental plans to spend a set percentage of the premiums they collect on dental care for their subscribers is a necessary reform in your state? (continued)

# BY RACE/ETHNICITY





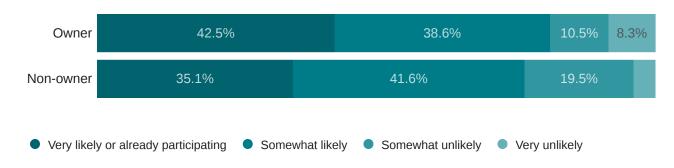




How likely or unlikely are you to participate in a grassroots effort with other dentists to establish a law setting a medical loss ratio percentage for dental plans in your state?

# BY OWNERSHIP STATUS





# BY DSO AFFILIATION

#### 1107 Responses



# BY PRACTICE SIZE

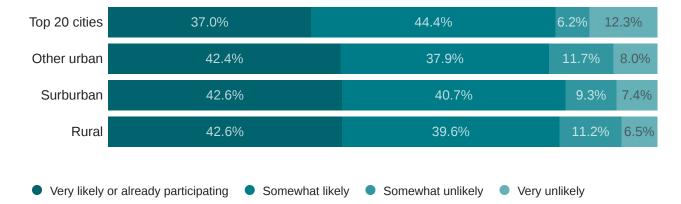




How likely or unlikely are you to participate in a grassroots effort with other dentists to establish a law setting a medical loss ratio percentage for dental plans in your state? (continued)

### **BY GEOGRAPHY**





#### BY SEX

1107 Responses

Male	42.0%	38.9%	10.7%	8.4%
Female	42.0%	38.8%	11.9%	7.3%

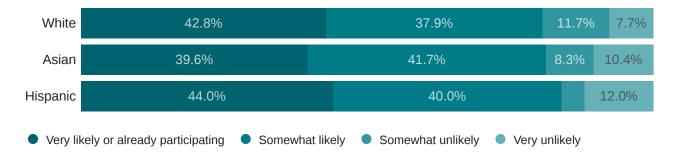
# BY AGE GROUP

<35	32.1%	42.9%	17	7.9%	7.1%
35-44	44.4%	38.1%		12.2	% 5.3%
45-54	45.3%	39.7%		9.4	<b>5.6</b> %
55-64	40.8%	38.6%	1	0.6%	10.1%
65+	39.6%	38.4%	12	2.2%	9.8%



How likely or unlikely are you to participate in a grassroots effort with other dentists to establish a law setting a medical loss ratio percentage for dental plans in your state? (continued)

# BY RACE/ETHNICITY





# Number of Responses by Wave

Wave	Responses
2022JAN	1,883
2022FEB	1,386
2022MAR	1,916
2022APR	1,423
2022MAY	1,389
2022JUN	1,203
2022JUL	1,162
2022AUG	1,204
2022SEP	1,102
2022OCT	1,170
2022NOV	1,137

# Number of Responses by Group - Week of November 14

Ownership staus	Choice Count
Owner dentist (i.e., sole owner, partner, or shareholder)	1,057
Employee dentist (nonowner)	36
Associate dentist (nonowner)	26
Independent contractor	18

DSO Affiliation	Choice Count
DSO	50
Non-DSO	1,087



# Number of Responses by Group - Week of November 14 (continued)

Practice Size	Choice Count
Solo dentists	691
2 to 9 dentists	427
Large group (10+ dentists)	19
Geography	Choice Count
Top 20 Cities	82
Other Urban	829
Suburban	54
Rural	171
Sex	Choice Count
Sex Male	Choice Count 754
Male	754
Male	754
Male Female	754 383
Male Female Age	754 383 Choice Count
Male Female Age <35	754 383 Choice Count 30
Male Female Age <35 35-44	754 383 Choice Count 30 193



# Number of Responses by Group - Week of November 14 (continued)

Race/Ethnicity	Choice Count
White	870
Asian	98
Hispanic	51
Black	13
Native Hawaiian / Pacific Islander	3
American Indian / Alaska Native	4
Other	20
Unknown	78